DR. SALINAS, MUSC RECEIVE FEDERAL GRANT

by Phil Smith

Dr. Carlos Salinas, Chairman of the MUSC Division of Craniofacial Genetics, Department of Pediatric Dentistry, has announced the award of a $200,000 federal grant to expand the Special Care Dentistry Program. The program will provide a comprehensive approach to address the oral-dental needs of mentally, physically, genetically or medically compromised individuals of all ages in South Carolina. Historically, these special patients have had difficulty in securing access to dental treatment despite the fact that they are at a higher risk in developing oral dental disease.

The program at MUSC's College of Dental Medicine will provide a clinical resource in South Carolina for the diagnosis, prevention and oral-dental treatment of "special patients." The service component is complimented by an educational effort to empower the patient's parents/guardians or the patients themselves, to become more effective managers of their dental needs. Dental students will have the unique opportunity to interact with patients in this challenging effort. The program will maintain a network of dentists to participate as community resources and increase statewide access to dental treatment for special patients.

It is the intent of the Special Care Dentistry Program to work with state agencies such as DHHS, DHEC, the Office of Public Health Dentistry, Children's Rehabilitative Services, and private organizations. The program concept takes the challenges posed by the Surgeon's General Report; Oral Health in America, 2000; DHHS's document, People 2010, and the goals proposed by the SCDA, and strives to outreach to the most needy of our citizens. The program is expected to positively influence the future dentist towards providing adequate dental treatment for patients with special needs. As a direct result, the programs is expected to enhance access to dental health services and reduce oral health disparities in this important and fragile segment of our society.

According to Dr. Salinas, the legislative support provided by the SCDA and the ADA played a key role in being selected for this grant. Senator Lindsey Graham successfully marked the award to be funded in Fiscal Year 2007. It should be noted that Congress needs to provide final approval in the coming months, but, actions are already being taken to advance this crusade to improve the quality of life for our special patients.

R. SALINAS, MUSC RECEIVE FEDERAL GRANT

HEALTHY CHILDREN, HEALTHY LIFESTYLES INITIATIVE

Regional representatives Bryan Allem, David Miller, Will Banister, Britt Surles, James Leigh inside the "Office of the Future" van

Henry Schein, Inc. and the South Carolina Primary Health Care Association (SCPHCA) launched the new national children's health initiative, "Healthy Children, Healthy Lifestyles" Saturday August 12th in Columbia, SC. The entire event was held at the CR Neal Dream Center, a subsidiary of the Bible Way Community Development Corporation. The focus for the day was health information and screening of children ages 8-11 for undiagnosed disease and risk factors.

The event also provided information, physical activities and healthy food choices to the children and their parents.

The format was similar to the traditional health fair. Stations were established, and attendees were screened by members of the asserted health care disciplines. Volunteers from the South Carolina Dental Association were present, and utilized the impressive "Tomorrow's Dental Office Today" mobile dental
At Delta Dental, we’re insuring South Carolina smiles. Our difference, service and benefits make us a leader in our industry. And our commitment to both South Carolina dentists and our customers will make everyone smile.
An Historic Event - A Luminary Honored

While leaving the impressive event in Charleston on August 11, I overheard the wife of a prominent South Carolina dentist comment, "It was such a pleasure to hear so many good things said about dentistry."

Indeed, many good things were said and the distinguished gathering gave testimony to the historic occasion. Having personally attended more dental gatherings than the law should allow, I sat in awe while listening to the speakers and surveying the packed and overflowing auditorium. Among the many notable guests were a retired U.S. Senator, two Congressmen, the state Treasurer and several state Legislators including a dentist who serves in the Senate. There were dental educators, some retired but still active and interested. Many current faculty, dental students and college students striving toward acceptance by the College. The South Carolina Dental Association was well represented by many members including at least a dozen Former Presidents, State Board Members and other involved colleagues. These were in addition to a large gathering of family and friends.

