The National Association of Physician Recruiters (NAPR) and National Association of Locum Tenens Organizations® (NALTO®) Annual Convention represents more purchasing power for related products and services than any other convention. Seventy-eight percent of attendees have a title of Director or above and purchasing power. Our attendees represent the leadership teams of some of the largest physician recruitment and locum tenens firms as well as some of the largest healthcare systems and physician groups in the United States. The NAPR & NALTO® Annual Convention is the only convention of its kind where exhibitors have the opportunity to network with and sell to search firms, locums, and in-house leaders.

We expect another great turnout in Orlando and have customized the vendor experience based on your feedback: All breakfasts and breaks in the exhibit hall; direct networking and connection opportunity through our convention app; and exhibit hall start time pushed back to 8:00 a.m. There are also opportunities for your organization to sponsor certain events or speakers (see pages 3 & 4). This is a great way for attendees to become more familiar with your organization!

Thank you for your support of NAPR & NALTO® and we look forward to seeing you in Orlando in March.

Steve Look
NAPR Vendor Chair

Brent Harrolle
NALTO® Vendor Chair

Attendees’ Roles Within Their Organization
## Sponsorship Levels

### Diamond Sponsor
* $10,000

- Choose (1):
  - Thursday Night Event
  - Thursday Keynote Speaker & (1) Concurrent Speaker
  - Friday Keynote Speaker & (1) Concurrent Speaker

- **Sponsorship Includes:**
  - 50% Discounted Banner ad on NAPR or NALTO® Website
  - Full Page Ad in On-Site Program
  - Signage at Sponsored Event
  - Sponsor Ribbons for Booth Reps
  - Recognition in Pre-Publicity
  - Posting on Exhibit Hall Entrance Unit
  - (1) Push Notification on Event App to Attendees
  - 50% off Exhibit Booth Pricing (8’X10’ Booth with 6’ Tables/2 Chairs)
  - 4 Complimentary Reps with Full Convention Registration
  - Company Listing on Meeting Website
  - Attendee Pre- and Post- Event (PDF)
  - Company Information on Event App
  - Verbal Recognition of Your Sponsorship at the Convention
  - Right of First Refusal for Sponsored Event at Next Convention
  - (1) Complimentary Bag Insert
  - (1) Attendance at the Networking Roundtable Session

### Platinum Sponsor
* $7,500

- Choose (1) from EACH column
  - Wi-Fi Sponsor
  - Thursday Networking Luncheon
  - Charging Station
  - Attendee Tote Bag
  - Attendee Lanyards
  - Notepad Insert

- **Sponsorship Includes:**
  - 50% Discounted Banner ad on NAPR or NALTO® Website
  - Full Page Ad in On-Site Program
  - Signage at Sponsored Event
  - Sponsor Ribbons for Booth Reps
  - Recognition in Pre-Publicity
  - Posting on Exhibit Hall Entrance Unit
  - (1) Push Notification on Event App to Attendees
  - 15% off Exhibit Booth Pricing (8’X10’ Booth with 6’ Tables/2 Chairs)
  - 3 Complimentary Reps with Full Convention Registration
  - Company Listing on Meeting Website
  - Attendee Pre- and Post- Event (PDF)
  - Company Information on Event App
  - Verbal Recognition of Your Sponsorship at the Convention
  - Right of First Refusal for Sponsored Event at Next Convention
  - (1) Complimentary Bag Insert
  - (1) Attendance at the Networking Roundtable Session

### Gold Sponsor
* $5,000

- Choose (1):
  - Presidents’ Reception
  - Room Key Cards & Water Service
  - (2) Concurrent Sessions
  - Event App Sponsor

- **Sponsorship Includes:**
  - 25% Discounted Banner ad on NAPR or NALTO® Website
  - Half Page Ad in On-Site Program
  - Signage at Sponsored Event
  - Sponsor Ribbons for Booth Reps
  - Recognition in Pre-Publicity
  - Posting on Exhibit Hall Entrance Unit
  - (1) Push Notification on Event App to Attendees
  - 10% off Exhibit Booth Pricing (8’X10’ Booth with 6’ Tables/2 Chairs)
  - 2 Complimentary Reps with Full Convention Registration
  - Company Listing on Meeting Website
  - Attendee Pre- and Post- Event (PDF)
  - Company Information on Event App
  - Verbal Recognition of Your Sponsorship at the Convention
  - Right of First Refusal for Sponsored Event at Next Convention
  - (1) Attendance at the Networking Roundtable Session

