

GRAEME A. GILFILLAN

Graeme Gilfillan is the president & chief executive officer of Trench Plate® Rental Co (TPRC), which is headquartered in Downey, Calif. One of the largest providers of excavation shoring and safety rental equipment in the western United States, TPRC has 13 branches. The company offers traffic control equipment and services through its separate TPR-Traffic Solutions® (TPR-TS) division that has two branches in Calif.

Gilfillan joined TPRC as president in 2012 when, in partnership with Perella Weinberg Partners, they organized the management buyout of TPRC from the company's previous owners. He became chief executive officer a year later. Prior to TPRC, Gilfillan served as president and chief executive officer of Walker Weldon Group Inc, a financial consulting and investment banking advisory company that provides strategic and transaction services to corporate boards and senior corporate executives. In this role, he was an outside advisor to TPRC for the five years leading up to its management buyout.

The majority of his business career was spent with Citigroup, Inc. and its predecessor companies, Salomon Brothers Inc and Salomon Smith Barney. He last served as managing director, co-head of Western Region Investment Banking before retiring in 2007. During his 27-year career as an investment banker, Gilfillan advised on more than 200 M&A and capital markets transactions for more than 40 U.S. companies.

Gilfillan received a bachelor of science degree in business administration from the Haas School at the University of California at Berkeley. He earned a master of business administration degree from the Tuck School of Business Administration at Dartmouth College.