WELCOME to the 17th AGM of PMSA
(Project Management South Africa)

Thursday 10th December 2015
1. Welcome
2. Attendance
3. Apologies
4. Approval of previous AGM Minutes
5. Chairperson’s Report
6. CEO’s Report
7. General
8. Close
1. PMSA brief History & Achievements
2. Key Growth areas of PMSA
3. PMSA’s Constraints & Challenges impeding further expansion
4. PMSA Looking Ahead: VISIONS
5. Approval of Resolutions
6. Acknowledgements
Brief History & Achievements of PMSA up to 2015
Brief History & Achievements by 2015

PMSA established Feb 1997, 18 years ago as a NPO Volunteer Body

August 2008
PMSA decision to establish a National Office & appoint CEO

2010
PMSA Opens a Book Shop. Sales exceed R2.2M as at Feb 2015

March 2012
Paid up members exceed 1 000

November 2012
begin SAQA Application for Prof. Designations
**Brief History & Achievements by 2015**

- **September 2013**: SAQA granted PMSA PM designations
- **May 2014**: PMSA commences with Organisational review to meet the Professional Designations
- **September 2014**: Pre-pilot of designations begins
- **February 2015**: Paid up members exceed 1,400
- **April 2015**: PMSA confers first batch of PM Professional Designations of the Pre-Pilot Phase
April 2015
Board adopts PMSA Vision 2017
Short Term Vision

April 2015
Board adopts PMSA Vision 2020 plus Long Term Vision

June 2015
PMSA Board adopts the new PMSA Organisation Structure

June 2015
PMSA Board approves the development of Designation Assessment Centre
Key Growth areas of PMSA up to 2015
PMSA Finance Growth as at Feb 2015

Trend Analysis: Income, Expenses & Surplus (Deficit)

Years at 28 Feb

Poly. (Total Expenses )
PMSA Membership Growth as at Feb 2015

Membership

Number of Members

Financial years Feb 15

Series1
PMSA Cash Reserves Growth as at Feb 2015
PMSA Book Shop Sales as at Feb 2015

Book Shop Trend Analysis

Financial years

Book Sales (Rands)
PMSA’s Constraints & Challenges impeding further expansion
# PMSA’s Constraints & Challenges as at Feb 2015

<table>
<thead>
<tr>
<th>#</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>#1</td>
<td>Lack of funding (Financial Resources)</td>
</tr>
<tr>
<td>#2</td>
<td>Lack of resources to break through to next level</td>
</tr>
<tr>
<td>#3</td>
<td>Too few volunteer resources</td>
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<tr>
<td>#4</td>
<td>Too few paid resources</td>
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<tr>
<td>#5</td>
<td>Distraction brought about by org. changes</td>
</tr>
<tr>
<td>#6</td>
<td>Lack of PMSA Marketing and Branding</td>
</tr>
<tr>
<td>#7</td>
<td>Expectation to grow the org. with current resources (paid &amp; volunteer)</td>
</tr>
<tr>
<td>#8</td>
<td>Is the current operations model working?</td>
</tr>
</tbody>
</table>
April 2015: PMSA Board adopts

- Short Term Vision (2015 to 2017)
- Medium Term Vision (2017 to 2020)
- Long Term Vision (2020 and beyond)
PMSA Vision for the Short Term:
Next Two Years: March 2015 to Feb 2017

PMSA Vision 2017:
Be the Leading Professional Project Management Designation Body in South Africa
# Short Term Imperative # 1

Implement and Grow Professional Designations & Framework for Careers in Project Management

<table>
<thead>
<tr>
<th>FOCUS</th>
<th>BENEFIT</th>
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</thead>
</table>
| Concentrate on ‘roll out to South African market’ | - Revenue / Income generation  
- Supports RETPs – enabling them to provide supporting training (aligned to Career Path) |
## Short Term Imperative # 2

Maintain & Improve IT Systems for Member Management & Administration

<table>
<thead>
<tr>
<th>FOCUS</th>
<th>BENEFIT</th>
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</thead>
<tbody>
<tr>
<td>Fully enable IT system functionality and</td>
<td>• Revenue / Income generation</td>
</tr>
<tr>
<td>improve basic service delivery</td>
<td>• Functional CPD programme</td>
</tr>
<tr>
<td></td>
<td>• Supports RETPs</td>
</tr>
<tr>
<td></td>
<td>• Supports designees &amp; builds interest with</td>
</tr>
<tr>
<td></td>
<td>ordinary members</td>
</tr>
</tbody>
</table>
**Short Term Imperative # 3**

