



Press release

ITC GLOBAL AND SES SIGN STRATEGIC AGREEMENT, DEPLOY NEW COMMUNICATIONS NETWORK FOR MAJOR OIL PRODUCER

Pact focused on meeting the escalating connectivity demand across the oil and gas market

Washington, DC/Reston, VA – January 14, 2015 - Global satellite operator SES (NYSE Euronext Paris and Luxembourg Stock Exchange: SESG) and ITC Global, a leading provider of satellite communications to remote and harsh environments, today announced a strategic agreement to connect oil and gas operations around the world. As part of the alliance, the companies also announced an agreement to deploy a powerful satellite-delivered enterprise network to support a global oil producer's connectivity requirements across the Western Hemisphere.

The major oil producer is utilising ITC Global integration expertise and SES network knowledge and capacity aboard three SES satellites to remotely manage and monitor virtually every phase of its operational ecosystem – from exploration vessels and drilling well sites to pipelines and production. The producer's new, dedicated and reliable satellite communications system delivers a broad range of services, from high-speed Internet access to live HD video coverage of ocean floor drilling activities, throughout its operations in Alaska's Prudhoe Bay, southward to the Gulf of Mexico, and further south to Trinidad and Tobago.

"ITC Global and SES have deployed a ground-breaking and trend-setting satellite communications network, fully capable of providing the scalability and flexibility necessary to deliver mission-critical oilfield data across multiple continents," explained Joe Spytek, ITC Global CEO. "This major oil producer can now remotely and securely manage its operation – tracking everything from the direction of the drill bit piercing the ocean floor to the volume of oil flowing from offshore wells through a vast system of pipelines," Spytek noted. "Oil and gas operations are interconnected around the world, and we will leverage the global SES constellation to meet the escalating connectivity demand around the world."

"As oil and gas leaders look to further boost their operational efficiencies, this alliance between ITC Global and SES is fully focused on enabling the energy market to elevate its communications capabilities virtually anywhere on earth," explained Elias Zaccack, Senior Vice President of the Americas region for SES. "Together, we're delivering game-changing solutions that allow oil and gas companies to greatly enhance the reliability, security and remote manageability of their vast operations throughout North America and the world. This opens the door to a new era of exciting opportunities for growth and innovation in oil and gas."

The strategic relationship between ITC Global and SES is geared to delivering a wide range of connectivity solutions to enable oil and gas companies and drilling rig operators to meet growing requirements for crew welfare and centralized operations. Supported with robust connectivity virtually anywhere, ITC Global's oil and gas customers can now be provided with high-speed broadband, private corporate networks and next generation voice, video and data services.



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SES White papers are available under: <http://www.ses.com/18681915/white-papers>

About SES

SES is the world-leading satellite operator with a fleet of more than 50 geostationary satellites. The company provides satellite communications services to broadcasters, content and internet service providers, mobile and fixed network operators and business and governmental organisations worldwide.

SES stands for long-lasting business relationships, high-quality service and excellence in the broadcasting industry. The culturally diverse regional teams of SES are located around the globe and work closely with customers to meet their specific satellite bandwidth and service requirements.

SES (NYSE Euronext Paris and Luxembourg Stock Exchange: SESG) holds participations in Ciel in Canada and QuetzSat in Mexico, as well as a strategic participation in satellite infrastructure start-up O3b Networks. Further information under: www.ses.com.

About ITC Global

ITC Global is the world's largest privately-owned satellite communications provider exclusively focused on mission-critical operations in the energy, mining and maritime markets. Companies in remote and harsh environments require communications with both global coverage and unwavering customer service. ITC Global enables improved real-time decision making and enhanced health, safety and environmental management through a unified communications solution, tailored to the requirements of each client. Solutions include custom network design, hardware implementation, field engineering, technical support and enterprise-grade satellite bandwidth. ITC Global operates 24X7 carrier class networks across the Americas, Europe, Asia, Africa and Australia. ITC Global is a portfolio company of Boston based private equity firm Riverside Partners. For more information, visit www.itcglobal.com.