



## New England Real Estate Journal January 2011

President's Message

### **A look back at 2011**

By David G. Cannistraro

Though 2011 left with little fanfare as compared to many years the past, 2012 has brought with it a sense of renewed optimism and faith that the economy is in recovery. There are positive signs to support that optimism even in the construction industry. In particular, Boston has enjoyed increased activity in the office construction market, according to several sources in recent weeks. Construction employment was up in December with the nonresidential construction sector adding 17, 200 construction jobs and nonresidential specialty trade contractors adding 20,200 positions. These are all good signs that the construction market is improving.

As an association we have much to look forward to as well including, progress in becoming one of the first "health group purchasing cooperatives", legislative advancement with a piece of the Prompt Pay bill known as "retainage" and a calendar packed with educational seminars and member events.

Our goal is to be your one-stop business resource and we look forward to building momentum, increasing membership and bringing value to you and your business in 2012. Should you have any questions or comments, please do not hesitate to contact me at [president@associatedsubs.com](mailto:president@associatedsubs.com).

### **[photos]**

#### **ASM hosts another great event at Gillette Stadium**

On Thursday, January 12, 2012, ASM members gathered for an electric evening at Gillette Stadium. Attendees were treated to private tours of the stadium, not open to the general public, including time on the playing field – a special treat as many members have raved. The Putnam Club was an elegant and exciting backdrop to the evening's activities which included social mingling and business networking, decadent hors d'oeuvres, spectacular views of the entire stadium and two renowned guest speakers.

Former Patriot's alumni and Super Bowl Champions, Rosevelt (Rosey) Colvin and Joe Andruzzi captivated the audience with their personal stories, witty repertoire and very popular Q&A session. Members had the rare opportunity to ask personal questions and playoff predictions.

The evening concluded with exciting raffle prizes including, two autographed footballs, an authentic signed Brady jersey and the crowning jewel – a (second) signed Brady jersey together with two complimentary tickets and a VIP parking pass to Saturday's playoff game against the Broncos. For photos of this event or to learn more about Joe Andruzzi and Rosevelt Colvin visit our website at [www.associatedsubs.com](http://www.associatedsubs.com).

### **ASM now offering Safety Roundtable meetings bi-monthly**

A quarterly tradition for many years, ASM will now offer the very popular Safety Roundtable meetings every two months. It was apparent to ASM's Safety Committee chair, Mike Boyle of Boyle Construction Safety Services, that there was a demand to offer the meeting more frequently. A planning committee will develop the schedule of topics for 2012, in collaboration with our Safety Alliance partners from OSHA and DOL. They will continue to be free and open to all members.

The next Safety Roundtable is scheduled for January 25 and will touch upon noise hazards, their effects and preventive measures. Additional Safety meetings will be held on March 21 and May 23.

Contact us if you would like to receive notice of the Roundtables, or if you have suggestions for topics to cover.

### **2012 Scholarship Award Applications now available**

Once again in 2012, three exemplary high school students will be awarded \$2,000 each for their superior academic and civic achievements. Scholarships are funded by proceeds from the Golf Tournament each year. Children of ASM members and employees are welcome to apply. Applications are available by contacting ASM at 617-742-3412 or by visiting the website at [www.associatedsubs.com](http://www.associatedsubs.com). **The deadline to submit applications is March 1, 2012.**

### **ASM Calendar of Events**

#### **Safety Roundtable**

Wednesday, January 25  
10:00 AM – 12:00 Noon  
Eastern Insurance, Natick

#### **Fine Tuning Your Financial Operations**

Breakfast Panel  
Wednesday, February 15  
8:00 – 10:00 AM  
Westin Hotel, Waltham

#### **Controlling Your Workers Comp Costs**

Breakfast Meeting  
Thursday, March 15  
8:00 – 10:00 AM  
Westin Hotel, Waltham

#### **Safety Roundtable**

Wednesday, March 21  
10:00 AM – 12:00 Noon  
Eastern Insurance, Natick

#### **PM Roundtable**

Wednesday, March 28  
8:00 – 10:00 AM

Westin Hotel, Waltham

For more information on these or other ASM events please visit [www.associatedsubs.com](http://www.associatedsubs.com).