

**CMTA**  
**Preliminary**  
**Balance Sheet**  
 As of June 30, 2015

	<b>Jun 30, 15</b>
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
1010000 · Cash and cash equivalents	
1010400 · General - Chase-8076	44,661.13
1010500 · Education - Chase	7,534.12
1020000 · Investments	
1020100 · LAIF	46,430.47
<b>Total 1020000 · Investments</b>	46,430.47
<b>Total 1010000 · Cash and cash equivalents</b>	98,625.72
1031000 · Division Accounts - Chase	
1031020 · Division 2	4,008.76
1031030 · Division 3	3,877.57
1031040 · Division 4	1,946.65
1031050 · Division 5	1,977.40
1031060 · Division 6	3,848.50
1031070 · Division 7	2,527.10
1031080 · Division 8	2,829.50
1031090 · Division 9	4,841.22
<b>Total 1031000 · Division Accounts - Chase</b>	25,856.70
<b>Total Checking/Savings</b>	124,482.42
<b>Other Current Assets</b>	
1040100 · YourMembership AR	626.00
1049000 · Undeposited funds	1,410.00
1070000 · Prepaid expenses	5,534.42
<b>Total Other Current Assets</b>	7,570.42
<b>Total Current Assets</b>	132,052.84
<b>TOTAL ASSETS</b>	<b>132,052.84</b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Accounts Payable</b>	
2010000 · Accounts payable	273.56
<b>Total Accounts Payable</b>	273.56
<b>Other Current Liabilities</b>	
2090000 · Deferred revenue	9,475.00
<b>Total Other Current Liabilities</b>	9,475.00
<b>Total Current Liabilities</b>	9,748.56
<b>Total Liabilities</b>	9,748.56
<b>Equity</b>	
2700000 · Retained Earnings	-12,891.30
2740000 · General fund	106,447.77
2750000 · M Woodward Memorial Education	18,063.90
Net Income	10,683.91
<b>Total Equity</b>	122,304.28
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>132,052.84</b>

**CMTA**  
**Preliminary**  
**Profit & Loss**  
 July 2014 through June 2015

	<u>Jul '14 - Jun 15</u>	<u>Jul '13 - Jun 14</u>	<u>\$ Change</u>
<b>Income</b>			
4010000 · Membership dues	70,365.00	65,682.50	4,682.50
4500000 · Program services	155,640.55	153,159.20	2,481.35
4600000 · Division Income	7,767.00	6,192.00	1,575.00
4980000 · Interest	113.26	114.07	-0.81
4999998 · Refunds	0.00	0.00	0.00
4999999 · Other	0.00	0.00	0.00
<b>Total Income</b>	<u>233,885.81</u>	<u>225,147.77</u>	<u>8,738.04</u>
<b>Gross Profit</b>	233,885.81	225,147.77	8,738.04
<b>Expense</b>			
5010000 · Management and general	93,501.79	93,494.26	7.53
5050000 · Program services expenses	125,457.84	133,707.29	-8,249.45
5060000 · Prior Year Expenses	1,426.00	468.50	957.50
5100000 · Division Expense	2,816.27	6,616.98	-3,800.71
5999 · Ask Accountant-Suspense	0.00	0.00	0.00
<b>Total Expense</b>	<u>223,201.90</u>	<u>234,287.03</u>	<u>-11,085.13</u>
<b>Net Income</b>	<u><u>10,683.91</u></u>	<u><u>-9,139.26</u></u>	<u><u>19,823.17</u></u>

