

## ANDE Annual Conference Agenda

### Monday, September 26

Time	Topic	Description	Speaker(s)	Location
9:00 AM - Noon	Registration			Ballroom AB
10:00 AM - Noon	Early Tracks/Learning Lab Sessions			
1	ANDE 101	<i>New to ANDE? Need a refresher on your member benefits? This session will cover the various ways organizations can make the most of ANDE membership and partake in current ANDE programs.</i>	Susannah Eastham and Lauren Farello, ANDE; Olivier Lafourcade, Investisseurs & Partenaires	Kettering
2	Capital Aggregation Learning Lab - Innovative Finance	<i>When it comes to capital aggregation and small and growing businesses, we are seeing ways in which market failure in one context can be solved with market solutions from another. In this Capital Aggregation Learning Lab session, we will discuss how innovations in finance for SGBs are as much about incentives and sound decision making, as they are about money. When it works, innovative finance gives investors and enterprises the tools, motivation, and security to invest in a shared future. Come join the conversation.</i>	Georgia Levenson Keohane, Pershing Square Foundation; Mark Correnti, Miller Center for Social Entrepreneurship at Santa Clara University	Conant
3	Corporate Learning Lab Workshop on Shared Value	<i>Join learning lab leaders GOAL and Acumen, in partnership with the Shared Value Initiative, for this pre-track workshop. The session will provide a framework for analyzing and developing collaborations focused on shared value and inclusive business, and will split into two major focus areas – financial inclusion and sustainable supply chains. Each session will include leaders from corporations, global non-profits, and intermediaries that focus on small business investment and capacity building. Based on past experience, this two hour workshop will yield new insights, new relationships, and new opportunities for collaboration.</i>	Henning Ringholz, GOAL; Yasmina Zaidman, Acumen	Bacon
4	Impact Investment in Latin America	<i>ANDE recently launched a seminal report on impact investing in Latin America in partnership with LAVCA, LGT IV and others. Join us to learn more about the report highlights and to discuss ways to further engage in the region with interested peers.</i>	Andres Guerrero, Universidad de Los Andes; Katia Dumont, ANDE	Ballroom C
5	Closed Meeting: Midterm Evaluation of PACE	<i>This is a closed session for partners of the PACE program at USAID to meet and discuss key topics related to the implementation of the PACE program.</i>	Amanda Dawes Ibanez, Dalberg	Thurber
Noon - 1:00 PM	Networking Lunch			Riverside Hearth
1:15 - 2:45 PM	Welcome & State of the Sector Remarks - Plenary Response to State of the Sector		Randall Kempner, ANDE; Brigit Helms, IADB – Multilateral Investment Fund; Samuel Bon, Swisscontact; Annie Roberts, Open Capital Advisors; PR Ganapathy, Villgro Innovations Foundation	Ballroom AB
3:00 - 4:00 PM	Speed Networking #1			
1	Group 1			Thurber
2	Group 2			Sarnoff
3	Group 3			Ballroom C
4	Group 4			Ballroom D
5	Group 5			Bacon
6	Group 6			Kettering
7	Group 7			Conant
4:15 - 5:30 PM	Plenary - What Happens when BIG meets Small and Growing	<i>For the SGB sector to thrive, we need to see more corporations engage with small businesses. During this session, we will have a robust discussion with three leaders from some of the world's oldest and largest food companies - Cargill, General Mills and The Hershey Company - around how they are participating in new and different ways in the developing world.</i>	Jeff Dykstra, Partners in Food Solutions; John Church, General Mills; Annie Kneeder Cargill; Jeff King, The Hershey Company	Ballroom AB
5:30 - 6:00 PM	Free Time			
6:00 - 7:00 PM	Impact Inventing: Going Green Launch Reception			Terrace Ballroom
7:00 - 8:30 PM	Dinner			Outside Terrace (Riverside Hearth if inclement weather)
8:30 PM	Drinks at the Pub			Coton and Rye

Tuesday, September 27

Time	Topic	Description	Speaker(s)	Location
7:30 - 9:00 AM	Buffet Breakfast			Ballroom CD
