

Commonwealth of Virginia

Office of Transportation P3's

Tony Kinn, Director

Jackie Cromwell

VIRGINIA'S P3 PROGRAM

July 28, 2011



**OFFICE OF
TRANSPORTATION
PUBLIC-PRIVATE
PARTNERSHIPS**

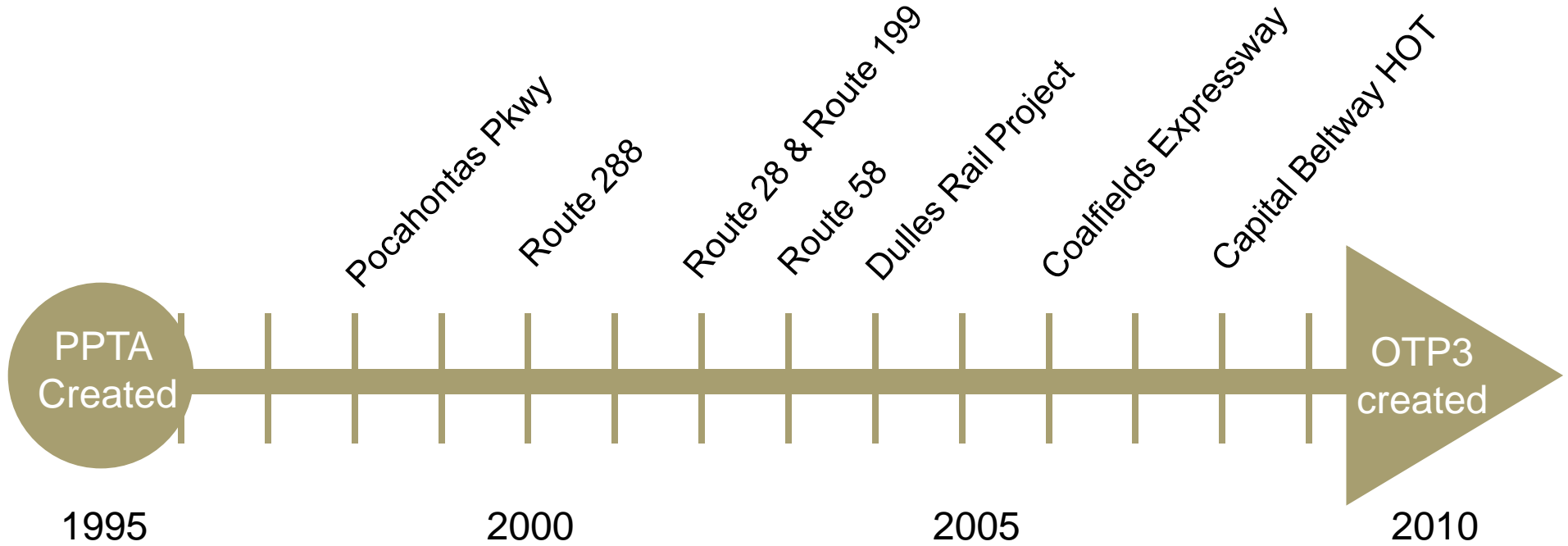
OTP3 contacts:

- **Tony Kinn, Director (804) 786-0456**
- **Dusty Holcombe, Deputy Director (804) 786-3173**
- **Jackie Cromwell, Program Manager (804) 786-7209**

Virginia's P3 Program

- **Office of Transportation Public-Private Partnerships**
- **Program Overview**
- **Project Identification**
- **Project Screening and Prioritization**
- **Program Portfolio**
- **Candidate Projects**

