

# 2017 MPGC MARKETING KIT



#### **WAYS TO SAVE**

#### Membership —

All MPGC members receive member rates on advertising and events throughout the year.

#### Annual Sponsorship —

An all-inclusive marketing package that earns your company member rates on advertising and event registrations.

#### A la Carte Advertising and Sponsorship Opportunities —

Select the advertising and sponsorship options throughout the year that give you just the right mix of exposure.

#### WORKBOOK DIRECTIONS

Each page of this workbook includes a description of the marketing opportunity and the amount of investment required to take advantage of it for 2017. Add your total purchases at the bottom of each page, then sum them up on the last page of the workbook.

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### **ANNUAL SPONSORSHIP**



Annual Sponsorship includes a package of benefits that get your company's name included at every point of contact with the Minnesota Planned Giving Community. This includes exposure on the MPGC website, in *The Source* newsletter, and at every education and networking event throughout the year.

Annual Sponsorship gives you an integrated approach to building awareness about your company in the gift planning community. Annual Sponsorships run January through December each year and all benefits must be used prior to the completion of the year for which they are purchased.

BENEFITS	Price:	<b>PREMIER</b> <b>\$4,000</b> SAVE \$1,850	<b>BENEFITTING</b> <b>\$3,000</b> SAVE \$1,300	<b>SUPPORTING</b> <b>\$1,500</b> <i>SAVE</i> \$950
Breakfast Program Exhibitor Credit		5 programs (\$2,500)	3 programs (\$1,500)	1 Program (\$500)
Recognition in <i>The Source</i> e-newsletter		\$500	\$400	\$400
Website Homepage Recognition		\$500	\$350	\$350
Recognition at Member Networking event	S	Primary (\$500)	Secondary (\$400)	Tertiary (\$300)
Recognition through Leave A Legacy MN website		Logo (\$350)	Listing (\$150)	Listing (\$150)
Recognition in all MPGC event promotions	i	Yes (\$750)	Yes (\$750)	Yes (\$750)
Logo on all MPGC website pages		Yes (\$750)	Yes (\$750)	
Opportunity to introduce a program speak	er	1 (\$200)		

#### **PARTNERSHIP LEVELS**

**PREMIER ○** \$4,000

**BENEFITTING 3**,000

**SUPPORTING \$1,500** 





# PROGRAM EVENT SPONSOR

#### Program Sponsor — \$500

- One complimentary registration (additional registrations require separate, paid registration)
- Listed as a sponsor on table tents at each attendee table
- Verbal recognition from the podium by MPGC leader
- Listed as a sponsor on all event promo materials
- Listed as a sponsor on signage at the event
- Opportunity to exhibit at the event

# 2017 SEMINARS ☐ January Program \$500 ☐ March Program \$500 ☐ May Program \$500 ☐ July Program \$500

September Program \$500



#### THE SOURCE NEWSLETTER ADVERTISING



The Source newsletter is MPGC's primary vehicle for communicating information and resources to gift planners, financial advisors, and non-profit leaders.

Emailed Footer Banner Ad (600 pixels wide by 175 pixels tall) Emailed Header Banner Ad (600 pixels wide by 175 pixels tall)

The newsletter is produced four times per year. Vendors interested in placing advertising have the following opportunities for 2017:

#### **NEWSLETTER EDITORIAL SCHEDULE**

Ad/Content Deadline
Sep. 22
Dec. 22
March 17
June 17

Subtract Annual Sponsor Credit

#### **ADVERTISING RATES**

Ad Size	(Color Ad)
☐ Header	\$ 125 each
☐ Footer	\$ 125 each
☐ Ad Within Newsetter	\$ 100 each

# ISSUE(S) IN WHICH YOU WOULD LIKE YOUR AD PLACED:

Newsletter ad space is given out on a first-come, first-served basis. Only one ad per placement option per issue will be placed. All ads include a link.

☐ Fall Issue

	Summer Issue	☐ Winter Issue
Cost of ad x number of issues it will run	\$	



■ Spring Issue

<sup>\*</sup>Sponsor registration must be submitted at least 2 weeks before the event date in order to be included in event materials. Note: Should the need arise, MPGC reserves the right to transfer a sponsorship to another program event.