9:15 - 10:15 AM	Plenary - Keynote Conversation: Ali Mufuruki, Chairman and CEO, Infotech Investment Group	<i>Renowned African Entrepreneur and Investor Ali Mufuruki will sit down with ANDE's Executive Director, Randall Kempner, to share his story of entrepreneurial success, explore approaches to supporting entrepreneurship in emerging markets, and discuss his vision for accelerating African development.</i>	Ali Mufuruki, <i>Infotech Investment Group</i> ; Randall Kempner, <i>ANDE</i>	Ballroom AB
10:30 AM - Noon	Small Group Breakouts #1			
1	Entrepreneurial Ecosystems in Action: Views from Emerging Markets	<i>This session will engage colleagues in gaining a better understanding of SME and SGB landscapes and the reasons behind the mis-match between what entrepreneurs need and the support services that are currently available to them. The session will look at various efforts to map and understand entrepreneurial ecosystems. Participants will have the opportunity to explore actionable solutions to close these gaps.</i>	Julia Brethenoux, <i>Triple Jump</i> ; Katia Dumont, <i>ANDE</i> ; Max Pichulik, <i>Impact Amplifier</i> ; Kristof Racz, <i>Enclude</i>	Ballroom C
2	Talent Strategies that Work for SGBs	<i>Talent is every SGB's greatest asset and attracting, retaining, and developing that talent is key to organizational growth. However, few SGB leaders feel they have the right combination of experience, time, and resources to build a talent strategy that is right for their organization. The session will focus on concrete ways that SGBs can improve talent outcomes and performance across the entire cycle - from planning to recruiting to managing.</i>	Ryan Steinbach, <i>Impact Business Leaders</i> ; Rebecca Harrison <i>African Management Initiative</i> ; Katie Bach, <i>Open Capital Advisors</i>	Ballroom D
3	Optimizing Public-Private Partnerships: Leveraging Local and National Public Sector Assets for Entrepreneurship Support	<i>In recent years, a growing interest in public-private partnerships (PPPs) has led to an increase in innovative collaborations. The success of such partnerships has created a sense that PPPs have the potential to do even more in terms of achieving social impacts across a broader range of sectors. This session will present a few examples of existing PPP project structures, highlight lessons learned, and discuss the challenges associated with fostering greater engagement between local and national public entities and socially-focused entrepreneurial businesses and groups. Collectively, we will explore what it will take to create more widespread adoption of these types of PPPs.</i>	Elizabeth Friend, <i>Small Scale Sustainable Infrastructure Development Fund</i> ; Samit Aich, <i>Small Scale Sustainable Infrastructure Development Fund</i> ; Heather Jackson, <i>Ashburton Investments</i> ; Neil Jeffery, <i>Water and Sanitation for the Urban Poor</i>	Bacon
4	Funding Platforms: Are They Helping Investors Find and Fund Impact Deals?	<i>This session will explore how technology can help impact investors find and fund impact deals - and help social entrepreneurs get the funding they need. How can we bring expertise and capital to SGBs by way of business plan competitions, mentorship, matchmaking, and information platforms? What is the most effective role of online platforms in closing the SGBs finance gap? And most importantly, how can existing platforms connect and enhance the amplification of visibility that we seek for the social entrepreneurs we work with?</i>	Phillip Berber, <i>Enable Impact</i> ; Claudius Gutemann, <i>Rianta Capital</i> , <i>Artha Initiative</i> ; Cristina Larrea, <i>Finance Alliance for Sustainable Trade</i> ; Laura Smeets, <i>BiD Network</i>	Sarnoff
5	SGBs and the SDGs: The Role of Entrepreneurship in Attaining the Global Goals	<i>Entrepreneurs are uniquely positioned to help meet the sustainable development goals (SDGs) through local solutions to local and global challenges. But are the SDGs even a helpful framework? And what difference do they make? In this session, we will get a variety of perspectives about what entrepreneurs in Africa and Latin America are doing to meet the SDGs, present new survey results, and strive to find concrete ways that ANDE members can work together to help meet these global goals.</i>	Jon Shepard, <i>EY</i> ; Emilie Debled, <i>Investisseurs &amp; Partenaires - I&amp;P</i> ; Ben Powell, <i>Agora Partnerships</i> ; Alexis Geaneotes, <i>International Finance Corporation</i>	Thurber
