

CMTA
Balance Sheet
As of August 31, 2014

	<u>Aug 31, 14</u>
ASSETS	
Current Assets	
Checking/Savings	
1010000 · Cash and cash equivalents	
1010400 · General - Chase-8076	37,522.75
1010500 · Education - Chase	7,534.12
1020000 · Investments	
1020100 · LAIF	46,342.76
Total 1020000 · Investments	<u>46,342.76</u>
Total 1010000 · Cash and cash equivalents	91,399.63
1031000 · Division Accounts - Chase	
1031020 · Division 2	4,008.76
1031030 · Division 3	2,697.57
1031040 · Division 4	1,946.65
1031050 · Division 5	4,377.67
1031060 · Division 6	3,848.50
1031070 · Division 7	2,527.10
1031080 · Division 8	2,829.50
1031090 · Division 9	4,841.22
Total 1031000 · Division Accounts - Chase	<u>27,076.97</u>
Total Checking/Savings	118,476.60
Other Current Assets	
1040100 · Affiniscap AR	1,451.00
1049000 · Undeposited funds	960.00
Total Other Current Assets	<u>2,411.00</u>
Total Current Assets	<u>120,887.60</u>
TOTAL ASSETS	<u><u>120,887.60</u></u>
LIABILITIES & EQUITY	
Equity	
2700000 · Retained Earnings	-12,891.30
2740000 · General fund	106,447.77
2750000 · M Woodward Memorial Education	18,063.90
Net Income	9,267.23
Total Equity	<u>120,887.60</u>
TOTAL LIABILITIES & EQUITY	<u><u>120,887.60</u></u>

CMTA
Profit & Loss
July through August 2014

	<u>Jul - Aug 14</u>
Income	
4010000 · Membership dues	23,060.00
4500000 · Program services	1,405.00
4600000 · Division Income	445.00
4980000 · Interest	25.55
Total Income	<u>24,935.55</u>
Gross Profit	24,935.55
Expense	
5010000 · Management and general	15,668.32
Total Expense	<u>15,668.32</u>
Net Income	<u><u>9,267.23</u></u>

CMTA
Profit & Loss
July through August 2014

	<u>Jul - Aug 14</u>	<u>Jul - Aug 13</u>	<u>\$ Change</u>
Income			
4010000 · Membership dues			
4010100 · Dues (Public)	16,235.00	40,580.00	-24,345.00
4010200 · Dues (commercial)	6,765.00	11,070.00	-4,305.00
4010400 · Dues (Alumni)	60.00	150.00	-90.00
Total 4010000 · Membership dues	<u>23,060.00</u>	<u>51,800.00</u>	<u>-28,740.00</u>
4500000 · Program services			
4510000 · Certification			
4510100 · Investment Policy Application	175.00	350.00	-175.00
4510200 · CCMT	155.00	120.00	35.00
Total 4510000 · Certification	<u>330.00</u>	<u>470.00</u>	<u>-140.00</u>
4520000 · Education			
4520200 · Educational support	0.00	4,090.00	-4,090.00
4520300 · Essentials Workshop	0.00	14,625.00	-14,625.00
Total 4520000 · Education	<u>0.00</u>	<u>18,715.00</u>	<u>-18,715.00</u>
4530000 · Publications			
4530300 · Job Ads	75.00	825.00	-750.00
4540000 · Newsletter	1,000.00	2,000.00	-1,000.00
Total 4530000 · Publications	<u>1,075.00</u>	<u>2,825.00</u>	<u>-1,750.00</u>
Total 4500000 · Program services	<u>1,405.00</u>	<u>22,010.00</u>	<u>-20,605.00</u>
4600000 · Division Income	445.00	1,297.00	-852.00
4980000 · Interest	25.55	28.05	-2.50
Total Income	<u>24,935.55</u>	<u>75,135.05</u>	<u>-50,199.50</u>
Gross Profit	24,935.55	75,135.05	-50,199.50
Expense			
5010000 · Management and general			
5010300 · In House Printing	0.00	85.31	-85.31
5010310 · Storage	15.39	60.25	-44.86
5010400 · Contract Services			
5010420 · Website update and maintenance	2,708.33	2,708.33	0.00
5010430 · SMA - AMC	11,664.36	11,499.97	164.39
Total 5010400 · Contract Services	<u>14,372.69</u>	<u>14,208.30</u>	<u>164.39</u>
5010600 · Insurance	416.67	444.17	-27.50
5010900 · Postage	124.21	263.28	-139.07
5011200 · Telecommunications			
5011210 · Internet services	24.00	24.00	0.00
5011220 · Telephone	143.98	176.33	-32.35
Total 5011200 · Telecommunications	<u>167.98</u>	<u>200.33</u>	<u>-32.35</u>
5011500 · Bank and Merchant Fees			
5011510 · Bank Fees	24.04	14.62	9.42
5011520 · Merchant Fees	547.34	697.64	-150.30
Total 5011500 · Bank and Merchant Fees	<u>571.38</u>	<u>712.26</u>	<u>-140.88</u>
Total 5010000 · Management and general	<u>15,668.32</u>	<u>15,973.90</u>	<u>-305.58</u>
5050000 · Program services expenses			
5053000 · Education			
5520200 · Educational Support Expenses	0.00	2,175.00	-2,175.00
Total 5053000 · Education	<u>0.00</u>	<u>2,175.00</u>	<u>-2,175.00</u>
5054000 · Publications			
5054200 · Newsletter	0.00	49.99	-49.99
Total 5054000 · Publications	<u>0.00</u>	<u>49.99</u>	<u>-49.99</u>
Total 5050000 · Program services expenses	<u>0.00</u>	<u>2,224.99</u>	<u>-2,224.99</u>
5060000 · Prior Year Expenses	0.00	42.00	-42.00
5100000 · Division Expense	0.00	652.27	-652.27
Total Expense	<u>15,668.32</u>	<u>18,893.16</u>	<u>-3,224.84</u>
Net Income	<u><u>9,267.23</u></u>	<u><u>56,241.89</u></u>	<u><u>-46,974.66</u></u>