### Silver Sponsor
* $2,500

- Choose (1):
  - Friday Box Lunch With Exhibitors
  - (3) Refreshment Breaks (Thursday and Friday)
  - (2) Continental Breakfasts (Thursday and Friday)
  - Spa Retreat
  - Welcome Brunch

- **Sponsorship Includes:**
  - 25% Discounted Banner ad on NAPR or NALTO® Website
  - Signage at Sponsored Event
  - Sponsor Ribbons for Booth Reps
  - Recognition in Pre-Publicity
  - Posting on Exhibit Hall Entrance Unit
  - 2017 Exhibit Booth Pricing (8’X10’ Booth with 6’ Tables/2 Chairs)
  - 1 Complimentary Rep with Full Convention Registration
  - Attendee Pre- and Post- Event (PDF)
  - Company Information on Event App
  - Verbal Recognition of Your Sponsorship at the Convention
  - (1) Attendance at the Networking Roundtable Session
Sponsorship Agreement

<table>
<thead>
<tr>
<th>Sponsor Category</th>
<th>Options</th>
</tr>
</thead>
</table>
| **Diamond Sponsor**   | - Thursday Night Event  
- Thursday Keynote & (1) Concurrent Speaker  
- Friday Keynote & (1) Concurrent Speaker |
| $10,000 (choose 1)     | Column 1  
- Wifi Sponsor  
- Thursday Networking Luncheon  
- Charging Station |
| **Platinum Sponsor**  | Column 2  
- Attendee Tote Bag  
- Attendee Lanyards  
- Notepad Insert |
| $7,500 (choose 1 from each column) |  
- Presidents’ Reception  
- Event App Sponsor  
- (2) Concurrent Sessions  
- Room Key Cards and Water Service |
| **Gold Sponsor**      |  
- Friday Box Lunch with Exhibitors  
- (3) Refreshment Breaks  
- (2) Continental Breakfasts |
| $5,000 (choose 1)     |  
- Spa Retreat  
- Welcome Brunch |
| **Silver Sponsor**    |  
- Thursday Night Event  
- Thursday Keynote & (1) Concurrent Speaker  
- Friday Keynote & (1) Concurrent Speaker |
| $2,500 (choose 1)     | Column 1  
- Wifi Sponsor  
- Thursday Networking Luncheon  
- Charging Station |
| **Golf Sponsor Opportunities at the Ritz-Carlton Golf Club, Orlando, Grande Lakes** |
| Golf Tournament attendance expected to be 60 golfers. |
| - Event Sponsor - $3,500 (1 available; complimentary 2 foursomes; signage at check in and all over golf course, acknowledgement in all pre-press publications, opportunity to speak at Welcome Reception) |
| - Lunch Sponsor - $2,500 (1 available; complimentary foursome; signage at golf course) |
| - Beverage Sponsor - $2,500 (1 available; complimentary foursome; signage at golf course) |
| - Longest Drive - $500 + provide a prize (2 available; opportunity to present winner’s prize at Welcome Reception) |
| - Closest to the Pin - $500 + provide a prize (2 available; opportunity to present winner’s prize at Welcome Reception) |
| - Tee Sponsors - $250 (18 available; company name and logo to be displayed on designated hole tee box) |

Sponsorship Payment

Sponsorship Agreement

<table>
<thead>
<tr>
<th>Sponsorship Payment</th>
<th>2018 TOTAL SPONSORSHIP: $__________________ (Form must be received by January 26, 2018)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Company:</td>
<td>Contact:</td>
</tr>
<tr>
<td>Address:</td>
<td>City/Zip:</td>
</tr>
<tr>
<td>Phone:</td>
<td>Fax:</td>
</tr>
<tr>
<td>Email:</td>
<td></td>
</tr>
</tbody>
</table>
| Method of Payment:  | ☐ Enclosed is my check (payable to NAPR or NALTO®)  
- Visa  
- MasterCard  
- Am Ex |
| Card #:             | Exp. Date:                                                                               |
| Name on Card:       | Signature:                                                                              |
| Credit Card Billing Address:  | ☐ Same as above  
Address:                                                                 |
| City/Zip:           |                                                                                         |

NAPR & NALTO® Headquarters • 222 S. Westmonte Dr, #101 • Altamonte Springs, FL 32714 • 407-774-7880 • Fax: 407-774-6440 • www.napr.org • www.nalto.org • jabreu@kmgnet.com
Advertising in the on-site program gives your company high visibility during the Convention. For additional information on advertising in the on-site program, please contact Jojo Abreu at NAPR & NALTO® Headquarters, 407-774-7880. NAPR & NALTO® have the right to refuse ad copy. Ink color is at the discretion of the publisher. Copy deadline: January 26, 2018.