6	Moving Beyond Impact Measurement to Impact Management	<i>Measuring impact is critical to growing and scaling sustainable businesses. The question now is, how do we move beyond measurement to impact management? Join us for a discussion on the opportunities and challenges faced by investors as they take on this issue with companies in their portfolio. Specifically, what role can investors play in helping companies scale and grow while not losing sight of their social and environmental impact? Learn about the tools, resources, and best practices used to address this issue, and join us to brainstorm ways we can collectively help companies manage impact.</i>	Amanda Kizer, <i>B Lab</i> ; Pedro Castillo, <i>Promotora Social Mexico</i> ; Daniel Izzo, <i>Vox Capital</i>	Conant
7	Getting the Guys on Board: Gender Inclusive Approaches for Advancing Women's Entrepreneurship	<i>This session will dive into a variety of issues related to women's entrepreneurship and provide examples of programs engaging men and honing soft skills of women entrepreneurs. The session will provide an opportunity to do a deep dive into why holistic approaches are needed to foster sustainable women's entrepreneurship - including looking at time restrictions, cultural norms and beliefs that limit women's entrepreneurship. It will put the need for collaboration front and center, as well as get members thinking about how to increase the integration of their programs through partnerships.</i>	Mara Bolis, <i>Oxfam</i> ; Ana Luz Diaz, <i>CREA Comunidades de Emprendedores Sociales, A.C</i> ; Brenda Rios, <i>GriffinWorx</i> ; Norman Sarria, <i>Value for Women</i> ; Daina Ruback, <i>Fordham University</i>	Kettering
Noon - 1:15 PM	Networking Lunch			Riverside Hearth
1:15 - 2:15 PM	Speed Networking #2			
1	Members interested or working in Latin America			Thurber
2	Members interested or working in Africa			Bacon
3	Members interested or working in Asia			Conant

2:30 - 3:45 PM	<b>Small Group Breakouts #2</b>			
1	<b>Greentech or Cleantech? How ANDE Members are Tackling Climate Change</b>	<i>Dozens of ANDE members are working hard to tackle - and prevent - the negative consequences of climate change and environmental degradation. Some are making direct investments in sustainable solutions in East Africa while others are creating more efficient production methods in Brazil. Support for clean water solutions, renewable energy sources and sustainable materials are on the rise. This session will explore cutting edge technologies and creative partnerships to achieve a more sustainable climate with a focus on examples directly from emerging markets.</i>	Saskia Werther, <i>Stichting DOEN</i> ; Antoine Cocle, <i>CO_Plataforma</i> ; Kenneth Turner, <i>The Lemelson Foundation</i>	Conant
2	<b>Mentorship: Best Practices and Lessons Learned</b>	<i>Mentorship is a great way of providing technical assistance for SGBs by linking seasoned entrepreneurs and professionals with SGBs to guide leaders as they address growth challenges. There are several frameworks that have been developed to provide mentorship and this session will explore the best practices and lessons learnt from employing these frameworks across developing countries.</i>	Rob Schneider, <i>USAID</i> ; Pradeep Suthram, <i>RippleWorks</i> ; Andy Lieberman, <i>Miller Center for Social Entrepreneurship at Santa Clara University</i>	Thurber
3	<b>The Role of Universities in the SGB Sector</b>	<i>There are various roles that a university can and should play within the sector including: providing talent for impact enterprises and intermediaries and developing new entrepreneurs and leading research in the sector. During this discussion, universities and other key stakeholders will brainstorm ways academic institutions can help close the talent gap.</i>	Erina McWilliam-Lopez, <i>Center for Social Impact Learning at the Middlebury Institute of International Studies</i> ; Andres Guererro, <i>Universidad de Los Andes</i> ; Caroline Gertsch, <i>Amani Institute</i>	Ballroom C