**CMTA**  
**Preliminary Profit & Loss**  
July 2014 through June 2015

	Jul 14	Aug 14	Sep 14	Oct 14	Nov 14	Dec 14	Jan 15	Feb 15	Mar 15	Apr 15	May 15	Jun 15	TOTAL
<b>Income</b>													
<b>4010000 - Membership dues</b>													
4010100 - Dues (Public)	12,085.00	5,235.00	12,815.00	16,090.00	3,025.00	1,050.00	820.00	820.00	1,055.00	75.00	660.00	0.00	53,730.00
4010200 - Dues (commercial)	5,945.00	1,025.00	3,485.00	2,460.00	820.00	205.00	0.00	205.00	1,025.00	205.00	1,080.00	0.00	16,455.00
4010400 - Dues (Alumni)	0.00	60.00	120.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		180.00
4010000 - Membership dues - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		0.00
<b>Total 4010000 - Membership dues</b>	<b>18,030.00</b>	<b>6,320.00</b>	<b>16,420.00</b>	<b>18,550.00</b>	<b>3,845.00</b>	<b>1,255.00</b>	<b>820.00</b>	<b>1,025.00</b>	<b>2,080.00</b>	<b>280.00</b>	<b>1,740.00</b>	<b>0.00</b>	<b>70,365.00</b>
<b>4500000 - Program services</b>													
4510000 - Certification													
4510100 - Investment Policy Application	0.00	175.00	330.00	175.00	175.00	0.00	0.00	0.00	175.00	0.00	175.00	0.00	1,205.00
4510200 - CCMT	155.00	0.00	0.00	35.00	0.00	35.00	105.00	35.00	155.00	35.00	35.00	0.00	590.00
4510000 - Certification - Other	0.00	0.00	0.00	35.00	-35.00	0.00	0.00	120.00	0.00	120.00	0.00	0.00	240.00
<b>Total 4510000 - Certification</b>	<b>155.00</b>	<b>175.00</b>	<b>330.00</b>	<b>245.00</b>	<b>140.00</b>	<b>35.00</b>	<b>105.00</b>	<b>155.00</b>	<b>330.00</b>	<b>155.00</b>	<b>210.00</b>	<b>0.00</b>	<b>2,035.00</b>
4520000 - Education													
4520200 - Educational support	0.00	0.00	0.00	0.00	524.83	0.00	0.00	0.00	0.00	0.00	0.00	0.00	524.83
4520400 - Advanced Workshop	0.00	0.00	0.00	0.00	825.00	4,500.00	13,555.00	-1,582.00	0.00	-435.50	-40.00	-225.00	16,597.50
4520000 - Education - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,366.22	0.00	1,366.22
<b>Total 4520000 - Education</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,349.83</b>	<b>4,500.00</b>	<b>13,555.00</b>	<b>-1,582.00</b>	<b>0.00</b>	<b>-435.50</b>	<b>1,326.22</b>	<b>-225.00</b>	<b>18,488.55</b>
4530000 - Publications													
4530100 - Handbook	0.00	0.00	0.00	0.00	0.00	0.00	63.00	108.00	71.00	71.00	126.00	63.00	502.00
4530300 - Job Ads	75.00	0.00	75.00	0.00	0.00	0.00	0.00	0.00	0.00	75.00	75.00	0.00	300.00
4540000 - Newsletter	1,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,000.00
4540100 - Website	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	300.00	0.00	0.00	0.00	300.00