ON-SITE PROGRAM ADVERTISING RATES:

- Outside Back Cover (4-color) (7-1/2” x 10”) ............................................. $2,000.00
- Inside Back Cover (4-color) (7-1/2” x 10”) ............................................. $1,250.00
- Full Page (4-color) (7-1/2” x 10”) ................................................................. $1,000.00
- Half Page (BW) (7-1/2” x 4-7/8”) ............................................................... $600.00
- Quarter Page (BW) (3-5/8” x 4-7/8”) ......................................................... $400.00

High-resolution .jpg, .tiff, .eps (fonts converted to outlines), and .pdf files are acceptable. Email the files to Jojo Abreu at jabreu@kmgnet.com. Dimensions: 7-1/2” X 10” for full-page ads; 5-1/2” X 7-1/2” for half page ads. Deadline: Electronic files must be submitted by January 26, 2018.

For more information, please contact Jojo Abreu at 407-774-7880 or jabreu@kmgnet.com.
The NAPR & NALTO® Convention will focus the attention of approximately 150-200 attendees on your company. These professionals represent search firms and major hospitals that plan to use their time at the Convention productively. This will include researching new technologies and products that are available. They know their competition will, too.

Why is it to your advantage to be part of the NAPR & NALTO® 2018 Convention? Exhibiting at the NAPR & NALTO® Annual Convention is an outstanding opportunity to market your product and/or services and network with members of NAPR and NALTO®. Don’t miss out on this networking opportunity!

Exhibit Fees

This year’s NAPR & NALTO® Exhibit Hall will be pipe and drape format. Please be sure to note the display type on your application to assist NAPR & NALTO® Headquarters in laying out the exhibit hall. The vendor fee for an 8’ x 10’ booth space includes one full Convention registration to all meetings and social events held during the Convention. Up to three additional representatives from your firm may register at the discounted rate of $455 per person.

NAPR and NALTO® Membership Incentive: A vendor membership application is available online for your convenience. Take $800 off the exhibit space fee, if you join now!

Hotel

Cut-off date for hotel reservations is Friday, February 9, 2018. Guest rooms - $239.00 (single/double). Contact the hotel directly by calling 407-206-2300. Request the NAPR & NALTO® room block to receive the discounted rate.

JW Marriott Orlando Grande Lakes
4040 Central Florida Pkwy
Orlando, FL 32837

Reservations must be received by the hotel prior to February 9, 2018, to guarantee the accommodations of your choice. Reservations made after this date will be confirmed on a space available basis only. When calling the hotel, please be sure to mention the NAPR & NALTO® Annual Convention room block to receive the reduced rate.

Cancellation Policy

A full refund less a $100.00 processing fee will be available for exhibit space cancellations if received in the NAPR & NALTO® office by February 9, 2018. A 75% refund will be available for exhibit space cancellations received in the NAPR & NALTO® office February 10, 2018, through February 23, 2018. No refunds will be available for exhibit space cancellations received after February 23, 2018.

Contact Information

Jojo Abreu, Meeting Planner, NAPR & NALTO® Headquarters, 222 S. Westmonte Drive, Suite 101, Altamonte Springs, FL 32714; telephone 407-774-7880, Fax 407-774-6440, Email: jabreu@kmnet.com; www.napr.org or www.nalto.org.
1. Contract: The following rules and regulations become binding upon acceptance of this contract between the applicant (Exhibitor) and his/her employees and the National Association of Physician Recruiter (NAPR) and the National Association of Locum Tenens Organizations® (NALTO®), the show sponsor.

2. Exhibit Space Description: Packages include one 8’ x 10’ booth, one 6’ table, two chairs, an ID sign, and one representative name badge. Up to two additional Exhibitor representatives may register at $455 per person to attend. No walls, partitions, signs, or decorations may be erected which will interfere with the general view “down the aisle” or with other exhibits. If your pre-contained Exhibit Unit will not fit in a 8’ x 10’ space you will be required to purchase a second booth or forego use of the oversized Exhibit Unit.