# D

# WEBSITE ADVERTISING

MPGC offers an opportunity for four advertisers to get exclusive visibility on the MPGC Website for the affordable rate of \$350 for the whole year.

Please indicate the date when you would like your ad to start. Note that new ads begin every other month, and may require preparation time beforehand.

All advertisement sponsors must submit full color, Mac-compatible, high-resolution PDF or eps files. MUST BE 262 px (w) x 86 px (h).

July	September
November	January
March	May





This website is best optimized for Google Chrome and Mozilla Firefox. Using one of these updated browsers will improve loading speed, increase page viewing area and reduce freezing.



opportunity to network with leading gift planners and allied professionals in Minnesota.

LEARN MORE

# THE SOULD CE

The Source - E-news and Information for MPGC Members and Friends is distributed electronically four times per year.

LEARN MORE

Newsletter

#### **Brisk Walk**



If you are new to planned giving, need a refreshed or are a development generalist, you should attend A Brisk Walk Through the Basics.

LEARN MORE

#### Leave a Legacy



Leave a Legacy is a public awareness program of the Minnesota Planned Giving Council and the Partnership for Philanthropic Planning.

LEARN MORE

YOUR AD HERE

YOUR AD HERE

YOUR AD HERE

YOUR AD HERE

Q Enter search criteria...

**News & Press** 

Calendar

more

My Profile

# **TOTALS & BILLING INFORMATION**

Annual Sponsor Total (page 3)	\$
B. Program Event Sponsor Total (page 4)	+ \$
Newsletter Advertising Total (page 4)	+\$
• Website Advertising Total (page 5)	+\$
GRAND TOTAL	= \$
Questions? Contact Paul Hanscom at paulh@mnpgc.org	or 651-290-6274
Company	
Contact Name	
Address	
City/State/Zip	
Phone Fax	
E-mail	
Method of Payment: ☐ Check enclosed, payable to MPGC Card Number	
Exp. Date 3-digit Security Code (req.): _	
Cardholder Name (print)	
Cardholder Phone	
Billing Address	
Cardholder Signature	

(For office use only)			
initials		fin.	
date			
CK/CC			
amt. paid			
bal. due			comm.

Mail this form with payment or fax to: Minnesota Planned Giving Council 1000 Westgate Drive, Suite 252 St. Paul, MN 55114-1067

Phone: (651) 290-7474 | Fax: (651) 290-2266

### **MATERIAL SPECIFICATIONS REQUIRED**

To avoid a set-up charge, ads must be submitted as follows:

- Macintosh formats are required.
- Advertisers should supply a high resolution, print-quality pdf. If this is not available, a high resolution (300 dpi minimum) TIFF or JPEG will also be accepted.
- Microsoft Word files are not accepted, unless advertiser is supplying straight copy for our department to design. Word ads are subject to a one time set-up fee of \$95 per hour, with a 1 hour minimum.
- Film is not accepted.
- Display ads that need to be designed or reworked because of incorrect materials are subject to an hourly charge of \$95, with a 1 hour minimum.
- Please supply all files on CD. If supplying via e-mail, please Stuff or Zip all files. Maximum e-mail size 20MB.
- In naming files, please include your organization name and date of publication, i.e. Smith Co. 07-05.pdf
- Materials storage will be provided for a 3-month period after use. After this period, materials will be discarded unless requested to return. Postage-paid packaging must be provided.

#### **Proof Required:**

We strongly recommend that all digital ad submissions be accompanied by a client-approved high-resolution proof for best results. Client-approved proofs in the form of laser-proof, inkjet proof or black & white laser proof are also accepted, but the client shall assume all responsibility for the fidelity of ads submitted with these lower-quality proofs or for ads submitted without proofs.

#### **Unacceptable Materials:**

- Ads or images blown up from a lower resolution to 300 dpi.
- Printed images from books, newsletters etc.
- Photocopies
- Lo-res (below 300 dpi) images or ads pulled off of the web.
- Ads placed or set in a Word document.
- Corel Draw, Pagemaker, Publisher, Power Point, MS
- Excel or MS Paint files.

#### Web Banner Advertisement Specifications:

- Dimensions: 262(w) x 86(h) pixels
- JPEG or GIF format only
- No animated GIFs
- Banner ad will be linked to your Web site
- One advertisement only