CMTA
Profit & Loss Budget Performance
August 2014

	Aug 14	Jul - Aug 14	YTD Budget	\$ Over Budget	Annual Budget	% of Budget
Income						
4010000 · Membership dues						
4010100 · Dues (Public)	4,615.00	16,235.00	37,625.00	-21,390.00	53,000.00	70.99%
4010200 · Dues (commercial)	820.00	6,765.00	11,095.00	-4,330.00	17,000.00	65.26%
4010400 · Dues (Alumni)	60.00	60.00	180.00	-120.00	240.00	75.0%
Total 4010000 · Membership dues	5,495.00	23,060.00	48,900.00	-25,840.00	70,240.00	69.62%
4500000 · Program services						
4510000 · Certification						
4510100 · Investment Policy Application	175.00	175.00	175.00	0.00	2,975.00	5.88%
4510200 · CCMT	0.00	155.00			450.00	0.0%
Total 4510000 · Certification	175.00	330.00	175.00	155.00	3,425.00	5.11%
4520000 · Education						
4520200 · Educational support	0.00	0.00	0.00	0.00	3,000.00	0.0%
4520300 · Essentials Workshop	0.00	0.00	9,475.00	-9,475.00	15,000.00	63.17%
4520400 · Advanced Workshop	0.00	0.00	0.00	0.00	13,000.00	0.0%
4520000 · Education - Other	0.00	0.00	0.00	0.00	4,925.00	0.0%
Total 4520000 · Education	0.00	0.00	9,475.00	-9,475.00	35,925.00	26.37%
4530000 · Publications						
4530100 · Handbook	0.00	0.00	142.00	-142.00	500.00	28.4%
4530200 · Roster	0.00	0.00	7,250.00	-7,250.00	7,250.00	100.0%
4530300 · Job Ads	0.00	75.00	150.00	-75.00	1,500.00	10.0%
4540000 · Newsletter	0.00	1,000.00	0.00	1,000.00	8,000.00	0.0%
4540100 · Website	0.00	0.00	375.00	-375.00	675.00	55.56%
Total 4530000 · Publications	0.00	1,075.00	7,917.00	-6,842.00	17,925.00	44.17%
4550000 · Scholarship						
4550100 · Woodward Memorial Scholarship	0.00	0.00	0.00	0.00	1,100.00	0.0%
4550200 · Vincent Amado Scholarship	0.00	0.00	0.00	0.00	0.00	
Total 4550000 · Scholarship	0.00	0.00	0.00	0.00	1,100.00	0.0%
4560000 · Annual Conference						
4560100 · Registrations						
4560110 · Active Members	0.00	0.00	0.00	0.00	35,000.00	0.0%
4560120 · Commercial Associates	0.00	0.00	0.00	0.00	27,000.00	0.0%
Total 4560100 · Registrations	0.00	0.00	0.00	0.00	62,000.00	0.0%
4560200 · Sponsors						
4560210 · Exhibit Sponsor	0.00	0.00	0.00	0.00	70,000.00	0.0%
4560220 · Non-Exhibit Sponsor	0.00	0.00	0.00	0.00	6,000.00	0.0%
Total 4560200 · Sponsors	0.00	0.00	0.00	0.00	76,000.00	0.0%
4560300 · Pre-Conference Seminar	0.00	0.00	0.00	0.00	2,500.00	0.0%
4560400 · Tennis	0.00	0.00			0.00	
4560000 · Annual Conference - Other	0.00	0.00	0.00	0.00	0.00	
Total 4560000 · Annual Conference	0.00	0.00	0.00	0.00	140,500.00	0.0%
Total 4500000 · Program services	175.00	1,405.00	17,567.00	-16,162.00	198,875.00	8.83%
4600000 · Division Income	0.00	445.00	2,000.00	-1,555.00	12,000.00	16.67%
4980000 · Interest	0.00	25.55	32.15	-6.60	130.00	24.73%
4999998 · Refunds	0.00	0.00	0.00	0.00	0.00	
Total Income	5,670.00	24,935.55	68,499.15	-43,563.60	281,245.00	24.36%
Gross Profit	5,670.00	24,935.55	68,499.15	-43,563.60	281,245.00	24.36%