Office of Transportation Public-Private Partnerships



OTP3 working across all transportation modes

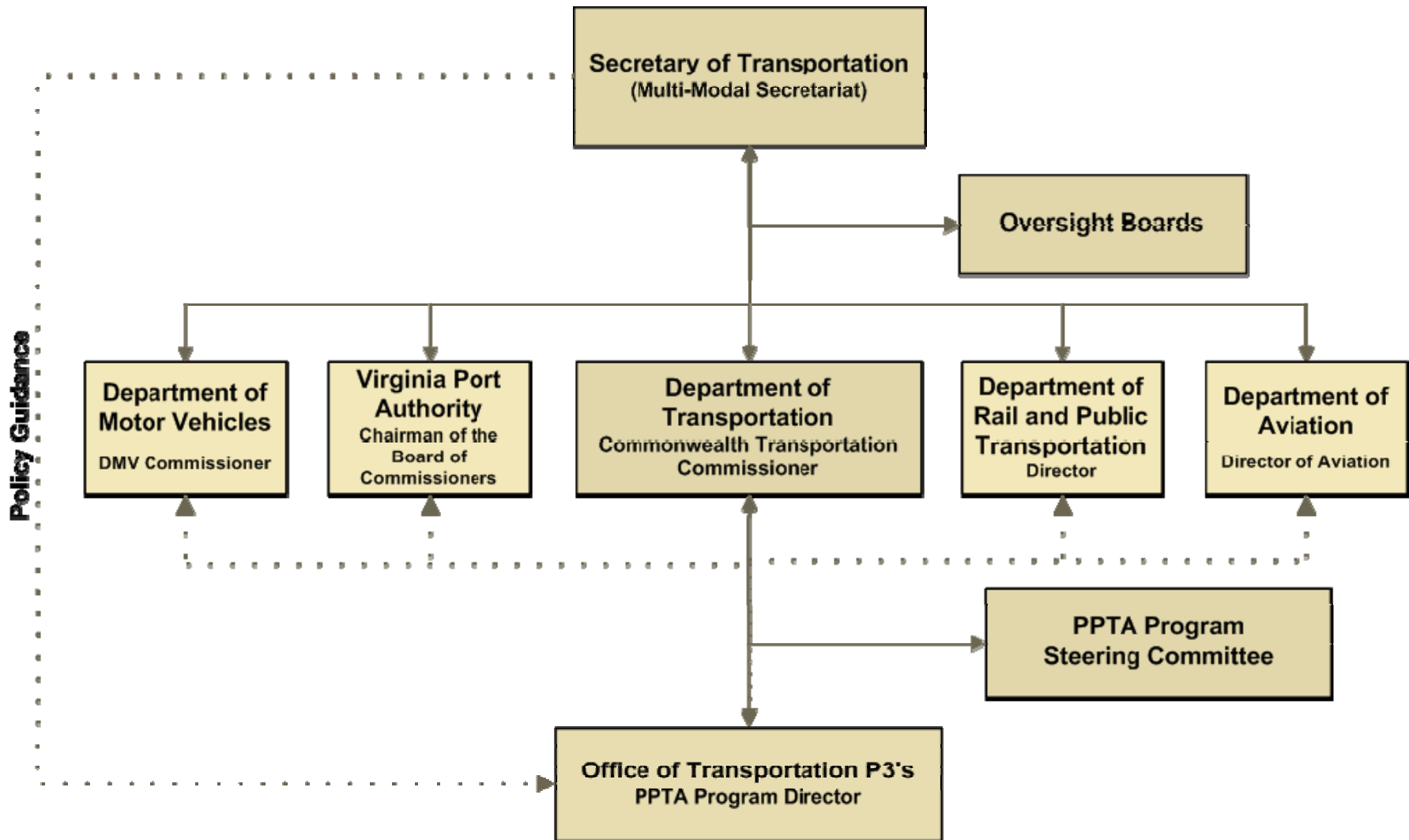
Office of Transportation Public-Private Partnerships

- **Responsible for developing and implementing statewide program for P3 project delivery.**
- **Office works in coordination with Secretary of Transportation, all 6 Virginia transportation agencies and focuses on development of P3 projects across all modes.**
- **Responsible for P3 projects in:**
 - Road
 - Rail
 - Transit
 - Transportation Administration and Operations
 - Marine
 - Aviation

