Reading Guide for

*The Servant*, by James Hunter

To check your comprehension, answer the following questions during or after reading.

**Prologue**

1. In the Prologue, we meet the narrator John Daily. What is his profession?

2. How are his relationships with...

   his wife?
   his children?
   the hourly employees at his plant?
   players on his Little League team?
   himself?

3. Why did he decide to go on the retreat?

4. According to Father Peter, what is the difference between brothers and fathers at the monastery?

**The Definitions**

5. When John goes to the library, what does he learn about the career of Len Hoffman?

6. Where does John meet Len Hoffman, now known as Br. Simeon?

7. The leadership class includes six students. Briefly describe the five other retreatants:

   Lee
   Greg
8. What is the first embarrassing lesson the narrator learns from Br. Simeon?
9. What are Br. Simeon’s two rules for the retreat?
10. What, according to Br. Simeon, is the difference between managing and leading?
11. What is the group’s consensus definition of leadership?
12. What is the difference between power and authority? What are some characteristics of each?
   - Power
   - Authority
13. Think of your own example of someone who has led you with authority, or by influence. How does your list compare with those of the retreatants on pages 37-38?
14. According to Simeon and the group, how many of the traits are people born with, and how many are developed?
15. What are the two dynamics that will always be involved when working with and getting things done through people?
16. Who are the C.E.O.S. with whom a business must have healthy relationships in order to thrive?
17. According to Br. Simeon, which things consistently rank as more important than money on surveys of American workers?
18. What is the most important ingredient...the glue that holds a relationship together?

**The Old Paradigm**

19. What is the negative habit of John’s that Br. Simeon points out?
20. The problem, in short, is that his _____________ of respect are not aligned with his _____________.

21. What is a paradigm (pronounced par-uh-dahym)?

22. According to Br. Simeon and the leadership class, how does the new paradigm differ from the old paradigm.

23. When the corporate model is flipped to reflect the new paradigm, who is on top?

24. According to Simeon, what is the difference between needs and wants?

25. What is self-actualization? Where is it in Maslow’s hierarchy of needs?

The Model

26. Why does Simeon pray for people like Greg to be in his classes?

27. Jesus Christ

28. Gandhi

29. Martin Luther King

30. What is the “Law of the Harvest” that was mentioned by Theresa as an example?

31. In describing the leadership model, Simeon points out that authority is built on service and sacrifice, which are built on what four-letter word?

32. List and be able to explain the two equations presented in the chapter.

The Verb

33. What are the definitions of the following ancient Greek words for love?
   
   * eros
   * storgé
   * philos
   * agape
34. List the characteristics of love outlined in First Corinthians, chapter thirteen.

35. What is the “Hawthorne Effect” as explained by John?

36. Why are the monks at the monastery so “neurotic” about time?

**The Environment**

37. How does Simeon describe loving our neighbors as ourselves?

38. What is the meaning of *praxis* as the word is used by sociologists?

39. What is meant by the term “relational bank account” as used by Simeon?

40. Why, according to the group, should we praise people in public but never publish them in public?

41. According to Simeon, how do you get people to buy in to your environment?

42. Who changed the behavior of John’s father’s friend, the supervisor who was transferred from Ford to Mazda?

**The Choice**

43. How does Simeon further explain the concept of praxis?

44. What is meant by determinism?

45. How did Viktor Frankl’s views on determinism differ from those of Sigmund Freud?

46. What are the four stages of developing new habits or skills?

**47. The Payoff**

48. What were the three things most common responses from the survey of hundreds of people over the age of 90 regarding what they would do differently if given the chance to live life again?

49. What is joy, according to Simeon?

50. According to Simeon, where does John’s journey begin?