<b>Total 4530000 - Publications</b>	<b>1,075.00</b>	<b>0.00</b>	<b>75.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>63.00</b>	<b>108.00</b>	<b>371.00</b>	<b>146.00</b>	<b>201.00</b>	<b>63.00</b>	<b>2,102.00</b>
4560000 - Annual Conference													
4560100 - Registrations													
4560110 - Active Members	0.00	0.00	0.00	0.00	0.00	0.00	5,960.00	3,905.00	27,140.00	-585.00	-450.00	-100.00	35,870.00
4560120 - Commercial Associates	0.00	0.00	0.00	0.00	0.00	1,085.00	620.00	10,160.00	14,465.00	-920.00	-610.00	-60.00	24,740.00
4560100 - Registrations - Other	0.00	0.00	0.00	0.00	0.00	0.00	1,935.00	775.00	-2,275.00	-670.00	0.00	160.00	-75.00
<b>Total 4560100 - Registrations</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,085.00</b>	<b>8,515.00</b>	<b>14,840.00</b>	<b>39,330.00</b>	<b>-2,175.00</b>	<b>-1,060.00</b>	<b>0.00</b>	<b>60,535.00</b>
4560200 - Sponsors													
4560210 - Exhibit Sponsor	0.00	0.00	0.00	0.00	0.00	3,000.00	3,000.00	20,420.00	26,560.00	9,000.00	0.00	0.00	61,980.00
4560220 - Non-Exhibit Sponsor	0.00	0.00	0.00	0.00	0.00	2,500.00	1,500.00	1,500.00	4,000.00	1,000.00	0.00	0.00	10,500.00
4560200 - Sponsors - Other	0.00	0.00	0.00	0.00	0.00	0.00	8,400.00	-8,400.00	0.00	40.00	-40.00	0.00	0.00
<b>Total 4560200 - Sponsors</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>5,500.00</b>	<b>12,900.00</b>	<b>13,520.00</b>	<b>30,560.00</b>	<b>10,040.00</b>	<b>-40.00</b>	<b>0.00</b>	<b>72,480.00</b>
<b>Total 4560000 - Annual Conference</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>6,585.00</b>	<b>21,415.00</b>	<b>28,360.00</b>	<b>69,890.00</b>	<b>7,865.00</b>	<b>-1,100.00</b>	<b>0.00</b>	<b>133,015.00</b>
<b>Total 4500000 - Program services</b>	<b>1,230.00</b>	<b>175.00</b>	<b>405.00</b>	<b>245.00</b>	<b>1,489.83</b>	<b>11,120.00</b>	<b>35,138.00</b>	<b>27,041.00</b>	<b>70,591.00</b>	<b>7,730.50</b>	<b>637.22</b>	<b>-162.00</b>	<b>155,640.55</b>
<b>4600000 - Division Income</b>	<b>420.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>3,080.00</b>	<b>-30.00</b>	<b>1,892.00</b>	<b>528.00</b>	<b>0.00</b>	<b>1,814.00</b>	<b>38.00</b>	<b>25.00</b>	<b>7,767.00</b>
<b>4980000 - Interest</b>	<b>25.55</b>	<b>0.00</b>	<b>0.00</b>	<b>28.24</b>	<b>0.00</b>	<b>0.00</b>	<b>29.71</b>	<b>0.00</b>	<b>0.00</b>	<b>29.76</b>	<b>0.00</b>	<b>0.00</b>	<b>113.26</b>
<b>4999999 - Other</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Total Income</b>	<b>19,705.55</b>	<b>6,495.00</b>	<b>16,825.00</b>	<b>18,823.24</b>	<b>8,414.83</b>	<b>12,345.00</b>	<b>37,879.71</b>	<b>28,594.00</b>	<b>72,671.00</b>	<b>9,854.26</b>	<b>2,415.22</b>	<b>-137.00</b>	<b>233,885.81</b>