4	<b>Providing Comprehensive Technical Assistance to SGBs: Exploring Competing Approaches</b>	<i>While there is consensus around the need for technical assistance to support SGB growth, when and how that assistance is provided - and who should pay for it - remains contentious. This session will explore the different approaches to providing TA and the different business models used in deploying it.</i>	Darius Li, <i>SSG Advisors</i> ; Tahira Dosani, <i>Accion</i> ; Pedro Eikelenboom, <i>PUM Netherlands senior experts</i>	Ballroom D
5	<b>Finding the Efficient Frontier of Risk, Return, and Impact</b>	<i>We're ready to move beyond philosophical and theoretical debates on the potential tradeoffs between financial return and impact. Instead this session will lead a practical discussion on how capital providers make their investment decisions. What approaches are capital providers using across the financial return spectrum to align their impact objectives with the risk-return profile of their capital? What is the role of data in considering both individual investments and portfolio allocation and are there opportunities for benchmarking within and across sectors? Come for a lively discussion leveraging concrete examples.</i>	Brian Milder, <i>Root Capital</i> ; Tara Murphy Forde, <i>Global Partnerships</i> ; Bennett Grassano, <i>Kiva</i> ; Mary Roach, <i>Ceniarth</i>	Ballroom AB
6	<b>Scaling Impact: Putting the "Growth" in SGBs and Social Enterprises</b>	<i>An increasing number of business models are driving social impact across diverse geographies. This session will explore the challenge of finding ways to scale up and replicate geographically while still maintaining high quality standards. The panelists will offer examples from their own experiences while driving an open discussion with ANDE members about new solutions that can assist with scaling business models in the SGB sector.</i>	Dan Berelowitz, <i>International Centre for Social Franchising</i> ; Silvia Mancilla, <i>FUNDES</i> ; Bart Meijs, <i>Enviv</i> ; Peter Bamkole, <i>Enterprise Development Centre of Pan-Atlantic University</i>	Bacon
7	<b>Harvesting Insights from Agricultural Initiatives</b>	<i>The global transformation of agriculture (specifically in Africa) holds tremendous promise for catalyzing growth and creating employment opportunities for the world's largest youth population. Agriculture will continue to be the dominant sector of employment for most African youth over the decades to come. Getting agriculture to become substantially more profitable, competitive and productive will require transforming the content, approach and perception of agriculture from subsistence-oriented to business-oriented. This session will discuss the role of business intelligence and professionalism in transforming agriculture.</i>	Steve Cummings, <i>Mastercard Foundation</i> ; Marise Blum, <i>SCOPEInsight</i> ; Geoff Chalmers, <i>ACDI/VOCA</i> ; Abigael Simaloi Pertet, <i>EARTH University</i>	Kettering
8	<b>Supporting Entrepreneurs in Natural Disaster and Conflict Zones</b>	<i>Entrepreneurs in disaster and conflict zones, or in areas rebuilding after a crisis, often face a unique set of challenges in restoring and scaling their SGBs. In this discussion, we will address some of those challenges and explore the unique ways ANDE members are helping SGBs in post-disaster and post-conflict zones succeed. The session will also touch on ways to mitigate the financial risks for ANDE members and entrepreneurs in these environments.</i>	Juan Carlos Thomas, <i>TechnoServe</i> ; Simon van Melick, <i>SPARK</i> ; Elizabeth Crowell, <i>Bpeace</i> ; Kalsoom Lakhani, <i>invest2innovate</i>	Sarnoff
3:45 - 4:15 PM	<b>Coffee Break</b>			
4:15 - 5:30 PM	<b>Small Group Breakouts #3</b>			
1	<b>Closed Session: Funder Learning Lab</b>	<i>The Funder Learning Lab will host a closed session for grant-making entities. We plan to discuss the state of entrepreneurial ecosystem mapping across the membership, and share more information about member projects related to the Argidius-ANDE Talent Challenge. We'll also have time for funders to share their current priorities to spark potential collaboration.</i>	Kate McElligott; <i>ANDE</i>	Conant
