

DAVID DOW

David Dow has been in the construction equipment and materials business for more than 30 years. After Dow and his wife, Melissa, attended a trade show and talked with shoring and shielding equipment manufacturers, they called on contractors, utilities, Occupational Safety & Health Administration (OSHA) officials and equipment distributors in other parts of the U.S. They saw the need for a distributorship that focused on underground safety.

In 1994, the Dows co-founded TrenchSafety and Supply, Inc. when it was located in an un-air-conditioned job trailer with a used delivery truck and one employee. Today, TrenchSafety has two offices in Tennessee and one in Arkansas and services customers across five states. The company's goals are to find solutions to help utility workers and contractors work safer, more productively and more profitably. Prior to co-founding TrenchSafety, Dow was president of Fugitt Rubber and Supply, Inc., senior vice president of Brambles Equipment Services, Inc., and division president of Choctaw, Inc.

Dow is a member of the National Speakers Association and is recognized by the National Utility Contractors Association (NUCA) as a Master Instructor. He was bestowed the "Safety Instructors Achievement Award" by NUCA for training more than 5,000 people in safety topics. Training is an important part of TrenchSafety, with more than 14,000 people having completed its "Competent Person" and "Confined Space Entry" classes taught by Dow. Dow also teaches OSHA's 10-hour and 30-hour Construction Safety courses and a 10-hour Roadbuilders Construction Safety Course.