Yes, we were all there to honor our Jim Edwards and honored he was. The naming of a major component of a leading medical university for an individual is news and it is historic. I am aware of only one other dental college in the entire country named after a living, active dentist.

Dr. Edwards, with his signature self-effacing humor said he was only the parade leader, that he was getting an honor that belonged to many others who had done most of the work while he got the credit. We would disagree for the honor is truly earned. We would agree that not only was Jim being honored, but also the profession was sharing the spotlight. For anyone who follows the mounting national problems in the economics of dental education, the funding of a new state supported dental education facility speaks well to the elevation of dentistry in the academic, political and social world.

How things have changed since some of us attended meetings back in the early 70’s to discuss working towards opening a dental school in this state. At that time few, if any, would believe that half of the students in 2006 would be women, that on the podium would sit the President of the South Carolina Dental Association, an African-American who had distinguished himself in both dentistry and the community at large, that literally millions of dollars were being contributed by the dental community towards building and furnishing the structure, that two dentists would be present who serve on the University’s Board of Trustees and that today’s honoree served with notable distinction as MUSC’s President for 17 years. In the 70’s we would not have believed the progress of dentistry and its need for more physical space to accommodate both the technology explosion and to help satisfy the growing demand for access to dental care.

In the interim between the time Jim Edwards stepped down as South Carolina’s Governor and the time President Reagan summoned him to Washington to serve in the Cabinet, Jim use to quip that people would come up to him, look him over and ask, “Didn’t you use to be somebody?” Well, yes he did, and yes he continued. The dedication of the James B. Edwards College of Dental Medicine of the Medical University of South Carolina will ensure he will be somebody for decades to come.

Congratulations, Jim Edwards. Congratulations, South Carolina dentistry.

With enthusiastic regards,

Dr. Jim Gaines

Till next time,

Phil
FASTRAK 24
24-HOUR DENTURE REPAIR

For dentists on our courier routes in Columbia, Florence, Greenville, Hartsville, and Newberry

Now, 24-hour service for acrylic and tooth repairs and relines

Call by 9 a.m. for same-day courier pickup

Cases hand-delivered to your office door in 24 hours or sooner!

800-845-1116
www.shererdentallab.com

SHERER DENTAL LAB
PO Box 11627 • 1145 Camden Avenue
Rock Hill, South Carolina 29730
Tel 803-324-4040
www.shererdentallab.com

For customers outside our courier route areas, Fastrak 24 repairs will be finished and shipped the day they are received.

UltraFlex™ Night Guards

This revolutionary composite is a superior alternative to traditional acrylic nightguards. UltraFlex offers multiple clinician and patient benefits:

- Hypo-allergenic and monomer-free
- Thermally adjusts with patient's body temperature
- Maintains its optical clarity (no yellowing)
- Highly profitable...minimal chairside adjustments
- Relinable and repairable
- Available with a soft liner
- Recommended to protect all-ceramic restorations

Call 800.233.6785
to start benefiting from UltraFlex today

Visit our website at www.newimagedl.com for more information about all of our products and services.

Choose the color, stop the grind

NEW IMAGE DENTAL LABORATORY
P.O. Box 105208
Atlanta, GA 30348
It is August 31, 2006 and here in Charleston we are anticipating the arrival of Tropical Storm Ernesto. I had planned on seeing patients today but decided that it was too risky to chance the weather deteriorating and my staff being unable to get home safely. So instead of seeing patients, I have the time to write to my fellow colleagues. I hope that all of you have had a safe and enjoyable summer. I also hope that this storm will not bring any long term damage to anyone of you in our state. However this weather system underscores why we are establishing the Disaster Assistance Relief Fund. When this fund is operational, I urge all of you to please be generous in your giving so that the SCDA relief fund will be prepared to help our colleagues who may be affected by a natural disaster. The relief fund task force will meet in September to develop protocols on how the fund will operate. I will be sure to keep you posted.

