



Midwest Private Equity Conference

June 6-7, 2017 | InterContinental – Magnificent Mile | Chicago, IL

Agenda

Tuesday, June 6

- 12:30 – 2:00p.m. **Women Investors Networking Luncheon ([Invitation only, please.](#))**
An exclusive networking event for senior-level women **fund managers, limited partners and investment bankers.**
- 2:30p.m. **Conference Registration Opens**
- 3:30 – 4:00p.m. **Deep Dive on the Data—A Timely Update on Today’s Lower Middle Market Stats**
A mid-year update on leverage data, valuations, and deal volume along with trends emerging in 2017.
[Andrew Greenberg, GF Data](#)
- 4:00 – 5:00p.m. **Current Opportunities and Challenges for American Small Business**
A candid review of key issues facing current and prospective portfolio companies in today’s frothy economic and regulatory environment. Are there ways to help investors and companies underwrite the impact on gross profits as changes in U.S. trade policy emerge? How are businesses insulating themselves from trade impacts? Are some companies positioned to benefit? What industries are at significant risk and under outside pressures beyond that industry’s control, and are any industries poised for growth? Our panel will provide a wide range of opinions and observations.
[Matthew Harnett, CAIA, Tecum Capital Partners, Session Moderator](#)
[Stephen Claeys, Wiley Rein LLP](#)
[Laura McNaughton, Duff & Phelps](#)
- 5:00 – 7:00p.m. **Deal Making Chicago Style: A Beer Tasting Networking Reception**
Beer Tasting tables are hosted by select lower middle market Limited Partners, Investment Bankers, and Fund Managers.

Wednesday, June 7

- 7:30a.m. **Conference Registration Opens**
- 7:45 – 9:00a.m. **Networking Breakfast**
- 9:00 – 9:15a.m. **Welcome and Sponsor Recognition**
[Steve Heinen, First Capital Partners, Midwest Regional President](#)
- 9:15 – 9:45a.m. **The First 139 Days - Legislative and Regulatory Update**
A new Administration, a new Congress...peeling back the first 139 days. What issues are taking shape for Private Equity Investors?
[Brett Palmer, President, Small Business Investor Alliance](#)

2017 Midwest Private Equity Conference - Agenda Continued

- 9:45 – 11:00a.m. **Mid-Year Perspectives from Our Limited Partners**
A sweeping discussion about issues on the minds of Limited Partners today to include manager selection, fund structure, fees, back office operations, placement agents and value factors that go beyond fund returns.
Nathan Harnetiaux, Brightwood Capital Advisors LLC, Session Moderator
Carl Jenkins, BMO Harris Bank N.A.
Jonathan Wilson, Kemper Corporation
- 11:00 – 11:30a.m. **Networking Refreshment Break**
- 11:30a.m. – 12:30p.m. **Keynote Address - The Trump Presidency:
Global Risk, Geopolitical Strategy and American Leadership 2020**
Highly fluid political uncertainty and global risks dictate that the new Trump Administration craft a sound geopolitical strategy and demonstrate resolute American leadership. Our speaker is a government affairs expert and consultant to the U.S. Department of State, who directed two Washington DC foreign policy think tanks. This informative, engaging and valuable session offers a fascinating real-time exploration of complex geopolitical decisions impacting U.S. and global markets.
John Sitilides
Principal, Trilogy Advisors LLC
Consultant, U.S. Department of State
Former Chairman, Woodrow Wilson Center Southeast Europe Project
- 12:30 – 1:30p.m. **Networking Luncheon**
No speakers, no formalities, just valuable networking.
- 1:30p.m. **Conference Adjournment**