



FIADA Book of Savings - \$8,000 Value

Florida Independent Automobile Dealers Association

1840 Fiddler Court Tallahassee, FL 32308

Phone: (800) 237-0448 (850) 385-2712 Fax: (850) 385-3251 www.fiada.com

-Auction Discounts-

Manheim Auctions - \$100 towards one buy or sell fee*

CADE/SADE - \$100 off buy/sell fees*

Charleston Auto Auction - \$100 towards transportation*

Charleston Auto Auction - 1st time buyers and sellers receive \$100 off one buy or sell fee*

Dealers Auto Auction - \$75 off one buy or sell fee

Manheim Georgia - \$300 off buy/sell fees*

Manheim St. Pete - FREE hotel reimbursement

up to \$75 with the min purchase of 5 units (one per month)

Manheim Central Florida - FREE hotel reimbursement

up to \$100 with the min purchase of 3 units (one per month)

Manheim Lakeland - FREE hotel reimbursement

up to \$75 with the min purchase of 5 units (one per month)

Orlando Auto Auction - 1 Free Buy/Sell Fee

(appx \$190 discount)

Manheim Pensacola - \$150 off buy/sell fees*

Tallahassee Auto Auction - \$300 off buy/sell fees*

-Advertising Discounts-

AutoShopper.com - FREE posting tools for 30 days*

AutoShopper.com - Receive a second zone in addition to your local edition at no additional cost*

Autotrader.com - Receive \$150 off first month's bill*

Carsforsale.com - reduced pricing 3 months for \$99*

-Car Rental Program-

Williams & Stazzone - \$300 towards entry fee with 5 or more cars*

-Credit Card Processing/Merchant Services-

Solveras - Processing solution worth over \$500*

-Electronic Lien & Title Services-

Florida ELT - \$0 Registration and First Lien Free

-Electronic Temp Tag Services-

Florida ETR - Sign up and receive 15 Free tags*

-Finance Companies-

AFC - Floor 1 Get 1 Floorplan Fee FREE*

Floorplan Xpress - One FREE Floorplan Fee up to \$75

FirstSun Financial - \$500 Dealer Discount Reduction*

MarkOne Financial - Coupon good for ZERO* admin fee

-GPS-

ARA GPS Systems - Buy one GPS device, get one FREE*

-Legal-

Counselorlibrary.com - Savings on Carlaw and Spot Delivery publications*

-Payments/Collections-

Howland International, Inc. - 50% off payment book software

Howland International, Inc. - One FREE payment book

Transfirst - \$325 Savings on Payment Processing Gateway*

Paymaxx Pro - \$25 Statement Credit with sign-up*

-Prepaid Maintenance Program-

Fidelis PPM - \$500 off setup fee and \$20 off contract fee*

-Promotional Products-

Gallagher Promotional Products - \$25 off any promotional product

-Service Agreements-

ASC Warranty - \$90 off 12 month service agreement*

Royal Administration Services - \$25 off 12 month service contract*

-Shipping-

UPS Shipping - Save up to 35% on shipping with UPS

-Software-

AutoRaptor CRM - One month FREE trial CRM/lead management software*

AutoStar Solutions - FREE Web-based Dealer Management Software*

DealerCenter - FREE 30 day trial of DealerCenter DMS*

Florida Dealer Consultants - Call for member discount*

Sys2k - \$1,000 off Dealer Management Software*

-Tax/Accounting Services-

Martinez, Olson, & Associates - FREE 1-hour tax consultation - \$200 Value

Tax Refund Services, Inc. - Receive \$50 in FREE marketing materials*

-Training-

Florida Auto Dealer School - \$100 off travel charge for private classes*

Leedom & Associates - \$100 off any event*

-Vehicle History Reports-

CARFAX - up to \$200 in savings with signup for CARFAX Advantage Dealer program*

-Websites-

Auction123 - Waived Setup Fee for website package*

AutoShopper.com - Website upgrade with AutoPilot*

Dealer Platform - FREE 30 day trial* *Florida Dealer*

Consultants - Free setup fee - \$250 value

Coupons are subject to change. *Terms and conditions apply, please see coupon for more details

