



John N. DiVall

Senior Vice President & City Manager, Arizona

Mr. DiVall serves as Senior Vice President, City Manager of Liberty Property Trust's Arizona region. Mr. DiVall started the office for Liberty in January of 2007, has been in commercial real estate for over 25 years and has consummated well in excess of \$1.5 billion in transactions. The company owns nearly 4 million SF of office and industrial space in Scottsdale, Phoenix, Tempe and Tolleson. Liberty also controls a total of 232 acres of developable land in Goodyear, Scottsdale, Tempe and Phoenix.

In his current position, Mr. DiVall is responsible for all aspects of Liberty's portfolio, including acquisitions, development, leasing and property management. Mr. DiVall has developed numerous award winning LEED certified projects over the last several years including JohnsonDiversy's new distribution center in Racine, WI which is one of the largest LEED certified warehouses in the United States and has won NAIOP's National Green Building of the Year Award. Additionally, he recently completed a 140,000 SF LEED Silver build-to-suit for Aetna Insurance and is in the midst of a one million square foot mixed use development in Tempe, Arizona. In just over two years, this project has completed 400,000 square feet of office buildings that are 95% leased with 360,000 additional square feet currently under construction. These buildings are all LEED Gold Certified.

Prior to opening Liberty's Arizona office, Mr. DiVall ran operations for Liberty Property Trust in Wisconsin and was instrumental in opening Liberty Property Trust's Chicago office. Under his direction, the Milwaukee/Chicago regional office grew to over 6 million square feet of office and industrial space, as well as nearly 200 acres of developable land.

Prior to joining Liberty Property Trust in 1998, Mr. DiVall was with Kensington Advisors, a Chicago-based pension fund advisory firm, as Head of Acquisitions throughout the country. Mr. DiVall also spent four years with the Prudential Life Insurance Company of America and four years with Household international in lending.

Mr. DiVall is a longtime Arizona NAIOP Board member and served as chairman in 2012, sits on NAIOP'S National Board of Directors, is also on the Board of the Arizona Chamber of Industry and Commerce and the GPEC Next Board of Directors. He is a frequent speaker and panelist at local and national industry conferences. Mr. DiVall is a graduate of the University of Wisconsin-Madison with a BBA in 1985 and a master's degree from the UW-Real Estate program in 1986.