2	<b>Building a Future Pipeline for other ANDE Members: Serving the Smallest of SGBs</b>	<i>This session will demonstrate how INGOs and others can play a key role in the impact investing sector by helping the smallest SGBs overcome the "missing middle" in order to build a pipeline of investable enterprises. The discussion will focus on ways ANDE members provide agricultural SGBs financing, how to balance the risk of supporting SGBs with 0% interest loans and how flexible guarantee schemes can take into account social capital and cash flow. Come ready to dive into the details of financing SGBs!</i>	Mark Harwood, <i>World Vision</i> ; Sarah Tinsley, <i>World Vision</i> ; Carlos Pierre, <i>Kiva</i> ; Karla Breceda, <i>El Buen Socio</i>	Thurber

3	<b>Reaching the BOP, v2.0: What Have We Learned Over the Last 5 years?</b>	<i>Impact investors, social enterprises, and other development institutions have been working hard over the past 10+ years to reach those living at the base of the pyramid with critical goods and services to improve their quality of life and economic opportunities. While there is much promise and a number of well-known success stories (e.g., M-Pesa, d.light, etc.), information on the income level of the BOP customers being served is hard to come by. This raises the question - How low can we really go? How deeply down into the BOP can social enterprises reach while achieving some level of profitability and scale?</i>	Kurt Dassel, <i>Monitor Deloitte</i> ; Richard Ambrose, <i>Pomona Impact</i> ; Daniel Buchbinder, <i>Alterna</i>	Kettering
4	<b>Investing in Healthcare SGBs</b>	<i>This session will focus on investment strategies in global health, including the challenges and opportunities in increasing access to healthcare for the base of the pyramid. We will explore lessons learned and insights, use case studies in innovative financing instruments, and dive into what is needed to help these SGBs.</i>	Zeena Johar, Social Entrepreneurship Accelerator at Duke (SEAD); Anna de la Cruz, <i>Linked Foundation</i> ; Tara Murphy Forde, <i>Global Partnerships</i> ; Ammara Niyaz, <i>Grand Challenges Canada</i>	Sarnoff
5	<b>Deepening Impact: Putting the "Quality" in the Impact of SGBs</b>	<i>We often focus impact measurement on scale-related outputs like number of people reached, number of jobs created, or number of widgets sold. Come to this session to discuss approaches to measure the "depth" of impact, such as the dignified, sustainable, and life changing aspects of SGB impact. We will start by sharing specific examples and then move into a discussion of general models and best practices that participants in the room recommend.</i>	Rob Packer, <i>SITAWI</i> ; Sasha Dichter, <i>Acumen</i> ; Nicole Etchart, <i>NeSst</i>	Ballroom D
6	<b>Supporting the Ecosystem: The Role of INGOs</b>	<i>This session will explore the role of non-traditional actors like INGOs in improving the broader ecosystem for SGBs. INGOs can play a role by advocating for better policies and improving the regulatory environment, creating supportive infrastructure that benefits multiple SGBs, etc. Yet what are some of the other ways that INGOs can support the ecosystem? The lead discussants are interested in engaging with other stakeholders to help define some of the best ways INGOs can support SGBs and work together, not in competition, with other actors.</i>	Wyanie Bright, <i>ACDI/VOCA</i> ; Chris Walker, <i>Mercy Corps</i> ; Patrick Kelley, <i>Habitat for Humanity</i> ; Mendi Njonjo, <i>Hivos</i>	Bacon
7	<b>Policy Priorities for SGBs: Shaping an Action Agenda</b>	<i>The objective of the session is to begin mapping tangible policy priorities in key markets from the perspective of SGBs and those who work to enable entrepreneurship. Using cases from markets in which they operate, ANDE members will describe key policy changes that would address fundamental needs of entrepreneurs, unburden entrepreneurial activity, and increase the attractiveness of markets for impact investors. For example, policy aims could address financial regulation, gender equality, intellectual property, or economic informality. The discussants will also indicate areas where collaborative effort could generate quick policy wins in key markets.</i>	Katrin Kuhlmann, <i>New Markets Lab</i> ; Minayo Sagala, <i>Acumen Fund</i> ; Mara Bolis, <i>Oxfam</i> ; Richard Ambrose, <i>Pomona Impact</i>	Ballroom C
