

MEMBER JUSTIFICATION GUIDE

Introduction

This guide has been developed to demonstrate the value of joining/belonging to ISBER.

About ISBER

ISBER's vision is to be the leading global forum for promoting harmonized high quality standards, education, ethical principles, and innovation in the science and management of biorepositories. Our goals are to:

- Disseminate information on repository management issues
- Educate and share information and tools within the society and with stakeholders
- Act as the voice for repositories to influence regulations and policy
- Develop best practice guidelines
- Provide centralized information about existing repositories
- Bring members together to work on emerging issues

ISBER's mission is to create opportunities for networking, education, and innovations and harmonizing approaches to evolving challenges in biological and environmental repositories.

ISBER fosters collaboration; creates education and training opportunities; provides a forum for the dissemination of state-of-the-art policies, processes, and research findings; and provides an international showcase for innovative technologies, products, and services. Together, these activities promote best practices that cut across the broad range of repositories that ISBER serves.

Membership Rates and Levels

There are two levels of ISBER Memberships: Organizational and Individual

Individual Membership

Individual Members are individuals who are involved in resource management or who have interests related to the operation of biological or environmental repositories. They may be employees of Organizational Members.

BENEFITS OF INDIVIDUAL MEMBERSHIP INCLUDE:

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|---|------------------------------------|
| ✓ Reduced registration rates to ISBER Annual and Regional Meetings | <i>Save up to \$250 USD</i> |
| ✓ Option to subscribe to Biopreservation and Biobanking (BIO) , ISBER's official journal | <i>Save up to \$629 USD</i> |
| ✓ Free access to the ISBER Best Practices for Repositories and Self-Assessment Tool (SAT) | <i>Save up to \$180 USD</i> |
| ✓ Access to ISBER Members-Only Forums | |
| ✓ Discounted registration to the Biospecimen Proficiency Testing (PT) Program | <i>Save up to \$50 USD</i> |
| ✓ Discounted registration to the Introduction to Biobanking Course | <i>Save up to \$200 USD</i> |
| ✓ Online jobs board at www.biobankingjobs.com | |
| ✓ Access to ISBER News | |
| ✓ Option to participate in the ISBER Board of Directors, Committees, Working Groups, and Special Interest Groups | |
| ✓ Availability to vote in the ISBER Elections | |

MEMBER JUSTIFICATION GUIDE

Individual Membership Rates

LEVEL OF JOURNAL SUBSCRIPTION	RENEWAL PRICE (USD)	15% DISCOUNT FOR NEW MEMBERS (USD)
Individual Membership with No Journal	\$185	\$157.25
Individual Membership with Electronic Journal Subscription	\$210	\$178.50
Individual Membership with E-Journal and Printed Journal Subscription	\$345	\$313.50

Please note that ISBER Membership is based on the calendar year (January 1 to December 31) and is **not prorated**. Renewal/registration for the next year opens the preceding October. All prices are in USD.

50% Discount for Low and Middle Income Countries

New and returning members in countries identified by the World Bank as Low and Middle Income Countries (LMICs) are eligible for a 50% discount on individual membership dues. An option exists to receive a printed journal subscription for an additional cost of \$135 USD. [Click here](#) to review the list of eligible countries. Discount will be automatically applied to your dues upon joining or renewal.

Organizational Memberships

Organizational members are organizations and vendors from government, academia, and industry that manage repositories and provide services and products for specimen collection and repository management.

BENEFITS OF ORGANIZATIONAL MEMBERSHIP INCLUDE:

- ✓ **Marketing discounts** and benefits (eg. marketing opportunities at our conferences)
- ✓ 2-8 Individual Memberships*
- ✓ Opportunity to become an **ISBER Corporate Partner**
- ✓ **Discounted exhibit space** at ISBER Annual and Regional Meetings Save up to **\$425 USD**
- ✓ Exclusive posting to the ISBER MarketPlace
- ✓ Discounted **advertisements** in the ISBER News Save up to **\$100 USD**
- ✓ Online jobs board at www.biobankingjobs.com
- ✓ In addition to these benefits, sub-accounts enjoy benefits mentioned for **Individual Memberships**

*Number of Individual Memberships is dependent on size of Organizational Membership, see below.

Types of Organizational Memberships Include:

- **Small Organization** (includes 2 Individual Memberships)
- **Medium Organization** (includes 4 Individual Memberships)
- **Large Organization** (includes 8 Individual Memberships)

MEMBER JUSTIFICATION GUIDE

Organizational Membership Rates

	LARGE Membership	MEDIUM Membership	SMALL Membership
Number of Sub-accounts (Individual Memberships)	8	4	2
Number of Electronic Journal Subscriptions	4	2	1
Discount on Exhibit Space at ISBER Annual Meetings	\$425 USD		
Discount on ISBER News Advertisements	\$100 USD		
Exclusive Product/Service Posting in the ISBER MarketPlace	Applies to all levels		

Tips to Advocate for ISBER Membership

When advocating for ISBER Membership to your organization, focus on how your membership will benefit you in the context of your organization. Here are a few suggested questions for which you may wish to prepare organization-specific responses:

- How will an ISBER Membership support your career's educational needs?
- How will membership support your professional development?
- How will an ISBER Membership help you in your day-to-day tasks?
- How will membership help the organization

If ISBER can help you in any way to advocate for your membership, please contact the ISBER Head Office at **604-484-5693** or email info@isber.org.

MEMBER JUSTIFICATION GUIDE

Sample Letter

Dear [First Name],

I am writing to ask for your support in obtaining a membership with the International Society for Biological and Environmental Repositories (ISBER).

ISBER will enhance my professional development in the following ways:

- I will have access to exclusive biobank-related educational sessions
- I will have access to connect with peers through the ISBER Forum where I can post questions to help me with my day-to-day jobs
- I will have access to Biopreservation and Biobanking, ISBER's official journal

The organization is a leader in developing policy that will affect the biobanking and biospecimen industry and scientific research around the world. By becoming a member, I will have increased access to learning about new and upcoming policies and to advocate for policy changes that benefit our organization's scientific research.

ISBER also has many benefits to organizations, including:

- Discount exhibit space at ISBER Annual and Regional Meetings
- Exclusive posting to the ISBER MarketPlace
- Discounted advertisements in ISBER News
- Online jobs board at www.biobankingjobs.com

If you are interested in marketing opportunities, ISBER provides a perfect forum for organizations and companies to reach their target/niche audience. Through links and announcements on the ISBER website, ads, peer-reviewed articles in Biopreservation and Biobanking, and exhibits at the ISBER meetings, members can interact directly with and showcase their products to the repository community.

Thank you for considering this request. Please do not hesitate to contact me if you have any questions.

Sincerely,

[Full Name]