Maintain & Improve the National Conference & Regional Conferences

<table>
<thead>
<tr>
<th>FOCUS</th>
<th>BENEFIT</th>
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</thead>
</table>
| Work together as an organisation to realise quality content and efficiencies | Revenue / Income generation  
Part of CPD programme & growing local body of knowledge  
Supports RETPs  
Supports designees & builds interest with ordinary members |
## Short Term Imperative # 4

Maintain & Improve the Branch Meetings, Knowledge Series

<table>
<thead>
<tr>
<th>FOCUS</th>
<th>BENEFIT</th>
</tr>
</thead>
<tbody>
<tr>
<td>Work together as an organisation to address relevant themes, secure participation</td>
<td>- Revenue / Income generation</td>
</tr>
<tr>
<td></td>
<td>- Part of CPD programme &amp; growing local body of knowledge</td>
</tr>
<tr>
<td></td>
<td>- Supports RETPs</td>
</tr>
<tr>
<td></td>
<td>- Supports designees &amp; builds interest with ordinary members</td>
</tr>
</tbody>
</table>
### Short Term Imperative # 5

Maintain & Improve the Book Shop

<table>
<thead>
<tr>
<th>FOCUS</th>
<th>BENEFIT</th>
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</thead>
<tbody>
<tr>
<td>Grow range and reach and capitalise on relationships and opportunities</td>
<td>- Revenue / Income generation</td>
</tr>
<tr>
<td></td>
<td>- Member Benefit</td>
</tr>
<tr>
<td></td>
<td>- Enhance access to the body of knowledge</td>
</tr>
</tbody>
</table>
Develop and Sell a Funding Proposal

<table>
<thead>
<tr>
<th>FOCUS</th>
<th>BENEFIT</th>
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</thead>
<tbody>
<tr>
<td>Position PMSA in a manner that attracts investment</td>
<td>- Revenue / Income generation</td>
</tr>
<tr>
<td></td>
<td>- Establish global understanding of our value proposition</td>
</tr>
<tr>
<td></td>
<td>- Enhance Credibility</td>
</tr>
</tbody>
</table>
### Short Term Imperative # 7

Maintain & Improve the Development & Marketing of PMSA Brand

<table>
<thead>
<tr>
<th>FOCUS</th>
<th>BENEFIT</th>
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</thead>
</table>
| Articulate our value proposition in multiple channels and stakeholder groups | Revenue / Income generation  
Membership growth  
Establish global understanding of our value proposition  
Enhance Credibility |
Maintain & Improve Strategic South African, African and International Relationships that will enhance PMSA’s Visions

<table>
<thead>
<tr>
<th>FOCUS</th>
<th>BENEFIT</th>
</tr>
</thead>
<tbody>
<tr>
<td>Develop a growth strategy relevant to our value proposition and competitive edge</td>
<td>• Growth of Stakeholder network</td>
</tr>
<tr>
<td></td>
<td>• Benefits through capitalising on Reputation</td>
</tr>
<tr>
<td></td>
<td>• Membership growth</td>
</tr>
<tr>
<td></td>
<td>• Enhance International Credibility</td>
</tr>
</tbody>
</table>
Fulfil Requirements of SAQA Registration & Renewal for Professional Designations

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<thead>
<tr>
<th>FOCUS</th>
<th>BENEFIT</th>
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</thead>
<tbody>
<tr>
<td>Fully enable and quality-test each element of SAQA requirements</td>
<td>Maintain our competitive advantage</td>
</tr>
<tr>
<td></td>
<td>Secure a further 5-year term</td>
</tr>
<tr>
<td></td>
<td>Reap operational &amp; reputational rewards of implementing best practice</td>
</tr>
</tbody>
</table>
**Short Term Imperative # 10**

- Maintain & Improve Governance and Compliance with King III and other Regulations

<table>
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<tr>
<th>FOCUS</th>
<th>BENEFIT</th>
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</table>
| Review and update all Governance issues to ensure compliance and Governance best practice | - Enhance Stakeholder respect  
- Reap reputational rewards of implementing Governance best practice  
- Enhance Credibility |
Looking Ahead: MEDIUM Term