August has been another active month for me. It began with our Board of Governors meeting on August 4. At that meeting the board approved the call for a special general membership/delegates meeting in December. Please look for the official announcement that will be sent to you and by all means plan on attending this important meeting. On August 18, I met with David Jordan and members of the DDS taskforce. This taskforce is hard at work evaluating workforce models as well as a statewide dental screening program. The taskforce will be making a report to the Board in September and to House of Delegates in December. The Board was also informed that the committee to evaluate the position of Executive Director would consist of the Executive Board as well as Drs. Ed Parker-Chairman of Stonemark Corp., Lynn Campbell-Speaker of the House, and Lynn Wallace-Immediate Past President of the SCDA. The board voted unanimously to add these doctors to the evaluation committee.

However the highlight of August was the ground breaking ceremony for the new dental school on August 11. The positive energy that was present at that ceremony is something that I will never forget. I am looking forward to the construction of our new dental school and the development of a diverse cadre of dentists to meet the dental needs of all of the citizens of South Carolina.

Remember until the next time—“Together We Can Chart the Future of Dentistry in South Carolina.”
HEALTHY CHILDREN, HEALTHY LIFESTYLES INITIATIVE
(continued from page 1)

trailer provided by the Henry Schein company. Nine dentists evaluated over 350 children for assorted dental conditions. Drs. David Jordan, Karen Park, Fred Sykes, Loretta Felder-McElvey, Mouna Bosler, Charlie Millwood, George Bumgardner, Rocky Napier, and Carol Smith-Brown were gracious to donate their Saturday.

During a dinner presentation attended by Governor Sanford and numerous legislators and community leaders, Schein CEO Stanley Bergman stated that South Carolina ranked 47th out of 50 states in the most recent Kids Count report. This report spotlights kids at health risk due to incomplete evaluation and follow-up during their formative years. Bergman applauded other initiatives focused on the community, especially “Give Kids A Smile.” He concluded by stating, “This event is an example of such an approach to uniting for the good of children’s health, and will serve as a prototype for future programs.”
I am writing this just after returning from the groundbreaking for the James B. Edwards College of Dental Medicine new clinical facility on August 11, 2006. By far, it was the most upbeat function of this type I believe I have ever attended. And, Dr. Edwards, I am sincerely glad you received this honor while “on this side of the sod”!

The dental community turned out in great numbers and the MUSC-associated luminaries shown brightly, as they should because with the leadership of MUSC President Dr. Ray Greenberg and College of Dental Medicine Dean Dr. Jack Sanders the school is becoming a fact at a time when the swell of positive feelings is at the highest that it has been in perhaps two decades.

It was gratifying to see the turnout of dentists from young to old - many of whom did not have the option to attend the MUSC College of Dental Medicine because it did not exist when they had to travel to Atlanta, Louisville, Chapel Hill and Richmond to get their dental education under a compact agreement.

I hope the positive atmosphere of the 11th will carry forward to dentists who have made pledges and encourage them to finish fulfilling their pledges. In turn, it would be great if the dentists who have benefited so handsomely from the SCDA’s efforts with the Medicaid program could see fit to share a portion – even if for tax purposes – of their proceeds with the dental school.

It is dangerous to name a few individuals, but those I saw present at the groundbreaking besides SCDA President Dr. Larry Ferguson, who was one of the keynote speakers, included: Drs. Lynn Campbell, Carter Brown, Jim Gaines, Phil Smith, Charlie Millwood, Lee Gardner, Sen. Ray Cleary, Dan Snead, Joe Beard, Charlie Hook, Jim Wiseman, Coty Fishburne, Mark Berry, Tariq Javed, Monica Cayouette, Fitzhugh Hamrick, Harold Jablon, Don Gardner, Stephen Gardner, Leon Feldman, Tom Edwards, William Edwards and many, many more. Thank you for your representation.