5:30 - 7:00 PM	<b>Free Time</b>			
5:45 - 6:45 PM	<b>ANDE Fail Faire</b>	<i>Come join ANDE members as they share the lessons learned from some of their most difficult challenges and least successful moments.</i>		Outside of Coton and Rye
5:45 - 7:00 PM	<b>ANDE Golf Contest</b>	<i>Put your golf skills to the test with fellow ANDE members!</i>		Club House Putting Green
7:30 - 9:00 PM	<b>ANDE Awards Dinner</b>			Riverside Hearth
9:00 PM	<b>Willy Foote Live &amp; Karaoke!</b>			Ballroom AB

Wednesday, September 28

Time	Topic	Description	Speaker(s)	Location
7:30 - 9:00 AM	Buffet Breakfast			Ballroom CD & North Break Station
8:00 - 9:00 AM	Breakfast Sessions			
1	Civic Technology	<i>Technology has made it increasingly easy for people to communicate, coordinate, transact, mobilize, and take collective decisions together beyond the traditional formal architectures of institutions and governmentality. What further shape will this trend take in the future? What benefits and risks do we see for citizens and communities? Are there businesses to be built here?</i>	Aditya Dev Sood, <i>Vihara Innovation Network</i>	Potomac A
2	Growing an Ecosystem for Diaspora Investment and Entrepreneurship	<i>Diaspora communities are often at the forefront of investments in frontier and emerging markets, while making their own global impact as influential thought leaders, idea pioneers, innovative entrepreneurs, and influencers within Fortune 500 companies. This session will explore ways that the SGB community, countries of origin, and development community can mobilize investment and entrepreneurship potential diaspora can bring to bear for inclusive growth within emerging markets and to solve pressing global development challenges.</i>	Brett Johnson, <i>SSG Advisors</i> ; Simon van Melick, <i>Spark</i> ; Paul Malherbe, <i>ATMS Foundation/AMSCO</i> ; Carlos Pierre, <i>Kiva</i>	Conant
3	Insights from Venture Acceleration in Developing Countries	<i>In the past decade, entrepreneurship support programs, including those focused on the incubation and acceleration of startups, have proliferated throughout the world. This session will look at lessons learned from acceleration programs in developing countries. Are they serving their purpose? What acceleration methods work and why? The information presented is based on a current study by Enclude, in partnership with Emory University's Goizueta Business School, and ANDE, done in several Sub-Saharan African countries. The research was conducted for the World Bank's InfoDev program and focuses on several sub-Saharan African countries.</i>	Kristof Racz, <i>Enclude</i> ; Caitlin O'Donnell, <i>Social Enterprise at Goizueta, Emory University</i>	Sarnoff
4	Using Salesforce for Social Impact Tracking	<i>Salesforce has helped more than 28,000 social impact organizations with customer relationship management, but when it comes to tracking impact, most find themselves drowning in paper and Excel spreadsheets. In this session, we'll share how three organizations, in very different contexts, are using Salesforce to monitor and evaluate their programs and how they each transitioned from inefficient, siloed systems to a single integrated solution. We'll also introduce a number of third-party applications that can be used in conjunction with Salesforce for data collection.</i>	Alethea Josephson, <i>Vera Solutions</i>	Thurber
5	Utilizing Data to Empower Women Entrepreneurs	<i>Gender equity and entrepreneurship are important issues for economic growth and global security. This discussion will focus on leveraging data to better support women entrepreneurs globally.</i>	Diana de Castro, <i>ProMujer</i> ; Anna de La Cruz, <i>Linked Foundation</i> ; Ana Luz Diaz, <i>Crea Comunidades de Emprendedores Sociales, A.C</i> ; Norman Sarria, <i>Value for Women</i> ; Peter Roberts, <i>Social Enterprise at Goizueta, Emory University</i>	Kettering