**CMTA**  
**Preliminary Profit & Loss**  
July 2014 through June 2015

	Jul 14	Aug 14	Sep 14	Oct 14	Nov 14	Dec 14	Jan 15	Feb 15	Mar 15	Apr 15	May 15	Jun 15	TOTAL
<b>Gross Profit</b>	19,705.55	6,495.00	16,825.00	18,823.24	8,414.83	12,345.00	37,879.71	28,594.00	72,671.00	9,854.26	2,415.22	-137.00	233,885.81
<b>Expense</b>													
<b>5010000 - Management and general</b>													
5010100 - Audit	0.00	0.00	0.00	3,481.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,481.00
5010200 - Board meetings	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	167.70	0.00	0.00	0.00	167.70
5010300 - In House Printing	0.00	0.00	3.27	60.85	0.00	3.52	0.00	11.34	0.00	0.00	38.17	1.65	118.80
5010310 - Storage	0.00	15.39	15.90	15.58	42.02	35.89	0.00	37.51	27.84	0.00	28.78	0.00	218.91
<b>5010400 - Contract Services</b>													
5010420 - Website update and maintenance	2,708.33	0.00	0.00	0.00	0.00	0.00	0.00	1,354.17	0.00	15.95	0.00	50.00	4,128.45
5010430 - SMA - AMC	5,791.64	5,872.72	5,872.72	5,872.72	5,872.72	5,872.72	5,872.72	5,872.72	5,872.72	5,872.72	5,872.72	5,872.72	70,391.56
5010400 - Contract Services - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,872.72	5,872.72
<b>Total 5010400 - Contract Services</b>	<b>8,499.97</b>	<b>5,872.72</b>	<b>5,872.72</b>	<b>5,872.72</b>	<b>5,872.72</b>	<b>5,872.72</b>	<b>5,872.72</b>	<b>7,226.89</b>	<b>5,872.72</b>	<b>5,888.67</b>	<b>5,872.72</b>	<b>11,795.44</b>	<b>80,392.73</b>
5010600 - Insurance	416.67	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	83.33	351.75	0.00	851.75
5010800 - Taxes and Filings	0.00	0.00	0.00	0.00	0.00	850.00	0.00	10.00	0.00	0.00	0.00	0.00	860.00
5010900 - Postage	0.00	124.21	16.28	151.29	0.00	26.80	0.00	21.71	0.00	0.00	20.24	222.53	583.06
<b>5011200 - Telecommunications</b>													
5011210 - Internet services	0.00	24.00	0.00	-24.00	63.98	0.00	0.00	0.00	0.00	26.00	0.00	0.00	89.98
5011220 - Telephone	41.89	102.09	62.10	191.25	48.85	120.08	208.97	104.82	186.42	169.33	48.60	290.94	1,575.34
<b>Total 5011200 - Telecommunications</b>	<b>41.89</b>	<b>126.09</b>	<b>62.10</b>	<b>167.25</b>	<b>112.83</b>	<b>120.08</b>	<b>208.97</b>	<b>104.82</b>	<b>186.42</b>	<b>195.33</b>	<b>48.60</b>	<b>290.94</b>	<b>1,665.32</b>
5011300 - Supplies	0.00	0.00	0.00	0.00	0.00	129.10	0.00	0.00	0.00	0.00	0.00	28.85	157.95
5011400 - Miscellaneous	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	163.83	0.00	0.00	0.00	163.83
<b>5011500 - Bank and Merchant Fees</b>													
5011510 - Bank Fees	6.43	17.61	7.27	9.52	0.00	4.02	1.00	4.05	7.10	0.00	0.00	0.00	57.00
5011520 - Merchant Fees	86.89	460.45	134.26	330.67	119.28	360.67	28.25	623.06	601.94	1,565.03	412.67	60.57	4,783.74
<b>Total 5011500 - Bank and Merchant Fees</b>	<b>93.32</b>	<b>478.06</b>	<b>141.53</b>	<b>340.19</b>	<b>119.28</b>	<b>364.69</b>	<b>29.25</b>	<b>627.11</b>	<b>609.04</b>	<b>1,565.03</b>	<b>412.67</b>	<b>60.57</b>	<b>4,840.74</b>
<b>Total 5010000 - Management and general</b>	<b>9,051.85</b>	<b>6,616.47</b>	<b>6,111.80</b>	<b>10,088.88</b>	<b>6,146.85</b>	<b>7,402.80</b>	<b>6,110.94</b>	<b>8,039.38</b>	<b>7,027.55</b>	<b>7,732.36</b>	<b>6,772.93</b>	<b>12,399.98</b>	<b>93,501.79</b>
<b>5050000 - Program services expenses</b>													
<b>5051000 - Certification</b>													
5052100 - Investment Cert. Program	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,000.00	0.00	0.00	0.00	10,000.00
<b>Total 5051000 - Certification</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>10,000.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>10,000.00</b>
5052000 - Division support	0.00	0.00	0.00	0.00	0.00	2,722.08	0.00	0.00	463.74	832.16	0.00	0.00	4,017.98
<b>5053000 - Education</b>													
5520200 - Educational Support Expenses	0.00	0.00	0.00	225.21	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	225.21
5520400 - Advanced Workshop Expenses	0.00	0.00	0.00	0.00	0.00	0.00	175.00	117.21	0.00	0.00	12,901.54	-225.00	12,968.75
<b>Total 5053000 - Education</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>225.21</b>	<b>0.00</b>	<b>0.00</b>	<b>175.00</b>	<b>117.21</b>	<b>0.00</b>	<b>0.00</b>	<b>12,901.54</b>	<b>-225.00</b>	<b>13,193.96</b>
<b>5054000 - Publications</b>													
5054500 - League Advertising	0.00	0.00	0.00	0.00	0.00	0.00	0.00	950.00	0.00	0.00	0.00	0.00	950.00
<b>Total 5054000 - Publications</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>950.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>950.00</b>