PMSA Vision for the Medium Term: March 2017 to Feb 2020

PMSA Vision 2020:
Become the Leading Professional Project Management Association in Southern Africa (SADAC)
Medium Term Imperatives

Maintain & improve the short-term priorities plus:

- Continue to improve the ‘PMSA Brand & Vision
- Develop Strategic Southern African PM Relationships
- Roll out the Professional Designations to “Southern African market’
Looking Ahead: LONG Term

PMSA Vision for the Long Term: Beyond March 2020 to March 2025
Long Term Imperatives

Continue to improve the PMSA Brand & Vision

PMSA Vision 2025: Become the Leading Professional Project Management Association in Africa
AGM Resolutions for Approvals

- New Organisational Structure
- Drafting & Lodging of Memorandum of Incorporation (MOI) incorporating new Organisational Structure
- February 2014 Audited Financials
- February 2015 Audited Financials
- Retention of current Auditor: Consultus Auditors
PMSA has developed and adopted a new Organisational Structure that best supports its Visions for the Short, Medium & Long Terms.
Proposed New Organisational Structure

Note above to be reviewed and/or improved on an on-going basis
<table>
<thead>
<tr>
<th>National Branch</th>
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<tbody>
<tr>
<td>Volunteer Executive</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>PMSA</th>
</tr>
</thead>
<tbody>
<tr>
<td>All Volunteers</td>
</tr>
<tr>
<td>Branches / Regions</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Gauteng (All Volunteers)</th>
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</thead>
<tbody>
<tr>
<td>KZN (All Volunteers)</td>
</tr>
<tr>
<td>WC (All Volunteers)</td>
</tr>
<tr>
<td>(New Region) (All Volunteers)</td>
</tr>
<tr>
<td>(New Region) (All Volunteers)</td>
</tr>
<tr>
<td>(New Region) (All Volunteers)</td>
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</tbody>
</table>
Proposed New Organisational Structure

PMSA National Office

PMSA Member Administration
- Individual Memberships
- Professional Designations
- RETP
- Corporate Memberships
- Enterprise Memberships
- Service Provider

PMSA Events
- National Conference
- Regional Conferences
- Research Conferences
- Seminars World
- Members Meetings
- Knowledge Series

PMSA Publishing
- Bookshop
- PMI
- Gower
- Burke Kloppenburg
- Local Authors
- Others
- White Papers
- Conference Papers

PMSA Support Services
- Products
- Magazines
- eNews Letters
- Website
- Books
- White Papers
- Fundraising

PMSA Product Development
- Finance
- Marketing
- ICT
- Human Resources
- Communication & PR
- Career Path
- Professional Designations
- CPD Activities
- Other Income Generating

Note above to be reviewed and/or improved on an on-going basis
Proposed New Organisational Structure

National Committee
  Volunteer Executive

PMSA National
  All Volunteers
  Committees

  Designation Advisory Committee
  Career Advisory Committee
  Member CPD Committee
  Member Appeals Committee
  Member Body of Knowledge Committee
  Member Awards Committee
Approval of New Organisational Structure and to draft and lodge MOI

- Approval of the new Organisational Structure
- PMSA currently have Articles of Association in place based on the old Companies Act 1973
- PMSA need to draft an MOI which will incorporate the new Organisational Structure and submit to CIPC for registration in terms of the new Companies Act 2008
- Approval of the draft & lodge MOI with CIPC
Approval of Financials

- Feb 2014 Audited Financial Statements
- Feb 2015 Audited Financial Statements
CONSULTUS Auditors
Reg. no. 97/01312/2
PR 926167A
Abacus House
1150 Pretorius & Grosvenor Street
Hatfield
Acknowledgements

• PMSA paid-up Members
• RETP’s & Sponsors
• PMSA Board Members
• Previous Exco Members
• Branch Exco Members
• Bookkeeper
• National Office & CEO
CEO Report
PMSA AGM 2015
Taryn van Olden
CEO Report

• Membership Information (2013 – 2015)
• Professional Development Activity (2013 – 2015)
# Membership Movement

