



Introducing the WIPP Federal Contracting Certificate Program

WIPP is proud to introduce the **WIPP Federal Contracting Certificate Program** that demonstrates the capability and competence of women entrepreneurs to compete in the federal contracting arena, and provides the credentials and formal recognition needed to build business opportunities with contracting officers and prime vendors. WIPP members who complete the program will be listed in WIPP's directory of qualified contractors.

To **enroll** in the WIPP Certificate Program, follow [this link](#) for an explanation of the program levels as well as program enrollment. For additional information on the WIPP Federal Contracting Certificate Program, please email Procurement@wipp.org.

WIPP has a [proud history](#) of policy and education engagement in the procurement sector. More than a decade has passed since 2000, when federal law established a women's procurement program to assist the government in meeting its 5% women-owned small business contracting goal. Since then, the SBA implemented the program applicable to 83 industries and 373 NAICS codes. In March 2011 the WOSB Federal Contract Program began allowing contract officers to restrict competition to WOSBs.

Federal law requires the federal government to purchase at least 5% of its goods and services from women owned small businesses. To date, the Government has yet to reach this goal, leaving \$4 Billion of opportunity for qualified WOSBs unmet.

Throughout this period WIPP has provided many educational tools and resources to the women's business community:

- [Give Me 5](#) an online education program created by WIPP and American Express OPEN, designed to educate women entrepreneurs on how to successfully navigate the federal contract marketplace through a full range of courses.
- [ChallengeHER](#), an initiative created by the SBA, American Express OPEN and WIPP to help expand the reach and impact of the WOSB Federal Contract Program.

And now WIPP introduces the WIPP Federal Procurement Certificate Program to provide an educational pathway for women entrepreneurs to acquire contracting ready credentials, strengthened skills and experience, a greater understanding of procurement policy, formal recognition in the federal market place and the ability to compete in government contracting.

For more information and to enroll in the program, please [click here](#).