6	Andean Chapter meeting	<i>ANDE staff is currently working with a group of members to explore the possibility of starting a new chapter for the Andean Region of Latin America. In this session we will provide updates and discuss next steps.</i>	Laura Maria Torres, <i>Fundacion Bolivar Davivienda</i> ; Fernando Cortes, <i>Fundacion Bolivar Davivienda</i> ; Randall Kempner, <i>ANDE</i>	Bacon
9:00 - 9:15 AM	SGB Sector Report Run Down: 3 Minute Report Highlights			Ballroom AB
9:15 - 10:20 AM	Plenary - Microtalks on Key SGB Sector Challenges and Solutions			Ballroom AB
	Smart is Not Enough	<i>How do you innovate in a large organization like the Inter-American Development Bank's Multilateral Investment Fund? It's not enough have smart people, or to have a smart strategy. You have to be able to make it happen. Brigit Helms will dive into the new direction the MIF is taking, with the hope of making transformational change that sticks.</i>	Brigit Helms, <i>IADB - Multilateral Investment Fund</i>	
	Impact Investing in Latin America	<i>Impact Investing in Latin America has grown over the past several years. Daniel Izzo will share his experiences with impact investing in Brazil and talk about the larger trends as they relate to ANDE's recently-released report on the impact investing landscape in Latin America.</i>	Daniel Izzo, <i>Vox Capital</i>	
	Talent is Everywhere, Opportunity Isn't	<i>By 2100, 40% of the world's population will be African. Africa's education systems are not meeting private sector demand. What role can we play to create and sustain opportunities for greater good?</i>	Njideka Harry, <i>Youth For Technology Foundation</i>	
	Seeding Dreams	<i>What does it take to empower women in the community you grew up in, and create a culture that values environmental conservation? Abigael will share her story of growing up in a Maasai community in the southern part of Kenya's Rift Valley, her experience studying agricultural science at EARTH University, and her hopes and dreams for what she can achieve when she returns to Kenya after graduation.</i>	Abigael Simaloi Pertet, <i>MasterCard Foundation scholar</i>	
	Uncovering Innovation in the Most Unexpected Places	<i>The world is the most interconnected it's ever been and while many investors and stakeholders focus their attention on emerging markets - innovators are truly emerging everywhere - including in places you wouldn't expect. This talk will discuss the concept of uncovering that hidden potential, but also the need to support the enabling environment for innovators in order to see success stories emerge.</i>	Kalsoom Lakhani, <i>Invest2Innovate</i>	

10:30 - 11:45 AM	Small Group Breakouts #4			
1	<b>Innovating for Impact: Corporate Venturing and Social Entrepreneurship Efforts</b>	<i>A new trend in international development has linked some unlikely business partners. Development finance institutions and social entrepreneurs are working with large multinational corporations to fund projects that advance both development and business agendas. This session will explore a variety of models that corporations and DFIs are using to promote private sector engagement in addressing key social and environmental challenges. Among other things, we will ask: how well is corporate social venturing working now? What will it take to make it more mainstream?</i>	Elizabeth Boggs Davidson, <i>IADB – Multilateral Investment Fund</i> ; Diego Durazo, <i>Danone</i> , Cheryl Hicks; <i>Toilet Board Coalition</i>	Bacon
2	<b>What's Your Problem? An "Advisory Board" of Sector Experts Provide Guidance to Individual Organizations</b>	<i>This year, we are piloting a new session format that allows members to present in front of a panel of experts on a key issue or challenge that they are facing in their work. This session is open to ANDE members who are interested to learn about common challenges in the sector and garner insights from the panel of advisors. The presenters and advisory board have been pre-selected but all ANDE members are welcome to join the session as an observer.</i>	Willy Foote, <i>Root Capital</i> ; Graham MacMillan, <i>Ford Foundation</i> ; Anne Park, <i>SEAF</i> ; Lauren Cochran, <i>Blue Haven Initiative</i> ; Daniel Hsu, <i>Village Capital</i>	Sarnoff