**CMTA**  
**Preliminary Profit & Loss**  
July 2014 through June 2015

	Jul 14	Aug 14	Sep 14	Oct 14	Nov 14	Dec 14	Jan 15	Feb 15	Mar 15	Apr 15	May 15	Jun 15	TOTAL
<b>5056000 - Annual Conference</b>													
5056100 - Annual conference planning	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	789.40	159.65	0.00	949.05
5056200 - Audio Video	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	17,166.00	0.00	2,332.30	19,498.30
5056250 - Banquet - Entertainment, Decor.	0.00	0.00	0.00	0.00	0.00	0.00	4,000.00	0.00	6,105.33	200.00	0.00	0.00	10,305.33
5056300 - Gifts & Mementos													
5056305 - Attendee	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,508.87	1,508.87
5056310 - Speaker, Sponsor, Board	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,514.53	0.00	0.00	4,514.53
5056300 - Gifts & Mementos - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	740.02	0.00	0.00	0.00	740.02
<b>Total 5056300 - Gifts &amp; Mementos</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	740.02	4,514.53	0.00	1,508.87	6,763.42
5056400 - Food and Beverage - Hotel	0.00	0.00	0.00	0.00	5,000.00	0.00	0.00	0.00	0.00	51,696.11	0.00	0.00	56,696.11
5056525 - Lodging/Travel	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	236.32	235.69	0.00	472.01
5056650 - Postage	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	152.49	0.00	152.49
5056700 - Printing	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,530.13	0.00	0.00	1,530.13
5056750 - Speaker Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	677.07	251.99	0.00	0.00	929.06
<b>Total 5056000 - Annual Conference</b>	0.00	0.00	0.00	0.00	5,000.00	0.00	4,000.00	0.00	7,522.42	76,384.48	547.83	3,841.17	97,295.90
<b>Total 5050000 - Program services expenses</b>	0.00	0.00	0.00	225.21	5,000.00	2,722.08	4,175.00	1,067.21	17,986.16	77,216.64	13,449.37	3,616.17	125,457.84
<b>5060000 - Prior Year Expenses</b>	1,426.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,426.00
<b>5100000 - Division Expense</b>	0.00	0.00	0.00	0.00	0.00	0.00	500.00	1,164.00	0.00	500.00	652.27	0.00	2,816.27
<b>Total Expense</b>	<b>10,477.85</b>	<b>6,616.47</b>	<b>6,111.80</b>	<b>10,314.09</b>	<b>11,146.85</b>	<b>10,124.88</b>	<b>10,785.94</b>	<b>10,270.59</b>	<b>25,013.71</b>	<b>85,449.00</b>	<b>20,874.57</b>	<b>16,016.15</b>	<b>223,201.90</b>
<b>Net Income</b>	<b>9,227.70</b>	<b>-121.47</b>	<b>10,713.20</b>	<b>8,509.15</b>	<b>-2,732.02</b>	<b>2,220.12</b>	<b>27,093.77</b>	<b>18,323.41</b>	<b>47,657.29</b>	<b>-75,594.74</b>	<b>-18,459.35</b>	<b>-16,153.15</b>	<b>10,683.91</b>

