

2017 Fall Convention

SURVIVOR

Out Educate, Out Network, Out Play

Wisp Resort

296 Marsh Hill Rd. | McHenry, MD 21541 | www.wispresort.com

September 7 to 9, 2017

Back by popular demand will be "Paint & Sip," golf, Wine Me Up, and the Silent Auction. New this year will be white water rafting, mountain coaster rides, hiking, and a Friday evening bonfire. Please see the attached form for details. If you want to push your luck a little further, join us for Casino Night immediately following the awards dinner on Friday.

Thursday, September 7

10:00 am – 2:00 pm – Board Meeting, including lunch

11:00 am – 2:00 pm – Exhibitor Registration and Set Up

1:00 pm – 6:30 pm – Attendee Registration Opens

3:00 pm – 3:10 pm – Annual Meeting and Election of Officers

3:10 pm to 5:00 pm – Education – 2 hours MD and PA CE - pending

Claims Avoidance – 1 Hour

Speakers: Michael N. Russo, Jr., Council, Baradel, Kosmerl and Nolan, P.A., and Elizabeth Russo, MCP Title

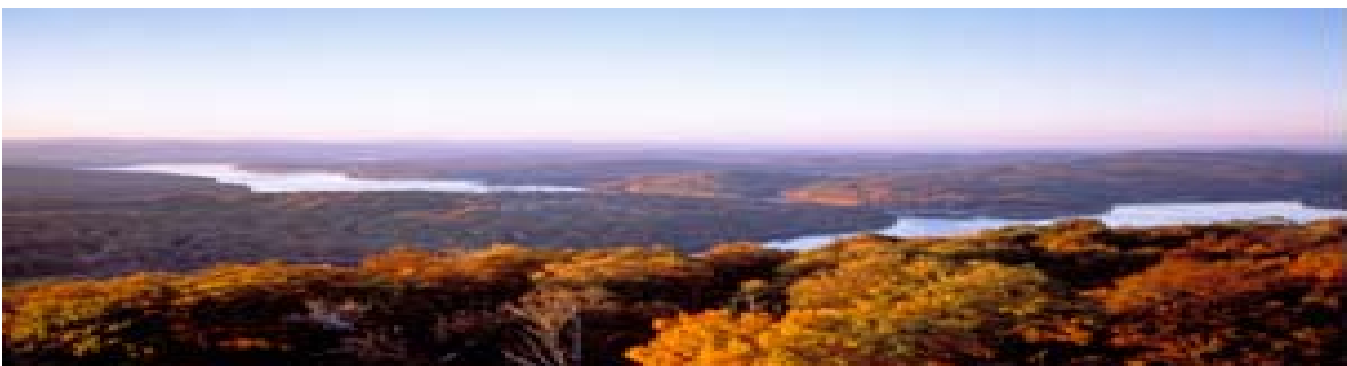
Legislative Update – 1 Hour

Speaker: Susan Zuhowski, Esq. - Old Republic Title

5:30 pm – 7:00 pm – Exhibitor Showcase Grand Opening – Join us for cocktails. Network with our Exhibitors.

7:00 pm – 9:30 pm – Dinner provided by your Underwriters at *Dutch's at Silver Tree* overlooking beautiful Deep Creek Lake. Transportation will be provided - and encouraged - if you plan to attend.

PLEASE NOTE: YOU MUST BE REGISTERED FOR THE CONVENTION TO ATTEND THIS DINNER.



Friday, September 8

7:30 am – 9:00 am – Breakfast with Exhibitors

8:00 am – 12:00 pm – Education – 2 hours MD and PA CE - pending

ALTA Speaker – 1 Hour

Speaker: Cynthia D. Blair, Esq., NTP - Blair Cato Pickren Casterline, LLC

Markets, Looking for Clues into the Economy's Direction

Speaker: Economist Anirban Basu, Esq. - Chairman and CEO, Sage Policy Group, Inc.

Texting, Tweeting, Trending: Connecting with Your Customers in the Digital Age

Speaker: Cynthia A. McGovern, Ph.D. - CEO /First Lady of Sales, Orange Leaf Consulting

Cyber Security - 1 Hour

Speaker: Theresa Ramond - Stewart Title Guaranty Company

HAD ENOUGH EDUCATION FOR THE DAY? WHY NOT TRY ONE OF OUR EXTRA ACTIVITIES!!

1:00 pm – **Golf** at Lodestone

A modern trail-style golf course who's design was dictated by the mountaintop terrain and shaped by 3-time U.S. Open Champion Hale Irwin, Lodestone Golf Course is in a league all its own. Experience the #2 Ranked Public Golf Course in Maryland by *GolfWeek* Magazine (2012, 2013, 2014, 2015).