MUSC officials noted the attendance was the largest for any function of its type in the history of the university. It speaks well for the dentists of South Carolina - regardless of their alma mater.

I prefer to look on the activities of the 11th as a positive starting point for the future of dentistry in South Carolina. Those in attendance will, I believe, agree with this viewpoint.

DAAC

The SCDA has one long standing committee we talk very little about - but for those dentists and hygienists who have been helped by its members, it is unparalleled in importance to their continued success in their professions and work.

The Dentist Advocacy and Assistance Committee is the first line of defense in maintaining your ability to earn a good living and live a quality life. Although much more publicity is written about loss prevention, in more than a few cases the work of the DAAC members results in saving a practice and allowing it to grow.

If a dentist, hygienist or assistant or their family members go to the DAAC before taking the more formal route of going to the State Dental Board, problems are handled confidentially, usually without affecting the individual’s license.

Once the DAAC becomes involved, this does not guarantee the case will not be sent to the State Board. It is up to the client to follow the rules and protocol established. If this is done and a positive result occurs, the case is kept confidential.

In South Carolina, the work of DAAC is backed up by the Recovering Professional Program run by a state agency under
contract with the State Board of Dentistry. The SCDA’s DAAC works with the RPP when necessary, but also works one on one with the client.

A decade ago, the SCDA created a Well Being Manual which was sent to all SCDA members. The DAAC is in the process of updating that manual and once completed, the manual will be available on the members-only section of the SCDA website.

The DAAC needs more volunteer dentists who are willing and sufficiently knowledgeable to work with the committee in the four districts and do one on one intervention with clients. Dr. Curtiss Daughtry is chairman of DAAC and he would appreciate your contacting him in confidence if you are willing to serve.

At present, Dr. Daughtry is handling almost all interventions and this is placing a great burden on him personally and when an intervention must occur, he goes and his staff must reschedule up to 80 patients. If a committee member were available in each district, it would work much smoother.

The DAAC is currently working with 14 clients, which is (continued on page 9)
EXECUTIVE DIRECTOR’S NOTES

(continued from page 8)

the committee’s normal active caseload.

The SCDA has 1,679 members and the national average among
dentists is that 10 percent have or will have a problem that DAAC can be
very effective in helping.

Other New Beginnings

While I was at the groundbreaking ceremony, Dr. Ken Johnson, the
General Chairman of the 2007 SCDA Annual Session, caught me and
explained he wanted me to know how great it is working with Ms. Laura
Jordan.

Laura is the new meetings consultant we have contracted with to
handle all aspects of the SCDA conventions other than the registration
function. Her company is Creative Events and Meetings, and her hiring
was upon recommendation of Deputy Executive Director Phil Latham.

I have been planning meetings since the early 1970s and can testify
to the fact that Laura is an extremely capable person who, in my
opinion, will serve the SCDA well. She has the practical, time proven
ideas that are needed to keep the SCDA’s Annual Session a viable
function.

STONEMARK
by Mark Brown

Maximize the Value of Your Precious Scrap Metal

The South Carolina Dental Association has
developed a simple program for SCDA members to
receive maximum payment for precious scrap metal.
Through D-MMEX EasyRefine, SCDA members will
receive the following benefits:
- 5 percent bonus on the value of all precious scrap
  submitted by September 30, 2006;
- FREE and insured shipping of all precious scrap
  contents;
- All element analysis including gold, platinum,
  palladium and silver;
- Detailed analysis report illustrating the value of the
  shipment; and
- Fast Payment - check settlement within 10 business
days.

The EasyRefine program has been used by hundreds
of dentists throughout the country, with many using the
program on multiple occasions. The EasyRefine program
is endorsed by twelve state dental associations, including
the SCDA. SCDA members using the program have
been impressed with the professionalism, simplicity, and
high returns from the EasyRefine program.

For more information or a free shipping container,
please call D-MMEX EasyRefine at (800) 741-3174 or
email info@easyrefine.com.
AFTCO is pleased to announce...