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FIADA Membership Benefits

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Online Resources at www.fiada.com

- FIADA DTS Manual
- FTC Safeguards Rule Policies
- Red Flags Rule Guidelines
- Sales Tax Manual
- Dealer FAQs
- FIADA Online Membership Directory
- Educational Videos on red flags rule, F&I, marketing, and more



Publications

- Monthly subscription to *Independent Dealer*, a publication of the FIADA
- Subscription to *Auto Auction Shopper & Used Car News*
- Access to online publications including the sales tax manual, FTC safeguards policies, red flags rule guidelines and the dealer training school manual.



Legal, Legislative & Regulatory Benefits

- Full-time Lobbyists in Tallahassee
- Representation in Washington, D.C.
- Legislative updates and alerts
- Legal, insurance & bond referrals
- Nationwide skip tracing
- PAC (Political Action Committee)



Discounts on Education, Forms, and Convention

- Online FIADA Continuing Education Included for you and your staff in your Member Dues
- FIADA dealer forms up to 33% off



Networking Opportunities

- Quarterly Board Meetings
- Annual Convention & Expo
- *The FIADA encourages members to get involved in any of FIADA's committees: Membership, Legislative, & Member Benefit. If you would like to learn more about one of these committees, please contact the FIADA at (800) 237-0448.*



Technical Assistance

Our technical assistance team is here to assist you with all of your compliance, regulatory and legislative questions. Members are encouraged to contact the FIADA with any questions concerning laws, rules, and regulatory policies by using our toll-free number or sending us an email.



FIADA Book of Savings

- Over \$8,000 in coupons on industry products
- Discounts on auction buy/sell fees, advertising, software, promotional products, and many more
- Up to 35% Savings with UPS Shipping



NIADA Membership & Benefits

- Certified Master Dealer Program
- Scholarship Program
- NIADA TV programming: operations, sales, legal/regulatory, compliance, F & I
- NIADA Retirement Program
- NIADA skip tracing program



NIADA Discounts

- Discounted wireless service with Sprint
- Discount on Car Rental & Hotels
- Special Pricing on AutoZone parts
- Prescription drug discount
- Special Pricing on the NADA Guide Book



NIADA Publications

- Monthly Subscription to NIADA's magazine, *Used Car Dealer*
- Yearly National Market Report
- Dealership Guides: *Dealer's Guide to the Used Car Rule*, *Audit Technique Guide*, and many more (available online)



FIADA Membership Benefits

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FIADA Code of Ethics

1. Members have a general duty of integrity, honor and fair dealings toward the general public.
2. Members shall comply with all city, county, state and federal laws and shall endeavor to keep themselves informed of those laws governing their business.
3. A member shall not intentionally injure the business reputation of another member or competitor.
4. Members shall employ truth and accuracy in advertising and selling.
5. A member shall stand by any guarantee given with the sale of a motor vehicle.
6. A member shall not perform any act which would bring disrepute to the motor vehicle industry.
7. Members shall expose or halt, where found, any scheme designed to deceive or defraud the automobile buying public and aid in prosecuting those guilty of such acts.
8. Members shall consistently strive to improve business methods to the end that the public will be better served.
9. Members shall encourage the American system of free enterprise.

Notice

We understand that the most important thing on any dealer's mind is to make that next sale. Due to the ever-changing federal, state, and local laws, it's nearly impossible for a dealer to stay completely up to date. That's why FIADA keeps informed of regulatory/law changes so members can concentrate on increasing their bottom line.

Members get immediate answers to sometimes complex and sensitive questions and issues. FIADA deals with legal issues daily. While we are not your attorney and do not provide legal advice, we are informed and provide valuable information.

FIADA is your lifeline to the automotive industry!

Your One Stop Solution
The Florida Independent Automobile Dealers
Association

1-800-237-0448

WE HAVE BEEN HELPING INDEPENDENT DEALERS SINCE 1940.