**CMTA**  
**Profit & Loss Budget Performance**  
June 2015

	Jun 15	Jul '14 - Jun 15	YTD Budget	\$ Over Budget	Annual Budget	% of Budget
<b>Income</b>						
<b>4010000 · Membership dues</b>						
4010100 · Dues (Public)	0.00	53,730.00	53,000.00	730.00	53,000.00	101.38%
4010200 · Dues (commercial)	0.00	16,455.00	17,000.00	-545.00	17,000.00	96.79%
4010400 · Dues (Alumni)	0.00	180.00	240.00	-60.00	240.00	75.0%
4010000 · Membership dues - Other	0.00	0.00	0.00	0.00	0.00	0.0%
<b>Total 4010000 · Membership dues</b>	<b>0.00</b>	<b>70,365.00</b>	<b>70,240.00</b>	<b>125.00</b>	<b>70,240.00</b>	<b>100.18%</b>
<b>4500000 · Program services</b>						
<b>4510000 · Certification</b>						
4510100 · Investment Policy Application	0.00	1,205.00	2,975.00	-1,770.00	2,975.00	40.5%
4510200 · CCMT	0.00	590.00	450.00	140.00	450.00	131.11%
4510000 · Certification - Other	0.00	240.00				
<b>Total 4510000 · Certification</b>	<b>0.00</b>	<b>2,035.00</b>	<b>3,425.00</b>	<b>-1,390.00</b>	<b>3,425.00</b>	<b>59.42%</b>
<b>4520000 · Education</b>						
4520200 · Educational support	0.00	524.83	3,000.00	-2,475.17	3,000.00	17.49%
4520300 · Essentials Workshop	0.00	0.00	15,000.00	-15,000.00	15,000.00	0.0%
4520400 · Advanced Workshop	-225.00	16,597.50	13,000.00	3,597.50	13,000.00	127.67%
4520000 · Education - Other	0.00	1,366.22	4,925.00	-3,558.78	4,925.00	27.74%
<b>Total 4520000 · Education</b>	<b>-225.00</b>	<b>18,488.55</b>	<b>35,925.00</b>	<b>-17,436.45</b>	<b>35,925.00</b>	<b>51.46%</b>
<b>4530000 · Publications</b>						
4530100 · Handbook	63.00	502.00	500.00	2.00	500.00	100.4%
4530200 · Roster	0.00	0.00	7,250.00	-7,250.00	7,250.00	0.0%
4530300 · Job Ads	0.00	300.00	1,500.00	-1,200.00	1,500.00	20.0%
4540000 · Newsletter	0.00	1,000.00	8,000.00	-7,000.00	8,000.00	12.5%
4540100 · Website	0.00	300.00	675.00	-375.00	675.00	44.44%
4530000 · Publications - Other	0.00	0.00	0.00	0.00	0.00	0.0%
<b>Total 4530000 · Publications</b>	<b>63.00</b>	<b>2,102.00</b>	<b>17,925.00</b>	<b>-15,823.00</b>	<b>17,925.00</b>	<b>11.73%</b>
<b>4550000 · Scholarship</b>						
4550100 · Woodward Memorial Scholarship	0.00	0.00	1,100.00	-1,100.00	1,100.00	0.0%
4550200 · Vincent Amado Scholarship	0.00	0.00	0.00	0.00	0.00	0.0%
<b>Total 4550000 · Scholarship</b>	<b>0.00</b>	<b>0.00</b>	<b>1,100.00</b>	<b>-1,100.00</b>	<b>1,100.00</b>	<b>0.0%</b>
<b>4560000 · Annual Conference</b>						
<b>4560100 · Registrations</b>						
4560110 · Active Members	-100.00	35,870.00	35,000.00	870.00	35,000.00	102.49%
4560120 · Commercial Associates	-60.00	24,740.00	27,000.00	-2,260.00	27,000.00	91.63%
4560100 · Registrations - Other	160.00	-75.00				
<b>Total 4560100 · Registrations</b>	<b>0.00</b>	<b>60,535.00</b>	<b>62,000.00</b>	<b>-1,465.00</b>	<b>62,000.00</b>	<b>97.64%</b>
<b>4560200 · Sponsors</b>						
4560210 · Exhibit Sponsor	0.00	61,980.00	70,000.00	-8,020.00	70,000.00	88.54%
4560220 · Non-Exhibit Sponsor	0.00	10,500.00	6,000.00	4,500.00	6,000.00	175.0%
4560200 · Sponsors - Other	0.00	0.00				
<b>Total 4560200 · Sponsors</b>	<b>0.00</b>	<b>72,480.00</b>	<b>76,000.00</b>	<b>-3,520.00</b>	<b>76,000.00</b>	<b>95.37%</b>
4560300 · Pre-Conference Seminar	0.00	0.00	2,500.00	-2,500.00	2,500.00	0.0%
4560400 · Tennis	0.00	0.00	0.00	0.00	0.00	0.0%
4560000 · Annual Conference - Other	0.00	0.00	0.00	0.00	0.00	0.0%
<b>Total 4560000 · Annual Conference</b>	<b>0.00</b>	<b>133,015.00</b>	<b>140,500.00</b>	<b>-7,485.00</b>	<b>140,500.00</b>	<b>94.67%</b>
<b>Total 4500000 · Program services</b>	<b>-162.00</b>	<b>155,640.55</b>	<b>198,875.00</b>	<b>-43,234.45</b>	<b>198,875.00</b>	<b>78.26%</b>
<b>4600000 · Division Income</b>	<b>25.00</b>	<b>7,767.00</b>	<b>12,000.00</b>	<b>-4,233.00</b>	<b>12,000.00</b>	<b>64.73%</b>
<b>4980000 · Interest</b>	<b>0.00</b>	<b>113.26</b>	<b>130.00</b>	<b>-16.74</b>	<b>130.00</b>	<b>87.12%</b>
<b>4999998 · Refunds</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>
<b>4999999 · Other</b>	<b>0.00</b>	<b>0.00</b>				
<b>Total Income</b>	<b>-137.00</b>	<b>233,885.81</b>	<b>281,245.00</b>	<b>-47,359.19</b>	<b>281,245.00</b>	<b>83.16%</b>