Expense						
5010000 · Management and general						
5010100 · Audit	0.00	0.00	6,900.00	-6,900.00	6,900.00	100.0%
5010200 · Board meetings	0.00	0.00	0.00	0.00	9,000.00	0.0%
5010300 · In House Printing	0.00	0.00	28.50	-28.50	250.00	11.4%
5010310 · Storage	15.39	15.39	41.70	-26.31	250.00	16.68%

CMTA
Profit & Loss Budget Performance
August 2014

	Aug 14	Jul - Aug 14	YTD Budget	\$ Over Budget	Annual Budget	% of Budget
5010400 · Contract Services						
5010420 · Website update and maintenance	0.00	2,708.33	2,750.00	-41.67	5,500.00	50.0%
5010430 · SMA - AMC	5,872.72	11,664.36	11,416.66	247.70	68,499.96	16.67%
Total 5010400 · Contract Services	5,872.72	14,372.69	14,166.66	206.03	73,999.96	19.14%
5010600 · Insurance	0.00	416.67	4,170.00	-3,753.33	6,253.00	66.69%
5010700 · Travel						
5010720 · Legislative	0.00	0.00	0.00	0.00	600.00	0.0%
5010730 · Staff	0.00	0.00	0.00	0.00	885.00	0.0%
Total 5010700 · Travel	0.00	0.00	0.00	0.00	1,485.00	0.0%
5010800 · Taxes and Filings	0.00	0.00	0.00	0.00	810.00	0.0%
5010900 · Postage	124.21	124.21	1,056.46	-932.25	1,600.00	66.03%
5011200 · Telecommunications						
5011210 · Internet services	24.00	24.00	48.00	-24.00	288.00	16.67%
5011220 · Telephone	102.09	143.98	200.00	-56.02	1,200.00	16.67%
Total 5011200 · Telecommunications	126.09	167.98	248.00	-80.02	1,488.00	16.67%
5011300 · Supplies	0.00	0.00	150.00	-150.00	300.00	50.0%
5011410 · President's fund	0.00	0.00	0.00	0.00	250.00	0.0%
5011500 · Bank and Merchant Fees						
5011510 · Bank Fees	17.61	24.04	0.00	24.04	0.00	
5011520 · Merchant Fees	460.45	547.34	442.88	104.46	3,100.00	14.29%
Total 5011500 · Bank and Merchant Fees	478.06	571.38	442.88	128.50	3,100.00	14.29%
Total 5010000 · Management and general	6,616.47	15,668.32	27,204.20	-11,535.88	105,685.96	25.74%
5050000 · Program services expenses						
5051000 · Certification						
5051100 · Investment Policy Application	0.00	0.00	0.00	0.00	450.00	0.0%
Total 5051000 · Certification	0.00	0.00	0.00	0.00	450.00	0.0%
5053000 · Education						
5520200 · Educational Support Expenses	0.00	0.00	4,000.00	-4,000.00	4,000.00	100.0%
5520300 · Essential Workshop Expenses	0.00	0.00	0.00	0.00	14,750.00	0.0%
5520400 · Advanced Workshop Expenses	0.00	0.00	0.00	0.00	10,450.00	0.0%
552200 · Work Shops/ Division Meetings	0.00	0.00	0.00	0.00	3,000.00	0.0%
5053000 · Education - Other	0.00	0.00	0.00	0.00	4,925.00	0.0%
Total 5053000 · Education	0.00	0.00	4,000.00	-4,000.00	37,125.00	10.77%
5054000 · Publications						
5054200 · Newsletter	0.00	0.00	0.00	0.00	2,000.00	0.0%
5054300 · Printing - General	0.00	0.00	0.00	0.00	800.00	0.0%
5054400 · Roster	0.00	0.00	4,255.00	-4,255.00	4,255.00	100.0%
5054500 · League Advertising	0.00	0.00	0.00	0.00	900.00	0.0%
Total 5054000 · Publications	0.00	0.00	4,255.00	-4,255.00	7,955.00	53.49%