2:00 pm – 4:00 pm – **White Water Rafting** – You must register in advance. Fee is \$40.

Enjoy a scenic chairlift ride up the mountain to a classic fully-guided raft trip on the man-made mountaintop whitewater course. The entire experience lasts 2 hours, including 20-30 minutes of outfitting and a safety orientation. Guests can paddle through the course 4 to 7 times during the course of the trip. Guests can raft more or less depending on their comfort, stamina, and ability. Minimum weight for all trips is 50 lbs.

2:00 pm – 4:00 pm – **Paint & Sip** (Wisp Hotel)

After a morning of education, **Paint & Sip** will give you a chance to relax and show off your creative side. Unwind and join us at 2:15 pm, as we paint a *Toasty Campfire*. Your \$40 registration fee includes canvas, paint, brushes, and 2 hours of instruction on how to create your unique masterpiece. The fee does not include refreshments, although the hotel will provide food and drink service for those who would like to order light fare and a favorite beverage.

Please ask for the room location at the registration desk. Plan to arrive about 15 minutes early to find a seat.

If one of the above activities does not interest you, not to worry...you can also enjoy all that the Wisp Resort has to offer on your own, including Ziplines, a scenic chairlift ride, disc golf, a mountain coaster, archery, segway tours, or kayaking, canoeing or paddle boarding on Deep Creek Lake!

RESTED UP? COME JOIN US FOR THE EVENING!!!

6:00 pm – 7:00 pm – Enjoy cocktails with our Exhibitors.

7:00 pm – 9:00 pm – Dinner and the Installation of our Board of Directors, along with membership awards.

9:00 pm – 11:00 pm – After Dinner, join us mountainside for a relaxing bonfire (with S'mores!), or show off your gambling skills at CASINO NIGHT!!!!

Saturday, September 9

7:30 am – 9:00 am – Breakfast with Exhibitors

8:30 am -10:30 am – Education – 2 hours MD and PA CE - pending

Historical Origins of Ethical Thinking - 2 hours of Ethics

Speaker: John Micciche, CLTP - WFG National Title Insurance Company

Registration

<http://mdlta.org/AboutUs/Convention/tabid/113/Default.aspx>

Fees:

If registered on or before August 10, 2017

MLTA Member	\$375.00
Non-Member	\$450.00
*Spouse/Friend/Child	*\$250.00 each
Dinner - Friday	\$55.00 each
*Must not be employed in the title industry or be eligible for CE/CLE credit	

If registered after August 10, 2017

MLTA Member	\$475.00
Non-Member	\$575.00
*Spouse/Friend/Child	*\$300.00 each
Dinner - Friday	\$55.00 each
*Must not be employed in the title industry or be eligible for CE/CLE credit	

Group Discount for payment by company check:

If your company is a member of MLTA and sends **more than 3** persons, the registration fee is **\$350 each**. To receive this discount, all registration forms must be mailed, **with a company check**, to MLTA in the same envelope.

Do you have a disability or dietary requirement that will require special assistance or a service? If "yes," please check here _____ and attach an explanation of your requirements.

CLTP Designees

Any attendee who has been awarded the Certified Land Title Professional (CLTP) designation by the MLTA is entitled to a 25% discount from the basic convention registration fee. No other discounts apply.

For information on the CLTP designation, visit www.MDLTA.org. You will find CLTP under "Membership."

*To register at the MLTA member rate:

You must be either: a) an Individual member, or b) employed **full-time** by an MLTA member company.

For a list of current members, go to www.MDLTA.org. Click on "Membership," then "Directory."

NOTES: All continuing education credit is pending approval by the Maryland Insurance Administration (for MD CE), and the Pennsylvania Insurance Department (for PA CE credit). Please note that the cost of course attendance for all convention registrants is included in the convention registration fee. Only those paying a full attendee registration fee will be entitled to attend the courses that are offered for CE credits. Partial credit cannot be given. To receive credit, you must arrive on time and complete the entire class.

Complete the form below, and **enclose all fees**.

Return the form below along with a **company check** payable to:

Maryland Land Title Association
1700 King William Woods Road
Midlothian, VA 23113

You may pay all fees using a **credit card** by visiting www.PayPal.com.

Use the function "Send Money" – to MLTA@mdlta.com. Then, fax all forms to 804-794-0248 - No Cover sheet and no receipts from PayPal—please.

Registration Form ... ***SURVIVOR***

Each attendee must complete this form. It will be used to prepare your name badge and tickets for events.
All adults and children MUST have a name badge to attend ANY event.