**CMTA**  
**Profit & Loss Budget Performance**  
June 2015

	Jun 15	Jul '14 - Jun 15	YTD Budget	\$ Over Budget	Annual Budget	% of Budget
<b>Gross Profit</b>	-137.00	233,885.81	281,245.00	-47,359.19	281,245.00	83.16%
<b>Expense</b>						
<b>5010000 · Management and general</b>						
5010100 · Audit	0.00	3,481.00	6,900.00	-3,419.00	6,900.00	50.45%
5010200 · Board meetings	0.00	167.70	9,000.00	-8,832.30	9,000.00	1.86%
5010300 · In House Printing	1.65	118.80	250.00	-131.20	250.00	47.52%
5010310 · Storage	0.00	218.91	250.00	-31.09	250.00	87.56%
<b>5010400 · Contract Services</b>						
5010420 · Website update and maintenance	50.00	4,128.45	5,500.00	-1,371.55	5,500.00	75.06%
5010430 · SMA - AMC	5,872.72	70,391.56	68,499.96	1,891.60	68,499.96	102.76%
5010400 · Contract Services - Other	5,872.72	5,872.72				
<b>Total 5010400 · Contract Services</b>	11,795.44	80,392.73	73,999.96	6,392.77	73,999.96	108.64%
5010600 · Insurance	0.00	851.75	6,253.00	-5,401.25	6,253.00	13.62%
<b>5010700 · Travel</b>						
5010720 · Legislative	0.00	0.00	600.00	-600.00	600.00	0.0%
5010730 · Staff	0.00	0.00	885.00	-885.00	885.00	0.0%
<b>Total 5010700 · Travel</b>	0.00	0.00	1,485.00	-1,485.00	1,485.00	0.0%
5010800 · Taxes and Filings	0.00	860.00	810.00	50.00	810.00	106.17%
5010900 · Postage	222.53	583.06	1,600.00	-1,016.94	1,600.00	36.44%
<b>5011200 · Telecommunications</b>						
5011210 · Internet services	0.00	89.98	288.00	-198.02	288.00	31.24%
5011220 · Telephone	290.94	1,575.34	1,200.00	375.34	1,200.00	131.28%
<b>Total 5011200 · Telecommunications</b>	290.94	1,665.32	1,488.00	177.32	1,488.00	111.92%
5011300 · Supplies	28.85	157.95	300.00	-142.05	300.00	52.65%
5011400 · Miscellaneous	0.00	163.83				
5011410 · President's fund	0.00	0.00	250.00	-250.00	250.00	0.0%
<b>5011500 · Bank and Merchant Fees</b>						
5011510 · Bank Fees	0.00	57.00	0.00	57.00	0.00	100.0%
5011520 · Merchant Fees	60.57	4,783.74	3,100.00	1,683.74	3,100.00	154.31%
5011500 · Bank and Merchant Fees - Other	0.00	0.00	0.00	0.00	0.00	0.0%
<b>Total 5011500 · Bank and Merchant Fees</b>	60.57	4,840.74	3,100.00	1,740.74	3,100.00	156.15%
<b>Total 5010000 · Management and general</b>	12,399.98	93,501.79	105,685.96	-12,184.17	105,685.96	88.47%
<b>5050000 · Program services expenses</b>						
<b>5051000 · Certification</b>						
5051100 · Investment Policy Application	0.00	0.00	450.00	-450.00	450.00	0.0%
5052100 · Investment Cert. Program	0.00	10,000.00				
<b>Total 5051000 · Certification</b>	0.00	10,000.00	450.00	9,550.00	450.00	2,222.22%
5052000 · Division support	0.00	4,017.98	0.00	4,017.98	0.00	100.0%
<b>5053000 · Education</b>						
5520200 · Educational Support Expenses	0.00	225.21	4,000.00	-3,774.79	4,000.00	5.63%
5520300 · Essential Workshop Expenses	0.00	0.00	14,750.00	-14,750.00	14,750.00	0.0%
5520400 · Advanced Workshop Expenses	-225.00	12,968.75	10,450.00	2,518.75	10,450.00	124.1%
552200 · Work Shops/ Division Meetings	0.00	0.00	3,000.00	-3,000.00	3,000.00	0.0%
5053000 · Education - Other	0.00	0.00	4,925.00	-4,925.00	4,925.00	0.0%
<b>Total 5053000 · Education</b>	-225.00	13,193.96	37,125.00	-23,931.04	37,125.00	35.54%
<b>5054000 · Publications</b>						
5054200 · Newsletter	0.00	0.00	2,000.00	-2,000.00	2,000.00	0.0%
5054300 · Printing - General	0.00	0.00	800.00	-800.00	800.00	0.0%
5054400 · Roster	0.00	0.00	4,255.00	-4,255.00	4,255.00	0.0%
5054500 · League Advertising	0.00	950.00	900.00	50.00	900.00	105.56%
<b>Total 5054000 · Publications</b>	0.00	950.00	7,955.00	-7,005.00	7,955.00	11.94%
<b>5055000 · Woodward Memorial Scholarship</b>						
5055100 · Woodward memorial	0.00	0.00	2,200.00	-2,200.00	2,200.00	0.0%
<b>Total 5055000 · Woodward Memorial Scholarship</b>	0.00	0.00	2,200.00	-2,200.00	2,200.00	0.0%