<table>
<thead>
<tr>
<th></th>
<th>Associate</th>
<th>Retiree</th>
<th>Student</th>
<th>FULL</th>
<th>PROFESSIONAL</th>
<th>TOTAL</th>
<th>% inc</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>2012</strong></td>
<td>568</td>
<td>11</td>
<td>47</td>
<td>812</td>
<td>56</td>
<td>1494</td>
<td>49%</td>
</tr>
<tr>
<td><strong>2013</strong></td>
<td>767</td>
<td>3</td>
<td>51</td>
<td>355</td>
<td>61</td>
<td>1237</td>
<td>(21%)</td>
</tr>
<tr>
<td><strong>2014</strong></td>
<td>518</td>
<td>2</td>
<td>63</td>
<td>433</td>
<td>98</td>
<td>1114</td>
<td>(11%)</td>
</tr>
<tr>
<td><strong>2015</strong></td>
<td>627</td>
<td>4</td>
<td>104</td>
<td>553</td>
<td>136</td>
<td>1424</td>
<td>27%</td>
</tr>
</tbody>
</table>
Professional Development Opportunities
## Knowledge Series Events

<table>
<thead>
<tr>
<th>Date</th>
<th>Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>2014-04-04</td>
<td>IT Project Management Success</td>
</tr>
<tr>
<td>2014-05-09</td>
<td>Project Management in Africa</td>
</tr>
<tr>
<td>2014-07-11</td>
<td>2014-07-11 Understanding the Value of the PMO</td>
</tr>
<tr>
<td>2014-09-16</td>
<td>2014-09-16 Applied Project Governance</td>
</tr>
<tr>
<td>2015-06-26</td>
<td>2015-06-26 Front end planning - Foundation for predictable &amp; efficient project delivery</td>
</tr>
<tr>
<td>2015-08-14</td>
<td>2015-08-14 Women in PM - Moving SA Forward</td>
</tr>
<tr>
<td>2015-08-28</td>
<td>2015-08-28 Programme Management for Owner Teams</td>
</tr>
<tr>
<td>2015-11-09</td>
<td>2015-11-09 Conversational Leadership</td>
</tr>
</tbody>
</table>

Average attendance: 60
Contact hours: 2
Project Management South Africa Presents its Three-day Seminar Series
- Executive Development for Portfolio Leaders:
  Global Insights, Local Realities, Universal Relevance

THEME: Strategic Leadership of Portfolios and Projects to Successfully Implement Strategy
Johannesburg: 16, 17 & 18 March 2015 • Cape Town: 25, 26 & 27 March 2015

R 11 500 per person (incl. Vat)
Corporates sending five or more participants qualify for a 15% discount
Special Interest Groups

- PMOs in Government Establishments
- The PMO and Organisational Politics
- The Role of the PMO in Mergers & Acquisitions
National Conference

GROWING PROJECT MANAGEMENT IN AFRICA

PMSA National Conference
29 September - 01 October 2014
Regional Conference

PMSA WESTERN CAPE REGIONAL CONFERENCE
GROW THE ECONOMY • 11 - 12 NOVEMBER 2015
Thank You
THANK YOU

for your time & attendance

Hareesh Patel

Any Questions?
PMSA:
Entering the Future

Taryn van Olden
1. Our Relevance
2. Aligning our Governance
3. Our National Mandate
4. The Way Forward
Our Relevance

- Critical Skills (NDP, DHET, DHA)
- Industry Value Proposition (Competency Assessment)
- Generic Project Management
- Recognition (Local, International, Continental)
Regulatory Environment
- Statutory Requirements for the Built Environment
- Non-statutory Registration for Generic Project Management
- Inclusion of PB designations in Acts

Scarce Skills Environment
- DHET named Project / Programme Management 5th most scarce skill in SA
- Home Affairs has made PM designation a pre-requisite for scarce skills work permit applicants
The Critical Skills Work Visa

- Exceptional Skills Work Permit
- The Quota Permit

Critical Skills Work Visa
Aligning our Governance

- Updating / Developing Policies
- Review of Board & Org. Structure
- A Business Model for Sustainability
- Private & Public Sector Lobbying
- Testing the System
- Reviewing & Improving PB Criteria
- Critical Skills Debate
- Consulting & Evaluating Service Providers
Our National Mandate

- National (SAQA) Mandate
- Qualification
- Experience
- Code of Conduct
- Fee Structure
- Disciplinary Process
- CPD
- RPL
How You can Contribute

- Designation Advisory Committee
- Career Advisory Committee
- CPD Committee
- Appeals Committee
- Body of Knowledge Committee
- Disciplinary Committee
- Assessors & Moderators
- Other
“Vision without execution is hallucination”
— Thomas Edison
Thank You