3	<b>Catalyzing Youth Entrepreneurship. What Can We Do Differently?</b>	<i>Young entrepreneurs seem to display an overt tendency to support and motivate their peers and create change in their communities. Yet, are they receiving the support they need to bring about change, and grow their businesses? This session looks first at how young people under 35 in emerging markets are expanding their ventures (and increasing jobs, incomes, and impact), and what they are doing differently from others that support organizations can nurture and take advantage of. Secondly, how can we unlock financing for young entrepreneurs, in particular private capital in the \$50K to \$500K range?</i>	Michele Rivard, <i>U.S. African Development Foundation</i> ; Fredell Jacobs, <i>Allan Gray Orbis Foundation</i> ; Petr Skvaril, <i>Impact Hub</i>	Ballroom D
4	<b>Before You Enter, Know Your Exit</b>	<i>It is close to the first rule of investing: before you enter, know your exit. But what do you do when potential investments are in geographies and firms where size, scale and constrained capital markets limit options? This session will discuss various considerations regarding investment exits that greatly increase the chance for success prior to committing capital.</i>	Gene Turok, <i>Office:FMA</i> ; Ryan Glasgo, <i>Palladium - Impact Investing</i> Karthik Chandrasekar, <i>Sangam Ventures</i>	Ballroom C
5	<b>The Second Time Around: Insights from Managers Raising their Second Fund</b>	<i>Various impact investment funds are currently raising capital for their second and third funds in order to support the growth of impact enterprises in emerging markets. This session explores the experience of various fund managers that are in different stages of the fundraising process, challenges they are encountering, changes they are marking to adapt to the realities of the current market, and what opportunities they see going forward.</i>	Amy Bell, <i>EcoEnterprises Fund</i> ; Rodrigo Villar, <i>New Ventures</i> ; Wanjohi Nadgu, <i>Pearl Capital Partners</i>	Conant
6	<b>Research Brainstorm: Understanding Acceleration in Emerging Economies</b>	<i>The number of entrepreneurs in the Entrepreneurship Database Program at Emory University exceeds 5,000. Each of these entrepreneurs applied to accelerator programs in developed and developing countries thus providing an opportunity to compare accelerator practices and outcomes across these two groups of countries. Following up on the first major Global Accelerator Learning Initiative (GALI) report that was released in early 2016, we are planning a second report that hones in on what makes acceleration different in developing countries. This session will convene interested and experienced practitioners to discuss the specific questions and issues that might be tackled in this pending report (which is scheduled for release in the first quarter of 2017).</i>	Matt Guttentag, <i>USAID</i> ; Peter Roberts, <i>Social Enterprise at Goizueta, Emory University</i>	Kettering
7	<b>Doing Good, or just Good Business? The Rise of Faith-Based Initiatives in Entrepreneurship and Impact Investing</b>	<i>Organizations with religious roots have expanded their models, and are increasingly adopting a private-sector angle to help deliver on their missions. Even the Vatican is diving into impact investing! This session will discuss how and why these organizations have entered the impact investing and acceleration space. It will provide an overview of their experiences to-date, the inherent tensions and challenges involved in that shift, and how to overcome those challenges.</i>	Beth Collins, <i>Catholic Relief Services</i> ; Mauricio Preciado-Awad, <i>Christian Aid</i> ; Matthew Rohrs, <i>Sinapis</i> ; Garrett Schihi, <i>Lutheran World Relief</i>	Thurber
12:00 - 12:30 PM	<b>Closing Remarks</b>		Randall Kempner, <i>ANDE</i>	Ballroom AB
12:30 - 2:00 PM	<b>Closing Networking Lunch</b>			Riverside Hearth
12:30 - 5:00 PM	<b>ANDE Executive Committee Meeting</b>			Sarnoff
2:00 - 6:30 PM	<b>ANDE Regional Chapter Steering Committee Meeting</b>			Conant

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