



AIDC Opportunities Application Questionnaire

Each section below helps to better identify where AIDC technologies can benefit your business.

Information Management | Questions indicate difficulties the prospect may exist for using AIDC.

- Do you have problems and errors in handling information?
- Is re-keying of data a common occurrence within your company?
- Do you have many keying errors?
- Is management information readily available?
- Is the management information accurate?
- Do you encounter difficulties in tracking documents and sources of information?
- Are aspects of your data handling slow and frustrating?

Capacity to handle goods | AIDC can often allow you to handle a greater volume of goods and enhance the efficiency with which the goods are handled.

- Do you encounter problems or inefficiencies in tracking goods internally?
- Do you encounter problems or inefficiencies in organizing customer orders?
- Are you part of a supply chain in which the demands for more efficient handling of goods is demanded?
- Are you sufficiently competitive in dealing with goods?
- Do you encounter problems or inefficiencies in delivering orders?
- Are you being required to bar code or apply AIDC in respect to your goods?
- Do you have the potential to handle more goods, but feel constrained by the staffing implications?

Throughput | AIDC can often allow increased throughput with savings in time and without an increase in staffing.

- Is the throughput of business, goods, manufacturing processes, services or information made difficult or slow due to errors in information or inefficient data handling?
- Do you have an effective system for tracking customer orders?
- Do you have an effective and efficient system for managing processes?
- Do you see potential for increasing throughput, but feel constrained due to staffing implications?

Inventory Space | AIDC may help you to carry less stock, and therefore require less space for storage. AIDC may also allow better organization of stock and more efficient handling.

- Is your goods handling constrained by the space available?
- Are you having to spend more on space than you feel is justified?
- Is the space available for handling goods efficiently organized to allow effective and efficient storage and retrieval?
- Do you have difficulties in tracking items within the space available?

Personnel | AIDC may help you to reduce personnel for manual data entry and handling of goods, freeing them to be gainfully employed elsewhere.

- Do you have a need to introduce or enhance time and attendance monitoring?
- Is manual data entry a significant feature in your business?
- Do you have a need to formally link jobs to individuals?
- Do you have problems in tracking and managing manual processes within your company?

Reliability | AIDC invariably provide scope for reducing errors in data or information handling.

- Do you have a need to reduce errors in data or information used within your business or provided for customers?
- Are errors arising within the goods handling or service activities of your company that are causing harm?
- Do you see any opportunities for improving reliability of data gathering activities within the company?

Security | AIDC can often provide scope for improving access control and reduce losses due to theft and proof of delivery.

- Do you have a need for personal identification of employees within the company or for the services they provide?
- Do you have a need to introduce or improve controlled access to secure areas?
- Do you have problems of theft or misappropriation of goods?
- Do you have a need to introduce or improve controlled access to information and/or computer-based information management systems?
- Do you have a need to introduce or improve the security of goods delivery?
- Do you have a need to introduce or improve a proof-of-delivery service?

Transportation | AIDC can often provide the basis for better management of transportation and distribution through better data handling.

- Do you have problems in tracking and managing transportation?
- Do you have information-based problems in organizing the flow of goods to distribution?
- Do you have difficulties in maintaining service and maintenance histories on vehicles?
- Do you have problems in tracking and recovering pallets and containers?
- Do you have information-based difficulties or inefficiencies in loading and unloading goods to and from goods-carrying vehicles?

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