As per NAPR & NALTO® Rules, all additional charges incurred including but not limited to electrical or internet services, shipping, and security fees are at the Exhibiting Company’s expense.

3. Space Assignment: Booth locations will be assigned at the sole discretion of show management. Placement will be made based on receipt of payment in full, extent of sponsorship, order in which contracts were received, electrical needs and, if possible, separation of direct competitors. Management reserves the right to arrange the floor plan as necessary to facilitate a successful traffic flow.

4. Adherence to Schedule: Exhibitor understands that no move-ins or move-outs will be permitted other than in accordance with the schedule set forth in the schedule of events. In the event that NAPR & NALTO® incurs additional expenses as a result of Exhibitor’s failure to adhere to the move-in/move-out schedule, Exhibitor agrees to reimburse NAPR & NALTO® for any such additional expenses.

It is imperative that booths be properly manned during the posted hours. Booths are subject to modification prior to the Convention to adapt to necessary changes in Convention session times; however, all Exhibitors will receive adequate notice should this be necessary.

5. Exhibit Hours and Disclaimer: Exhibit space must be occupied during all exhibit hours of the Annual Convention as posted. This agreement is for the rental of exhibition space and signing of the contract. In the event an Exhibitor cancels a contract, without liability on the part of NAPR & NALTO®, its employees, agents, officers, and directors and the Site for all liability ensuing from any cause whatsoever, including accidents or injuries to Exhibitor, its agents or employees. Exhibitor assumes full responsibility for any accident, injury or property damage to any person viewing its exhibit where such accident, injury or property damage is caused by negligence of exhibitor, agents or employees.

Exhibitor representatives may register at $455 per person to attend. No walls, partitions, signs, or decorations may be erected which will interfere with the general view “down the aisle” or with other exhibits. If your pre-contained Exhibit Unit will not fit in a 8’ x 10’ space you will be required to purchase a second booth or forego use of the oversized Exhibit Unit.

6. Unoccupied Space: NAPR & NALTO® reserves the right, should any rented booths remain unoccupied after the first hour of the show’s opening, to rent or occupy said space. Any person, partnership, or corporation engaging space who shall fail to make payment as herein provided shall thereby and thereforeforfeit all rights in and to the use of assigned space, and NAPR & NALTO® shall have the right to dispose of such space in such a manner as it may consider to its interest without liability on the part of NAPR & NALTO®.

7. Payments and Refunds: The total amount for exhibit space is due upon reserving of space and signing of the contract. In the event an Exhibitor cancels a contract, NAPR & NALTO® must be notified in writing for refunds to be made. There will be an $100.00 administration fee assessed for all cancellations received by February 9, 2018. A 75% refund will be available for cancellations received between February 10, 2018, and February 23, 2018. No refunds will be issued for cancellations after February 23, 2018.

8. Food Service: NAPR & NALTO® exhibit packages include tickets for one representative at all social events held during the Convention.

9. Noisy and Obnoxious Equipment: The operation of whistles or any objectionable device will not be allowed. After the show opens, noisy and unsightly displays will not be permitted. NAPR & NALTO® reserves the right to restrict exhibits that may be objectionable or to order the removal of any portion of an exhibit which in the judgment of NAPR & NALTO® is detrimental to or distracting from the general order of the exhibits. If Vendor wishes to have music at his space, the Vendor must obtain a music license to do so.

10. Fire and Safety Regulations: In order to comply with local fire ordinance requirements, all decorative material must be flame resistant. No volatile or flammable fluids, substances or materials of any nature prohibited by city fire regulations or insurance carriers may be used in any booth. All local regulations will be strictly enforced and the exhibitor assumes all responsibility for compliance with such regulations. Fire hose cabinets and fire exits must be left accessible and in full view at all times. Vendor agrees to comply with all Americans With Disabilities Act regulations in the design and set up of the exhibit.