**CMTA**  
**Profit & Loss Budget Performance**  
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	Jun 15	Jul '14 - Jun 15	YTD Budget	\$ Over Budget	Annual Budget	% of Budget
<b>5056000 - Annual Conference</b>						
5056100 - Annual conference planning	0.00	949.05	3,800.00	-2,850.95	3,800.00	24.98%
5056200 - Audio Video	2,332.30	19,498.30	16,000.00	3,498.30	16,000.00	121.86%
5056250 - Banquet - Entertainment, Decor.	0.00	10,305.33	12,000.00	-1,694.67	12,000.00	85.88%
<b>5056300 - Gifts &amp; Mementos</b>						
5056305 - Attendee	1,508.87	1,508.87	2,000.00	-491.13	2,000.00	75.44%
5056310 - Speaker, Sponsor, Board	0.00	4,514.53	6,000.00	-1,485.47	6,000.00	75.24%
5056315 - Awards	0.00	0.00	1,000.00	-1,000.00	1,000.00	0.0%
5056300 - Gifts & Mementos - Other	0.00	740.02				
<b>Total 5056300 - Gifts &amp; Mementos</b>	1,508.87	6,763.42	9,000.00	-2,236.58	9,000.00	75.15%
5056400 - Food and Beverage - Hotel	0.00	56,696.11	63,000.00	-6,303.89	63,000.00	89.99%
5056525 - Lodging/Travel	0.00	472.01	6,500.00	-6,027.99	6,500.00	7.26%
<b>5056550 - Professional Services</b>						
5056555 - Conference Contract Services	0.00	0.00	0.00	0.00	0.00	0.0%
<b>Total 5056550 - Professional Services</b>	0.00	0.00	0.00	0.00	0.00	0.0%
5056650 - Postage	0.00	152.49	700.00	-547.51	700.00	21.78%
5056700 - Printing	0.00	1,530.13	3,300.00	-1,769.87	3,300.00	46.37%
5056750 - Speaker Expense	0.00	929.06	2,750.00	-1,820.94	2,750.00	33.78%
5056800 - Supplies	0.00	0.00	800.00	-800.00	800.00	0.0%
5056950 - Pre-Conference Education Exp.	0.00	0.00	1,500.00	-1,500.00	1,500.00	0.0%
5056970 - Vince Amado Scholarship Expense	0.00	0.00	0.00	0.00	0.00	0.0%
<b>Total 5056000 - Annual Conference</b>	3,841.17	97,295.90	119,350.00	-22,054.10	119,350.00	81.52%
<b>Total 5050000 - Program services expenses</b>	3,616.17	125,457.84	167,080.00	-41,622.16	167,080.00	75.09%
5060000 - Prior Year Expenses	0.00	1,426.00	0.00	1,426.00	0.00	100.0%
5100000 - Division Expense	0.00	2,816.27	12,000.00	-9,183.73	12,000.00	23.47%
<b>Total Expense</b>	16,016.15	223,201.90	284,765.96	-61,564.06	284,765.96	78.38%
<b>Net Income</b>	<b>-16,153.15</b>	<b>10,683.91</b>	<b>-3,520.96</b>	<b>14,204.87</b>	<b>-3,520.96</b>	<b>-303.44%</b>