

How to Register a the Webcast Video Replay

1. Type mainebar.org in your browser.
2. Under **CLE/Education** click **Register for CLE**.
3. Locate this program in the Community Calendar and click on the program to register.

You will access this CLE program through a third-party website, which will require a username and a password. **Please note that your MSBA login credentials will not work on this website.**

You will receive a confirmation via email. Program materials will be uploaded to your registration account when they are available.

If you register for this webcast and are unable to view it on the day of the live presentation, you will receive a link following the webcast and will have three months from the date of the live presentation to view the program. Please note if you view the webcast after the program date, the seminar qualifies for self-study credits.

Minimum System Requirements

Supported Operating Systems*:

- Windows 7 or higher
- Mac OS X 10.5 or higher

*If you are using Windows XP you need to use the alternative viewer link called "Silverlight Player", which is located under the "Help Tab" within the viewer.

Supported Browsers:

- Internet Explorer 9 or higher
- Google Chrome
- Mozilla Firefox
- Safari 5.0 or higher (for Mac)

Internet:

A Cable or DSL internet connection providing 2-3Mbps is highly recommended for the best streaming experience.

IMPORTANT: If you will be accessing any of the online content at a work location, it is HIGHLY recommended that you first check with your IT department or Network Administrator to make sure that you have appropriate permissions to install programs and/or the ability to access streaming media.

Fees for Webcast Video Replay

MSBA Member	\$ 205
CLE Club Members	\$ 105
Support Staff of CLE Club Member	\$ 105
Non-Members	\$ 295
Legal Support Staff/Paralegal	\$ 125
MSBA Student Members	\$ 40

CLE Club Membership MSBA Members Only

From now through Sept. 30, 2018: \$165

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TRIAL MASTERS: BREAKTHROUGHS, INSIGHTS AND STRATEGIC THINKING IN TRIAL PRACTICE

2018 VIDEO REPLAY WEBCASTS

January 10

February 28

March 28

June 13

August 22

CLE CREDITS

5.0, including 1.0 ethics



This program has been approved for practice and procedure credit under Maine's reciprocal admission rule.



Trial Masters: Breakthroughs, Insights and Strategic Thinking In Trial Practice

This webcast video replay is a must for any attorney who does (or may want to do) litigation and trial work. Patterned after last year's highly-successful "Ultimate Litigation Seminar," the program features short, rapid-fire presentations highlighting breakthroughs, insights and strategic-thinking pointers from experienced and successful trial lawyers.

Who should attend:

- Attorneys who do litigation or trial work.
- Attorneys who want to do litigation or trial work.
- Attorneys who want to network and develop relationships with top practitioners in the field.

Schedule and Faculty

8:30 LOG-IN REMINDER

It is recommended that you log in and launch the live webcast at least 15 minutes prior to the start of the program to ensure your system is working properly. The webcast will begin at 8:50 a.m. If you have difficulties logging in or with sound quality, please call online support at 1-877-880-1335.

8:50 WELCOME & INTRODUCTIONS

Benjamin R. Gideon, Esq., Berman & Simmons PA, Lewiston

9:00 SUMMARY JUDGMENT ALERT: HOW TO LOSE A CASE WITH A STATEMENT OF MATERIAL FACTS (AND HOW NOT TO)

Nolan Reichl, Esq., Pierce Atwood LLP, Portland

9:30 ART OF THE OPENING: WHAT TRIAL LAWYERS CAN LEARN FROM THEIR CLIENTS

Karen Frink Wolf, Esq., Verrill Dana LLP, Portland

10:00 BREAK

10:15 THE POWER OF VISUAL COMMUNICATION: DON'T JUST TELL THE STORY—SHOW THE STORY

Benjamin R. Gideon, Esq., Berman & Simmons PA, Lewiston

10:45 CONFRONTING COMMON JUROR MYTHS: INSURANCE, COLLATERAL SOURCES, AND OTHERS

Hon. M. Michaela Murphy, Capital Judicial Center, Augusta

11:15 THE HUMAN ELEMENT OF TRIAL WORK, OR EVERYTHING I KNOW ABOUT BEING A TRIAL LAWYER I LEARNED AT SUMMER CAMP

Daniel Rapaport, Esq., PretiFlaherty, Portland

Schedule and Faculty, Continued

11:45 LUNCH BREAK

12:30 YOU DON'T GET BONUS POINTS FOR REPETITION: HOW TO EFFECTIVELY ARGUE PRE-TRIAL MOTIONS

Jennifer A.W. Rush, Esq., Norman Hanson & DeTroy LLC, Portland

1:00 CASE DEVELOPMENT: FINDING THE CORE TRUTH AT THE HEART OF EVERY CASE

Travis M. Brennan, Esq., Berman & Simmons PA, Lewiston

1:30 BREAKING WITH CONVENTIONAL WISDOM OF CLOSINGS: DON'TS THAT WORK AND DO'S THAT DON'T

Melissa A. Hewey, Esq., Drummond Woodsum, Portland

2:00 ETHICAL ISSUES CONFRONTING ATTORNEYS IN MODERN AMERICA: SOCIAL MEDIA AND BEYOND

- Social Media
 - Client-related matters
 - Juror-related matters
 - Judicial Contact
- Communication with unrepresented persons—criminal and civil
- Personal opinions in opening and closing statements
- Taping phone calls
- Representing clients in the marijuana business

Hon. Joseph M. Jabar, Capital Judicial Center, Augusta

3:00 WEBCAST VIDEO REPLAY ADJOURNS

MSBA CLE Club: Join Today and Save!

Save on CLE seminars and products as a CLE Club member. This offer is available only to MSBA members. Benefits include:

- Reduced pricing on CLE programs.
- CLE Club members save 50% on MSBA CLE program materials.
- CLE Club members save when paralegals/professional staff registers for MSBA CLE programs and live webcast.
- CLE Club members save when they register for MSBA Live CLE webcast, online CLE and CLEtoGo.
- And, earning your CLE credits online also means that you save on travel expenses, travel time and time spent away from your office.

Your CLE Club membership costs just \$165 and will make you eligible for drastically reduced registration fees through Sept. 30, 2018 for most seminars produced by the Maine State Bar Association. You will receive a renewal notice in September. Call the CLE Department for more information.

Join online today at www.mainebar.org/store.