CMTA
Profit & Loss Budget Performance
August 2014

	Aug 14	Jul - Aug 14	YTD Budget	\$ Over Budget	Annual Budget	% of Budget
5055000 · Woodward Memorial Scholarship						
5055100 · Woodward memorial	0.00	0.00	0.00	0.00	2,200.00	0.0%
Total 5055000 · Woodward Memorial Scholarship	0.00	0.00	0.00	0.00	2,200.00	0.0%
5056000 · Annual Conference						
5056100 · Annual conference planning	0.00	0.00	0.00	0.00	3,800.00	0.0%
5056200 · Audio Video	0.00	0.00	0.00	0.00	16,000.00	0.0%
5056250 · Banquet - Entertainment, Decor.	0.00	0.00			12,000.00	0.0%
5056300 · Gifts & Mementos						
5056305 · Attendee	0.00	0.00	0.00	0.00	2,000.00	0.0%
5056310 · Speaker, Sponsor, Board	0.00	0.00	0.00	0.00	6,000.00	0.0%
5056315 · Awards	0.00	0.00	0.00	0.00	1,000.00	0.0%
Total 5056300 · Gifts & Mementos	0.00	0.00	0.00	0.00	9,000.00	0.0%
5056400 · Food and Beverage - Hotel	0.00	0.00	0.00	0.00	63,000.00	0.0%
5056525 · Lodging/Travel	0.00	0.00			6,500.00	0.0%
5056650 · Postage	0.00	0.00	0.00	0.00	700.00	0.0%
5056700 · Printing	0.00	0.00	0.00	0.00	3,300.00	0.0%
5056750 · Speaker Expense	0.00	0.00	0.00	0.00	2,750.00	0.0%
5056800 · Supplies	0.00	0.00	0.00	0.00	800.00	0.0%
5056950 · Pre-Conference Education Exp.	0.00	0.00			1,500.00	0.0%
5056970 · Vince Amado Scholarship Expense	0.00	0.00	0.00	0.00	0.00	
Total 5056000 · Annual Conference	0.00	0.00	0.00	0.00	119,350.00	0.0%
Total 5050000 · Program services expenses	0.00	0.00	8,255.00	-8,255.00	167,080.00	4.94%
5100000 · Division Expense	0.00	0.00	2,000.00	-2,000.00	12,000.00	16.67%
Total Expense	6,616.47	15,668.32	37,459.20	-21,790.88	284,765.96	13.15%
	-946.47	9,267.23	31,039.95	-21,772.72	-3,520.96	-881.58%