

Give Me 5: At Long Last, a Mentor Protégé Program for all Small Businesses

**Presented by: Debbie Kobrin, WIPP Government
Relations**





Women Impacting Public Policy (WIPPP) is a nonprofit, membership organization working to increase the economic power and public policy clout of women entrepreneurs by providing essential business skills education, leadership opportunities for business and personal growth, and a seat at the table among policymakers in Washington, D.C.

WIPPP was founded in 2001 and is recognized as a national, nonpartisan voice for women business owners, advocating on behalf of its coalition of 4.7 million businesswomen including 78 business organizations. WIPPP identifies important trends and opportunities and provides a collaborative model for the public and private sectors to advance the economic empowerment of women.

www.WIPPP.org



Give Me 5

- National program from WIPP & American Express OPEN designed to educate women business owners on how to apply for and secure federal procurement opportunities.
- Give Me 5 works to increase the representation of Women Business Owners that win government contracts. We provide accessible business education tools to assist both new and experienced federal contractors.
- Women Business Owners could gain more than \$4 billion in annual revenues if the 5% contracting goal set by Congress was reached.



Give Me 5: At Long Last, a Mentor Protégé Program for all Small Businesses

**Presented by: Debbie Kobrin, WIPP Government
Relations**



Give Me 5: At Long Last, a Mentor Protégé Program for all Small Businesses!



Debbie Kobrin

WIPP Government Relations Team



New Mentor Protégé Program

- Modeled after the successful 8(a) Program
- Allows mentors to assist small businesses through:
 - Technical and/or management assistance
 - Financial assistance
 - Subcontracts Assistance in performing federal prime contracts through joint venture agreements



Who Can Participate?

- To be a protégé, you need to be small for the size standard assigned to your primary NAICS code, or be seeking business development assistance in a secondary NAICS code
- To be a mentor, you can be a large or small business in a “favorable financial position” and good character



Mentor-Protégé Agreement

- Program participation requires a written agreement
- The term of an agreement is up to three years, and may be extended for an additional three years.
- The Program will be managed by a new Mentor Protégé office in the SBA Office of Business Development on an on-going basis



How to Secure Contracts

- An approved mentor- protégé can form a joint venture and compete for set-aside contracts based on the size and status of the protégé
- A protégé is required to submit a separate joint venture agreement to pursue federal contracts



Reporting Requirement

- Protégés must report annually to SBA on the assistance provided by the mentor, and on federal contracts awarded to the mentor-protégé joint venture in the prior year



Looking Forward



Thank You For Participating

Following this call you will receive links to the podcast of this session.

For questions, please contact Lin Stuart at

Lstuart@wipp.org





Get Involved!

- Join a policy issue committee and learn how policy can impact your business growth
- Make your voice heard - become a member of our national Instant Impact Advocacy Team
- Participate in our educational series – unlimited opportunities for you and your staff
- Receive weekly policy updates and briefings

1-888-488-WIPP

www.wipp.org

Questions? Contact WIPP Staff

Program & Education Coordinator: Lin Stuart • LStuart@wipp.org • (415) 434-4314

Membership Coordinator: Lynn Bunim • LBunim@wipp.org • (415) 434-4314

