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AL HERNANDEZ, President **Lawyers Pacific Insurance Brokerage, Inc.**

With over 22 years of specialization, and 18 years of managerial practice, Al Hernandez is an expert in lawyer's professional liability coverage. Firms from one to one hundred attorneys have relied on his hands-on approach to minimizing insurance costs through effective Loss Prevention and Risk Management practices. Al has been integral in the introduction of several professional liability programs in California.

HIGHLIGHTS

- ◆ Managed business in excess of \$25 million as the Executive Vice President of one of California's largest professional liability agencies before founding Lawyers Pacific
- ◆ Involved with research, development and marketing of lawyers' professional liability programs and integral in the introduction of several programs in California
- ◆ Helped establish risk management for law firms in California to identify weaknesses that can leave firms vulnerable to professional liability claims
- ◆ Maintains strategic market alliances with several carriers, Managing General Agents and wholesalers.

AFFILIATIONS

- ◆ ABA Standing Committee on Lawyers Professional Liability
- ◆ Professional Liability Underwriters Society
- ◆ Association of Legal Administrators
- ◆ Consumer Attorneys Association of Los Angeles (endorsed insurance provider)