



**WORLD TELEPORT ASSOCIATION**

Since 1985, WTA has been the only trade association focusing on the business of satellite communications from the ground up. At the core of its membership are the world's most innovative operators of teleports, from independents to multinationals, niche service providers to global carriers.

**Promotional Code (if any):**

1. Name of organization:

2. Type of organization (check all that apply):

- |   |  |
|---|--|
| <input type="checkbox"/> Teleport operating company                 | <input type="checkbox"/> Government or public-private company  |
| <input type="checkbox"/> Carrier (satellite, terrestrial or hybrid) | <input type="checkbox"/> Real estate developer                 |
| <input type="checkbox"/> Technology provider                        | <input type="checkbox"/> Business services: law, finance, etc. |
| <input type="checkbox"/> Engineering/construction company           | <input type="checkbox"/> Trade association or other nonprofit  |
| <input type="checkbox"/> Consultant                                 | <input type="checkbox"/> Other:                                |

3. Membership category (check only one)

**Regular Membership**

- |  |         |
|--|---------|
| <input type="checkbox"/> Revenues less than US\$20m and nonprofits * | US\$995 |
| <input type="checkbox"/> Revenues US \$20-70m                        | \$1650  |
| <input type="checkbox"/> Revenues greater than US\$70m               | \$3250  |
| <input type="checkbox"/> WTA Industry Patron                         | \$8000  |
| <input type="checkbox"/> WTA Industry Leader                         | \$17500 |

Annual Dues

**Wholly-owned subsidiaries pay at parent company rate**

\* State-owned research, development, telecom, and technology companies pay corporate rates, irrespective of their nonprofit status or ownership by government.

Must provide verifiable proof of revenue.

4. Please provide a description of your organization not exceeding 100 words. This will appear in your organization's online profile on the WTA Web site.

Description:

5. Please provide the complete Web address (URL) of your organization's Web site. This will be used as the hyperlink for your online profile.

URL:

6. Please indicate the individuals in your organization who should be included in WTA's member database and receive information from WTA. At least one individual should be identified as a **Primary Contact**; this person will be responsible for the administration of your membership. You should also designate one or more **Sales Contacts**; these people will receive sales leads forwarded by WTA. Your Primary Contact may also be a Sales Contact, in which case you would check both boxes.

Who should be listed? Your organization will receive the greatest value if the following individuals are included in the member database:

- Chief executive officer or senior manager(s) of the division
- Director of (satellite or teleport) operations
- Director of sales & marketing
- Regional or vertical industry sales representatives
- Manager of public relations
- Manager of events (trade shows, conferences, etc.)

**Company-Main Office**

NAME

TITLE

ADDRESS

CITY, STATE

COUNTRY

POSTCODE

TELEPHONE

FAX

EMAIL

**Individuals**

NAME

TITLE

ADDRESS

CITY, STATE

COUNTRY

POSTCODE

TELEPHONE

FAX

EMAIL

**Primary Contact**  
(check only one)

**Sales Contact**  
(check only one)



NAME

TITLE

ADDRESS

ADDRESS

CITY, STATE

COUNTRY

POSTCODE

TELEPHONE

FAX

EMAIL



NAME

TITLE

ADDRESS

TELEPHONE

ADDRESS

CITY, STATE

COUNTRY

POSTCODE

FAX

EMAIL



NAME

TITLE

ADDRESS

ADDRESS

## Membership Application

[3]

CITY, STATE  
TELEPHONE

COUNTRY

POSTCODE

**7.** After receipt of your application and payment, WTA will send you one or more questionnaires for your organization's listing in the The Marketplace, WTA's searchable online directory for the buyers of satellite-based services and products. The questionnaire will ask for information on your products, services, regions served and points of presence to which you may connect. It will be sent to the Primary Contact — unless you provide below the contact information for a different individual.

Send to the  
Primary Contact

NAME  
TITLE  
ADDRESS

Send to the  
individual indicated to  
the right →

TELEPHONE  
FAX  
EMAIL

**8.** Please provide the name and title of the person completing this form, as well as the date of submission. If this person is not listed as a contact on the previous pages, please provide contact information.

NAME  
TITLE  
ADDRESS  
TELEPHONE  
EMAIL

SUBMISSION DATE  
FAX

**9.** How did you hear about World Teleport Association?

Email    Magazine article    Referral from colleague    Prior experience as member    Other

**10.** List up three goals for your membership WTA.

GOAL #1  
GOAL #2  
GOAL #3

## Payment

Applications will only be processed if accompanied by payment of the first year's dues. Check the boxes below to indicate how payment will be made.

**By Credit Card.** WTA can accept credit card payments using Visa, Mastercard, American Express or Discover cards. Complete the information below in order to have the first year's dues payment charged to your credit card:

Card Type:    Visa    Mastercard    American Express    Discover

## Membership Application

[4]

Card Number:                      Expiration Date (MM/YY):                      Security Code (CCV):

Cardholder Name (as it appears on card):

Card Billing Address:

City:                      State:                      Postal Code:                      Country:

**By Wire Transfer.** If sending an EFT, contact the Membership Director for details at [membership@worldteleport.org](mailto:membership@worldteleport.org) or +1 212-825-0218 x104.

**By Check.** Make payable to "World Teleport Association" and mail to:

Member Services Manager  
World Teleport Association  
250 Park Avenue, 7<sup>th</sup> Floor, New York, NY 10177 USA  
[www.worldteleport.org](http://www.worldteleport.org)