Augusta Dental Associates, L.L.C.

has acquired the practice of

Thomas L. Saul, Jr., D.D.S.

Augusta, South Carolina

William S. Kibler, D.M.D.

has associated with

George W. Kredich, D.D.S.

Summerville, South Carolina

AFTCO is pleased to have represented all parties in these transactions.

South Carolina Dentists Can Benefit From Fortress Strength

Fortress Insurance Company

A professional liability insurance company, created by dentists for dentists, to protect you, your practice and your reputation.

"Our Only Business is Protecting Dentists."

Our strength is our specialization.
We only insure dentists. That means your rates accurately reflect your practice, not the losses of high-risk physicians, surgeons and hospitals.

Our strength is our people.
Trained to respond to dentists’ unique needs, you can rely upon our aggressive claims management, equitable underwriting and effective risk management.

Our strength is our commitment.
We are dedicated to protecting you, your practice and your reputation. You can depend on Fortress for aggressive claims management and effective risk management.

Fortress Offers:
★ Occurrence and Claims-made Policies
★ Multiple Liability Levels
★ Innovative Premium Discounts
★ Attractive Policy Features
★ Interest-Free Payment Plans
★ And Much More

NO TWO INSURANCE COMPANIES ARE THE SAME
Isn’t it time for you to benefit from the strength of Fortress?

THE GENERAL AGENCY
1527 Hwy. 7 • P.O. Drawer 30459 • Charleston, SC 29417
843-766-9091 • Toll Free 1-800-922-5036
Crown & Bridge – Partial & Dentures – Ortho Appliances

Cosmetic Dentistry
- Cerpress SI™
- Procera®
- Cercon™
- In-Ceram® – Singles/Bridges
- Sculpture FibreKor™ (Polymer Ceramic)

Conventional Crown & Bridge
- Captek™
- Singles/Roundhouses
- Porcelain Butt Margins

Full Metal Crown/Bridge*
- Single/Bridges (inlay/onlay)
- Open Face & Special Designs

Implants
- 3I® Implants
- ASTRA
- Calcitek®
- Nobel Biocare™
- Centerpulse
- Lifecore
- Straumann ITI
- Innova

Partials/Dentures
Partials (Vitallium 2000 Metal)
- Conventional (your design or ours)
- Valplast®
- EsthetiClasp™
- Precision Attachments (all types)

Dentures
- Premium/Economy
- Overdentures (all types)
- Custom Trays
- Bite Rims
- Hard/Soft Night Guards

Miscellaneous
- Lazer Welding
- TheraSnore (Sleep Apnea Kit – no lab involvement)
- Tecstone/Yellow Buff
- Shade Guides (All Brands)

Price list available upon request.

Personal assigned technician per doctor!

Schedule

Production days within the laboratory.

Crown & Bridge
- Crown & Bridge ......................... 5 Days
- 6 Unit bridge & above ................. 5 Days
- Cerpress® ......................... 5 Days
- Procera® ......................... 5 Days
- Sculpture® ......................... 5 Days
- Crown under Partial .............. 1 Day

Partial & Dentures
- Denture(s) completed from set-up ...... 5 Days
- Denture(s) with no set-up ............ 5 Days
- Valplast® ......................... 5 Days
- Custom Tray(s) ......................... 2 Days
- Bite Rim(s) ......................... 2 Days
- Partial(s) (frame only) ............. 8 Days
- Repair(s) ......................... 1 Day
- Night Guard (soft/hard) ............ 5 Days
- PEDO (band & loop, etc.) .......... 5 Days

RUSH cases per request.

“Raising a Standard of Excellence”
e-mail: carrolldentallab@earthlink.net
website: carrolldentallab.net
800-359-2455
See how Patterson Dental has grown to be the leader in providing cost-saving efficiencies for successful dental practices everywhere.