Last Name _____ First Name _____

(Nickname) for badge _____

Last Name of Guest _____ First _____ (Nickname) _____

Company _____

Address _____ City/ST/Zip _____

E-mail _____

Phone _____ Fax _____

MD Title License Number (required for CE credit) _____

I wish to receive: MD CE credit
 PA CE credit
 No credit needed

Check each that you will attend:

- 2 hrs of MD CE /1 hr PA CE – Thursday
- Underwriter Dinner
- Transportation to Dinner
- Breakfast – Friday
- 2 hrs of MD/PA CE – Friday
- White Water Rafting \$40 - must pay with registration
- Paint and Sip* \$40 - must pay with registration
- Dinner – Friday
- After-Dinner Party – Friday
- Breakfast – Saturday
- 2 hrs of MD/PA CE – Saturday
- I will not attend any CE classes.

Guest Registration

\$250 Guest Basic registration includes:

Check each event that you will attend:

- Dinner - Thursday
- Breakfast - Friday
- Dinner – Friday
- After Dinner Event – Friday
- Breakfast – Saturday

Add fees for *Paint & Sip*, Golf, White Water Rafting

A few days before the event, convention education materials will be e-mailed to you to print.

\$_____ TOTAL

Cancellation Policy: If you cancel, 75% of your registration fee will be refunded when the request is received in writing at the MLTA office by August 15, 2017. After that date, no refund will be given. All authorized refunds will be processed within thirty days of receipt of written request.

Total Enclosed \$ _____ or _____ I am paying by credit card online. Date Paid: _____



Golf ...

Friday, September 8, 2017

MLTA Fifth Annual Golf Outing – Lodestone Golf Course is modern trail-style golf course. Its design was dictated by the mountaintop terrain and shaped by 3-time U.S. Open Champion Hale Irwin. Experience the #2 Ranked Public Golf Course in Maryland by *GolfWeek Magazine* (2012, 2013, 2014, 2015).

With some of the largest greens on the East Coast, sweeping views of mountain ranges and Deep Creek Lake, along with stunning rock outcroppings and natural surroundings, Lodestone Golf Course is a mountain gem. Its fairways are large enough to be forgiving, and the various tees offer variety and challenge for every golfer. Abundant wildlife is a highlight for many golfers, while the bent grass tees, greens, and fairways are the ultimate highlight for seasoned golfers.

GET UPDATED INFO FROM JOHN

This event provides an opportunity to play a premier layout with friends and associates at a significantly reduced cost! Registration will be accepted strictly on a first come, first served basis. We will use consecutive tee times beginning at approximately 1:00 pm.

The cost per person is \$109, which includes cart, greens fee, and range balls ONLY.

If you have any questions, please contact John Micciche: JMicciche@wfgnationaltitle.com

MLTA Fifth Annual Golf Outing - Friday, September 8, at 1:00 pm

Name _____ (\$109 per person)

If possible, I would like to be paired with the following:

2. _____

3. _____

4. _____

Number of players included with this registration () x \$109 each = \$ _____ (total due)

Please note that this fee must be paid at the time of registration.



WISP
RESORT

296 Marsh Hill Rd. | McHenry, MD 21541 | www.wispresort.com

Hotel Reservation Form for Maryland Land Title Association

Group Booking ID: 2302 Call: 800-462-9477

Name:
Company Name:
Address:
City, State, Zip:
Day Time Phone:
E-mail:

All reservations must be received by Tuesday, August 8, 2017. Reservations will be accepted after this date, subject to availability and prevailing rates.

Arrival Date:	Departure Date:
Room Type:	Price:
Number of Adults:	Number of Children Under 12:
Number of Rooms:	

All rooms include a mini-fridge, blow dryer, iron & ironing board, coffee maker, and TV.

Room Type	Description	Price Per Room Per Night + 12% tax	Choose Type and How Many
Queen Deluxe	1 room/2 queen beds	\$129.00	
Standard Queen Efficiency	1 room/1 queen bed/1 sofa bed, microwave & sink	\$129.00	
Queen Suite	2 rooms/each w/queen bed	\$139.00	
Double Suite	2 rooms/1 room with queen bed/1 room with queen murphy bed	\$159.00	
King Suite	2 rooms/1 room with king size bed/ living room with sofa bed	\$159.00	

Deposit equal to one night's lodging plus tax due with reservation.

Cardholder name as it appears on card:

Cardholder Address:

Signature of Cardholder:

Type of Card

Number

Expiration Date

Zip Code

Sponsorship and Exhibitor information is available upon request by e-mail to:
MLTA@MDLTA.com