11. Indemnification and Limitation of Liability: Exhibitor shall assume responsibility for damage to the Site and shall indemnify and hold harmless NAPR & NALTO®, its employees, agents, officers, and directors and the Site for all liability ensuing from any cause whatsoever, including accidents or injuries to Exhibitor, its agents or employees. Exhibitor assumes full responsibility for any accident, injury or property damage to any person viewing its exhibit where such accident, injury or property damage is caused by negligence of exhibitor, agents or employees. All exhibit materials, equipment, and property of any kind that may be on licensed premises of the Site shall be the SOLE risk of the Exhibitor. In the event any Exhibitor’s property is stolen, lost, destroyed or damaged, no part of such loss or damage is to be charged or borne by NAPR & NALTO® or the Site. In addition, Exhibitor acknowledges that NAPR & NALTO® and the Site do not maintain insurance covering Exhibitor’s property and that it is the sole responsibility of Exhibitor to obtain business interruption and property damages insurance covering such losses by Exhibitor. Proof of insurance must be submitted with space agreement. Reasonable care should be exercised to protect all exhibits.

12. Damage to Property: Exhibitors are liable for any damage caused to the building, floor, walls, columns, or to standard booth equipment, or to other Exhibitors’ property. Exhibitors must not apply paint, lacquer, adhesive, tape, Velcro, or any other coating to building, columns, floors, or to standard booth equipment.

13. Public Policy: Exhibitors are charged with the knowledge of all ordinances and regulations pertaining to taxes, health, fire prevention, customs, and public safety while participating in this show. Compliance with such laws is mandatory for Exhibitors and the responsibility of the Exhibitor.

14. Use of Exhibit Space: Exhibitors shall reflect their company’s highest standards of professionalism while maintaining their exhibit space during show hours. No Exhibitor shall assign, sublet, or share exhibit space without the written permission of the NAPR & NALTO®.

15. Prizes: We request each Exhibitor donate a gift or gift card to be used as a door prize valued at $50.00 or more (i.e., gift baskets, books, etc.). Door prize drawings will be held at various times during the Convention. Your company will be acknowledged as the provider of the door prize.

16. Force Majeure: In the event of fire, strikes, or other uncontrollable circumstances, NAPR & NALTO® shall determine the amount of exhibit fees to be refunded.

17. Pre-Shipping Materials: NAPR & NALTO® have contracted with a decorating company to provide drayage and exhibit hall decorating. Within a few weeks of receiving your completed Application for Exhibit Space, you will receive an email with shipping instructions and order forms for furnishings, electrical, and audio/visual equipment. Please do not ship your company’s exhibit materials directly to the hotel as they do not have space for storage, and there is no guarantee you will receive your materials.

Professionally Managed by:

Kautter Wenhold Management Group
Company (print as it should appear on signage): ____________________________________________

Primary Rep (Comp. Reg.): ________________________ Email: ________________________________ City/St ________________________
2nd Rep ($455): __________________________________ Email: ________________________________ City/St __________
3rd Rep ($455): __________________________________ Email: ________________________________ City/St __________
4th Rep ($455): __________________________________ Email: ________________________________ City/St __________

NAPR & NALTO® authorizes Vendor, under the terms set forth, to exhibit products, services, and materials applicable to the physician recruiting area of the JW Marriott Orlando Grande Lakes during the 2018 NAPR & NALTO® Annual Convention and Trade Show at the aforementioned site on the control of the NAPR & NALTO®. This agreement is irrevocable and becomes effective when signed by a representative of the NAPR & NALTO®. Please enclose with this form your payment and proof of liability insurance.

By signing this form, we agree to all terms and conditions on page 7 of this prospectus.

Authorized Signature: ________________________________________________________________
Print Name: _______________________________ Title: __________________

Booth locations will be assigned at the sole discretion of show management. Placement will be made based on date of received contract, electrical needs, and, if possible, direct competitors.

Competitors: _________________________________________________________________
Product or Service displayed: _________________________________________________

By 1/12/18

By 1/12/18

By 1/12/18

By 1/12/18

By 1/12/18

By 1/12/18

By 1/12/18

PAYMENT METHOD

For NAPR/NALTO® Use Only:

Amount Paid:___________ Check/Auth #:_____________ Date:____________

FOR NAPR/NALTO® USE ONLY:

Complete this form and mail with a check or fax with credit card information to:
NAPR & NALTO® Headquarters
222 S. Westmonte Dr., Ste. 101 • Altamonte Springs, FL 32714
Phone: 407-774-7880 • Fax: 407-774-6440
Email: jabeu@kmgnet.com

We will donate: (Describe prize): _______________________________________________________