20 ways Patterson can benefit your practice

1. Sales Support
We’re much more than a distributor. We’re a team of knowledgeable and dedicated sales representatives who can provide you with expert advice on new products and procedures.

2. Inventory Control Systems
Order 24/7 via our electronic order entry system. And with bar code tags, placing an order has never been faster or easier.

3. Faster Delivery
On a national average, Patterson ships over 97 percent of all orders within 24 to 48 hours.

4. Largest Inventory
Choose from over 82,500 competitively priced items in our full line of dental products.

5. Customer Service
Back up our sales representatives is a team of customer service representatives whose total responsibility is to expedite your order and assist you in any way possible.

6. Technical Service Support
Our service technicians are dedicated to providing you with responsive service support. Whether you need routine maintenance or emergency repairs, count on Patterson to keep you running.

7. Competitive Pricing
In addition to value added services, we offer competitive pricing on all dental supplies.

8. Patterson Plus*
Membership gives you a wide selection of special services and discounts, including a guaranteed service response time for emergency repairs.

9. Software
With Patterson's powerful order entry software called eMagine™, and multi-talented practice management and clinical software from EagleSoft®, you'll benefit from time-saving technology and expert support -- freeing more time for your patients.

10. Equipment Selection
Patterson has a wide selection of brand-name equipment from such top names as A-dec, Gendex, KaVo, Midwest, Planmeca, Proma, Royal, Sirona, Star and many more.

11. Office Design
Patterson equipment specialists, utilizing computer-aided design, can assist you in new office construction or remodeling and expanding your present office.

12. Financing
Patterson’s in-house financing department can tailor-fit a lease or finance program around your specific needs.

13. Equipment Installation
Our experienced design and service teams work closely with all parties before, during and after installation to assure you the highest quality work.

14. Practice Management
We offer EagleSoft®, the most comprehensive practice management software in the dental industry, backed by a satisfaction guaranteed policy.

15. 24-Hour Handpiece Repair
Patterson offers 24-hour high-speed handpiece repair from its National Service Center.

16. OnePlus
When you purchase EagleSoft® software, you get 0% interest for 3 years and no payments for 90 days. And, you could qualify for a 50-percent rebate.

17. Front Office Supplies
Turn to Patterson Office Supplies for all your front office needs. Patterson Office Supplies provides you with a complete selection of front office products.

18. An Innovative Leader
Patterson was the first distributor to introduce new computer-based products to the dental industry. Whatever the product breakthrough, be assured Patterson will have it first.

19. Satisfaction Guaranteed
We guarantee all the products we sell and stand behind all manufacturers’ warranties.

20. Special Promotions
Patterson offers special values on select merchandise in bimonthly promotions. In addition, Patterson Today, our triannual magazine, includes a catalog that offers excellent values on top name equipment, as well as informative stories on office design and special Patterson customer programs.
In a recent sports article in The State newspaper, the headlines shouted, *Sumter makes it two titles in a row!* This was the American Legion baseball tournament, and Sumter Post 15 defeated Rock Hill Post 34 with a score of 9-6 at Sumter’s Riley Park. The Rock Hill team was overcome twice during the playoffs, and Sumter won the day. The other real story centers around the Sumter Coach, Wallie Jones, DMD. The Sumter dentist, MUSC Class of ’74, has led his Legion team to seven state titles!

Wallie has been coaching Sumter baseball for twenty years. Through the dedication of his players and assistant coaches, he has enjoyed a successful career (491 wins, 154 losses). Having recently turned 59, Wallie considers how long he might continue to coach. He reflects, "In sports there are very obvious measuring sticks—scoreboards and wins/losses. If one maintains excellence, he continues. If he loses, he steps down...but the ingredients for success that were present fifty years ago are the same today—organization, commitment, punctuality, energy every day, and not getting tired or bored doing the same thing."

