



SOCIETY OF  
COMMUNICATIONS TECHNOLOGY  
CONSULTANTS INTERNATIONAL

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## 2016 Conference - VAC Attendee List

### **Avaya, Inc.**

Ian Mofford  
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Avaya Inc. designs, builds and manages communications networks for more than one million businesses worldwide, including over 90 percent of the FORTUNE 500®. Focused on businesses large to small, Avaya is a world leader in secure and reliable Internet Protocol telephony systems and communications software applications and services. Driving the convergence of voice and data communications with business applications - and distinguished by comprehensive worldwide services - Avaya helps customers leverage existing and new networks to achieve superior business results. Avaya was an official sponsor for the 2002 FIFA World Cup, the FIFA Women's World Cup in 2003, and is the official 2005 FIFA World Cup tournament sponsor in 2005. For more information on Avaya, visit [www.avaya.com](http://www.avaya.com).

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### **AVST (Applied Voice and Speech Technologies, Inc.)**

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Applied Voice & Speech Technologies, Inc. (AVST) is a leading developer of Unified Communications solutions with over 15 million users relying on its products and services to maximize their productivity. With three decades of innovation excellence, AVST is solely focused on delivering communications solutions that increase individual, group and enterprise productivity.

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### **Berk-Tek LLC**

Todd Harpel  
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Todd.harpel@nexans.com

Berk-Tek is a manufacture of high performance copper and optical fiber communication cables. All of our products are manufactured in the U.S.A. in our New Holland, PA and Faquay-Varina, NC facilities. Berk-Tek products are renowned for their quality and exceptional performance and are in use today in Commercial Office, Multi-dwelling Unit and Residential, Educational, Healthcare, and Mission Critical Data Center environments.

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### **ChoiceTel**

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ChoiceTel is a technology solutions provider dedicated to helping companies of all sizes make the most of their business communication systems. For more than 30 years, we have helped clients simplify and streamline their telecommunications systems through custom, cutting edge solutions. By acting as your trusted technology partner, we take the hassle out of dealing with multiple providers and various sales reps who frequently change, making managing projects extremely difficult. We provide a consistent team, working on your behalf to ensure your clients are well cared for.

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### **Cisco Systems, Inc.**

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Cisco is focused on changing the way we live, work, play and learn. 'Mobility' and 'presence' are taking on a whole new meaning in today's world. Cisco's Collaboration Experience offers solutions to your clients that enable them to succeed in the 'new normal' way of living and working.

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### **Eclipse Technology Solutions**

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Founded in 2006 by two industry veterans, Eclipse Technology Solutions is a growing IT service company specializing in communications technology solutions across North America. Eclipse is highly certified in IP Telephony, Contact Center, Data, Video and Wireless solutions and services, offering unparalleled expertise in the design, implementation and support of complex, multi-site solutions, including coast-to-coast installation and global partner-reach service capability.

### **Genesys**

Marki Callaway  
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Founded in 1990, Genesys built on its market-leading CTI solutions to deliver intelligent interaction routing based on customer value or agent skill and moved towards an integrated suite of customer service solutions to provide more insight into and control over contact center operations, including multi-channel support, IVRs and voice portals for self-service, and workforce management. Today we have expanded to include new solutions for the mid-market, Genesys One and Genesys Connect in addition to our Cloud offerings.

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### **Interactive Intelligence, Inc.**

Marsha Bailey  
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Interactive Intelligence Inc. is a global developer of multi-channel customer interaction management software designed for enterprises, contact centers and service providers as an alternative to traditional telecommunications and computer telephony integration solutions. The company was founded in 1994 and has a worldwide customer base of more than 900 companies.

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### **Mitel Networks, Inc.**

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We are the business communication experts powering more than 2 billion connections every day, including over 33 million daily cloud connections. We help companies connect, collaborate, and take care of their customers anywhere, anytime, over any device. With over 40 years of experience providing business communication solutions, more than 60 million users in 100 countries have entrusted us with their communication needs. It's why we hold the #1 market share leader in Europe, the Middle East and Africa and why Gartner has recognized us as a Leader in Unified Communications. And offering the best path to the cloud has made us the fastest-growing global cloud communication provider in the world.

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### **NEC Corporation of America**

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Headquartered in Irving, Texas, NEC Corporation of America is a leading provider of innovative IT, network and communications products and solutions for service carriers, Fortune 1000 and SMB businesses across multiple vertical industries, including Healthcare, Government, Education and Hospitality. NEC Corporation of America delivers one of the industrys broadest portfolios of technology solutions and professional services, including unified communications, wireless, voice and data, managed services, server and storage infrastructure, optical network

systems, microwave radio communications and biometric security. NEC Corporation of America is a wholly-owned subsidiary of NEC Corporation, a global technology leader with operations in 30 countries and more than \$39 billion in revenues. For more information, please visit [www.necam.com](http://www.necam.com).