"My payoff for coaching is when a former player calls ten years after graduation and tells us that he has realized and implemented a truth he learned from his years with us." Wallie adds, "To see our former players become Little League coaches is a joy because we feel like the torch has been handed off to them to continue our mission of guiding young men."

There is a sign in the Sumter team’s locker room: "What you give today you have. What you do not give will be lost forever." What a powerful creed for all. Congratulations to Coach Jones and his team!

---

The South Carolina Dental Association presented the rising Junior Class of dental students with their clinicallab jackets. As the students transition into caring for patients, their professional appearance is enhanced by the monogrammed white coat. The SCDA Board feels it is appropriate to support the ASDA chapter of future dentists.
# Classified Ads

## Jobs Wanted

### Dental Assistant Needed – FT with x-ray certification and experience. Must be exceptional team person with a focus on patient care. Benefits include insurance, vacation, and holiday pay. For more information, please call [phone number] or email [email address].

### Dental Assistant Needed – Columbia, SC. Full-time, part-time, and temporary. Benefits include insurance, vacation, and paid holidays. For more information, please contact [phone number] or email [email address].

### Dental Assistant Needed – Full-time, part-time, and temporary. Benefits include insurance, vacation, and paid holidays. For more information, please contact [phone number] or email [email address].

## Classified Ads

### Seeking Associate Dentists in a Rewarding Work Environment

- We have a desire to help patients that desperately need care.
- As the nation’s largest provider to low-income children and young adults, we offer an excellent guaranteed salary ($130,000 per year), along with comprehensive health insurance, dental, and vision benefits.
- Opportunities for advancement and leadership positions are available.
- Location: North Charleston, SC.

For more information, please contact [phone number] or email [email address].

### Jobs Wanted

- **General Dentist needed in Columbia office for Fridays only.**
  - Call Dr. Jim Howard at 910-523-1430 for more information.
- **Dentist Needed. Come – Live and Work in the Coastal Bluffton Area**
  - Thirty-six year old award winning community Health Center seeks highly skilled, hard working Dentist to be included as a member of a four-member dentist team in Coastal South Carolina with over 100 patients and a practice income of over $150,000. Health care is located in Beaufort, Jasper and Hampton Counties, between the cities of Charleston, Savannah, and Hilton Head.
  - Contact: Beaufort Jasper Hampton Comprehensive Health Services, Inc. Post Office Box 635, Ridgeland, South Carolina 29936.
  - Tel: 843-967-7432, Fax: 843-967-0083
  - Website: www.bjhchs.com, Email: bgaffney@bjhchs.com

### Classified Ads

### Job Openings

- **Orthodontic Equipment for Sale**
  - Located in Midlands. Call for more information.
- **Assistant Opportunities**
  - **CHARLESTON #8372 ASSOCIATE**
    - Full-time associate needed immediately for busy GP. Call Dr. Jim Howard at 910-523-1340 for more information.
- **CHARLESTON AREA #8366 ASSOCIATE**
  - Full-time associate available for general dentist. Call Dr. Jim Howard at 910-523-1430 for more information.
- **MYRTLE BEACH AND CONWAY #8276 ASSOCIATE**
  - Full time associate positions available for general dentist. Call Dr. Jim Howard at 910-523-1430 for more information.
- **NORTH CHARLESTON #8194 ASSOCIATE**
  - Full time associate needed immediately for busy GP. Call Dr. Jim Howard at 910-523-1340 for more information.
- **CHARLESTON AREA #8058**
  - Gross $240,072; 2 operatories; 3 operators; 1,300 sq. ft. office space assistant, hygiene, office manager.
  - **ENDO - DISTRESS SALE #8053**
    - Peak efficiency operation with Roger Levine trained staff. 2 ops with 2 scopes. Excellent referral base. Gross $474,785. 4 days; 2 operators; 2,500 sq. ft. office space 2 assistants, office manager, receptionist. Work less than 30 hours per week. 2 additional plumbed but unoccupied operatories.
  - **NORTH OF CHARLESTON #8187**
    - Gross $365,645; 4 days 4 operatory; 2,000 sq. ft. office space assistant, hygiene, office manager.
  - **CHARLESTON #8186**
    - Gross $386,143; 3 days 4 operatory; 2,000 sq. ft. office space assistant, hygiene, office manager.
  - **CHARLESTON #8185**
    - Gross $276,792; 3 days 3 operatory; 2,000 sq. ft. office space assistant, hygiene, office manager.
  - **NORTH CHARLESTON #8184**
    - Gross $265,803; 2 days 3 operatory; 1,300 sq. ft. office space assistant, hygiene, office manager.