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### **Phybridge, Inc.**

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The Phybridge UniPhyer, is the only networking switch globally delivering Ethernet and PoE over a single pair with reach of 1,200 feet. Customers are migrating to IP telephony quickly and easily by leveraging the existing voice infrastructure to create an optimized converged network. Old Phone Today, IP Phone Tomorrow, Guaranteed QoS.

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### **Plantronics Inc.**

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Plantronics is a global leader in audio communications for businesses and consumers. We have pioneered new trends in audio technology, creating innovative products that allow people to simply communicate. From unified communication to Bluetooth® headsets to gaming solutions, we deliver uncompromising quality, an ideal experience, and extraordinary service.

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### ShoreTel, Inc.

Nancy Gates  
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ShoreTel, Inc. (NASDAQ: SHOR) is a leading provider of brilliantly simple IP phone systems and unified communications solutions. Its award-winning on-premises IP-PBX solution and cloud-based hosted phone system eliminate complexity and improve productivity. Recognized for its industry-leading customer experience and support, ShoreTel's innovative business phones, application integration, collaboration tools, mobility, and contact center applications enable users to communicate and collaborate no matter the time, place or device, with minimal demand on IT resources. ShoreTel is headquartered in Sunnyvale, Calif., and has regional offices and partners worldwide. For more information, visit [www.shoretel.com](http://www.shoretel.com).

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### Sonus Networks, Inc.

Mark Gibson  
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Sonus brings the next generation of Cloud-based SIP and 4G/VoLTE solutions to its customers by enabling and securing mission critical traffic for VoIP, video, IM and online collaboration. With Sonus, enterprises can intelligently secure and prioritize real-time communications, while service providers can deliver reliable, secure real-time services for mobile, UC and social applications. Sonus offers

an award-winning portfolio of hardware-based and virtualized Session Border Controllers (SBCs), Diameter Signaling Controllers (DSCs), Cloud Exchange Networking Platform, Policy/Routing servers and media/signaling gateways.

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### Tadiran Telecom

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Tadiran is a global provider of Unified Communications & Collaboration (UC&C), Contact Center, and Control Room solutions, serving businesses of all sizes, including tier-1 organizations in various market segments in 41 countries worldwide. Tadiran solutions feature a comprehensive family of products including UC platforms, IP PBXs, soft switches, contact centers, Dispatch Console, IP phones and mobility and desktop solutions.

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### Tadiran Telecom

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### **tekVizion PVS, Inc.**

Tracy Venters  
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tekVizion services include interoperability testing, on-demand access to virtual lab environments, test automation platforms, and integration services. tekVizion Labs was the first interoperability lab of its kind. Drawing on expertise spanning over a decade, extensive lab resources including over 250 network elements and a team of dedicated specialists, tekVizion Labs certifies over 400 applications per year. Customers choose tekVizion due to its extensive expertise, resources, product independence and the credibility it holds in the industry.

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### **Unify**

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Unify, formerly Siemens Enterprise Communications, is a global communications software and services company. Our new name reflects perfectly what we do: we unify our customers' communications systems. By synchronizing technologies, creating an engaging user experience and weaving communications seamlessly into the way businesses operate, we empower an increasingly mobile workforce to work better together. The result is a transformation of how the enterprise communicates and collaborates that amplifies collective efforts, energizes the business and drives better performance.

### **Vodafone**

Scott Amoros  
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Vodafone can help you simplify your communications landscape and give you a competitive edge in the global market. We are more than a mobile operator with the world's largest footprint Vodafone is a total communications services provider. Our unique global capabilities of fixed, mobile and cloud services help you seamlessly connect your communication services around the world with one provider. [www.vodafone.com/us](http://www.vodafone.com/us)

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### **Vonage Business**

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Provider of Unified Communications as a Service (UCaaS). Solutions include: fully hosted and managed PBX services, voice, data, internet, National Private MPLS network, collaboration (HD audio, HD video and web conferencing), Contact Center, call recording, Instant Messaging and Presence, click to dial, mobility, voice integration to business applications including CRM (Salesforce, Dynamics, SugarCRM, Netsuite and custom CRM's), Contact Center and more, API integration options, etc. Telesphere is dedicated to delivering the absolute highest levels of quality of service for our products and customer satisfaction in businesses 200-10,000 employees, and /or multiple location businesses.