### Practice for Sale

- **Columbia Health Care Services** has been providing medical and dental care to the upstate of South Carolina and surrounding areas for 15 years. PDP has hygienist, assistants and receptionist available for temporary and permanent placement. Contact Gail Brannen at 1-800-438-7470 anytime.

### Classified Ads

- **SOUTH CAROLINA-UPSTATE: Unbelievable Buy-In Opportunity!**
  - Earn $125,000+ per year guaranteed increases and full ownership thru sweat equity.
  - Well-established, general dentistry practice; 70-90 new patients per month; 800 sqft.
  - 2005 practice (management) including with sold solid transition assistance. Contact Professional Practice Advisors, Inc. 860.893.9373 www.practicemergencysolutions.com

### Full-time or Part-time General Dentist Position Available in Greenville, SC.

- Our dental practice offers a wide range of dental services to the upstate of South Carolina, specializing in treating patients with exigent dental needs and in developing treatment plans and offering dental education. We offer a clean and modern office setting that is equipped to provide the best quality care available. We offer a competitive salary and do not require a contract. Call 864.325.2204 for more information.

### Orthodontic Equipment for Sale

- Located in Midlands. Call for more information.
- **Orthodontic Equipment for Sale**
  - Located in Midlands. Call for more information.

### PerfectByte - Practice Management Software


### Well established fee for service practice seeks associate wished to partner with a responsible and oriented clinician. Please visit www.carolinasmile.com and 843-629-8000 for information.

### Dental Assistant Needed - F/T with x-ray certification and experience. Must be exceptional team person with a focus on patient care. Benefits include insurance, vacation, and paid holidays. For more information, please contact [phone number] or email [email address].

### Orthodontic Equipment for Sale

- Located in Midlands. Call for more information.
- **Orthodontic Equipment for Sale**
  - Located in Midlands. Call for more information.

### Orthodontic Equipment for Sale

- Located in Midlands. Call for more information.
- **Orthodontic Equipment for Sale**
  - Located in Midlands. Call for more information.

### Orthodontic Equipment for Sale

- Located in Midlands. Call for more information.
- **Orthodontic Equipment for Sale**
  - Located in Midlands. Call for more information.
STONEMARK SERVICES CORPORATION

Are you taking advantage of your SCDA Member Benefits?

Medical Insurance
Professional Liability Insurance
Disability Insurance
Life Insurance
Long Term Care Insurance
Property and Casualty Insurance
Medical Evacuation
Patient Financing
Precious Metal Refining

Credit Cards
Credit Card Processing
Payroll Processing/Employee Screening
Financial Planning and Advising
Termite and Pest Control
Office Supplies
Electronic Claims Processing
Accounts Receivable/Collections
Dental Loans and Acquisitions

Are you interested in knowing how much you could be saving in time and money? Contact us at 1-800-327-2598 or visit us at www.scda.org to find out.
Professional Practice Consultants, Ltd.

Specializing in Appraisals, Sales, Mergers, Associateships, and Pre-Sale Planning for Dentists

Earl M. Douglas, DDS, MBA

Experience counts.
It's as simple as that.

800-321-4540

Visit our website at www.ppcsouth.com
Call for information on our practice sale listings.

Member of American Dental Sales, Inc.