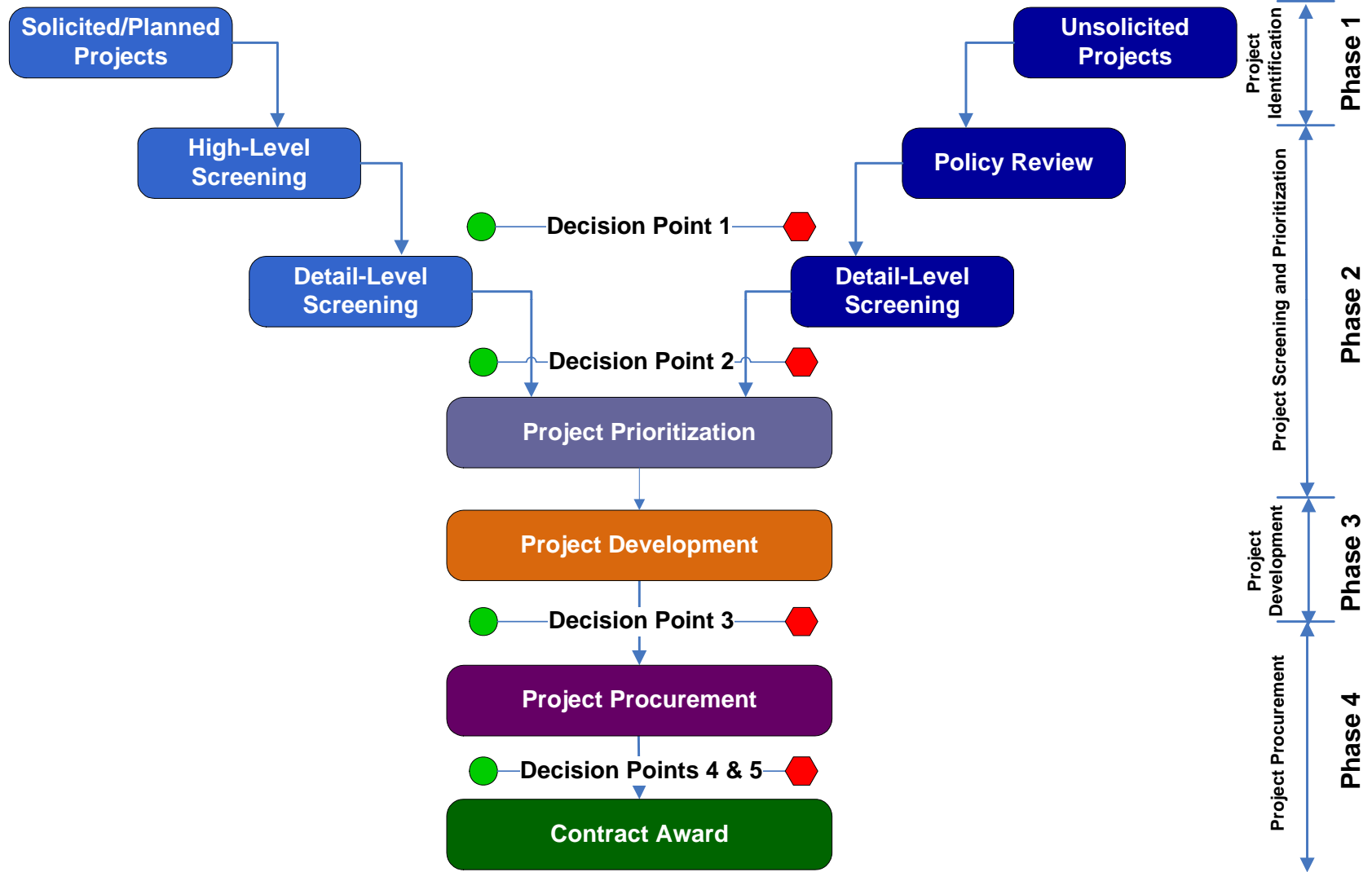
P3 Program Objectives

- Expedited delivery of projects
- Multimodal / intermodal transportation solutions
- Encourage competition for innovation and private sector investment creating "Value-for-Money"
- Promote transparency and accountability coupled with informed and timely decision making
- Consistent processes and procedures encourage private sector investment
- Cost efficiencies through appropriate risk transfer
- Promote economic growth and job creation

P3 Organizational Structure



P3 Project Delivery Framework



P3 Project Delivery Phases

Project Identification

- Two primary sources – Solicited Projects and Unsolicited Projects
- Coordination with multiple sources for candidate P3 projects
- P3 Office, in coordination with sponsoring agency, manage project identification process

Project Screening and Prioritization

- Organized in two phases - high-level screening and detail-level screening followed by the prioritization
- Systematic and consistent application of evaluation criteria to candidate projects
- Assists P3 Office with determination of suitability delivering projects under the PPTA

Project Development

- Prepare project for procurement with assistance from relevant disciplines within the Agencies
- Coordinate project development activities, (scope, design concept and schedule; obtain regulatory approvals; update cost estimates; conduct initial VfM; determine procurement method)

Project Procurement

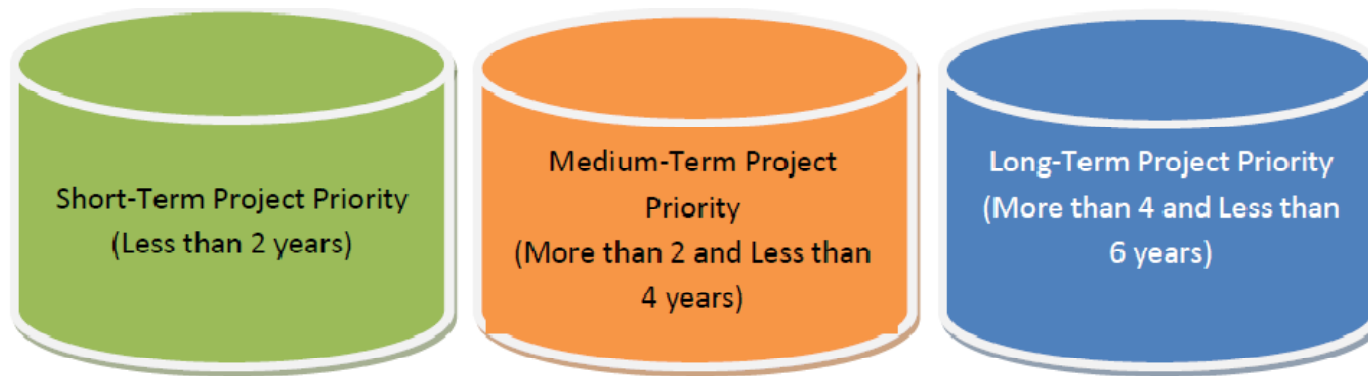
- Two-stage competitive procurement process
- Develop procurement documents
- Conduct procurement process
- Update Value for Money Analysis
- Select Preferred Proposer
- Finalize Contract
- Award Contract

P3 Project Identification

- **Sources for candidate P3 projects may include:**
 - Six-Year Improvement Program (VDOT / VDRPT)
 - Virginia Surface Transportation Plan (statewide)
 - MPO Vision Plans (statewide)
 - Virginia Port Authority Master Plan
 - Six-Year Airport Capital Improvement Plan
 - Governor's PPTA Priorities
 - Legislative Mandate

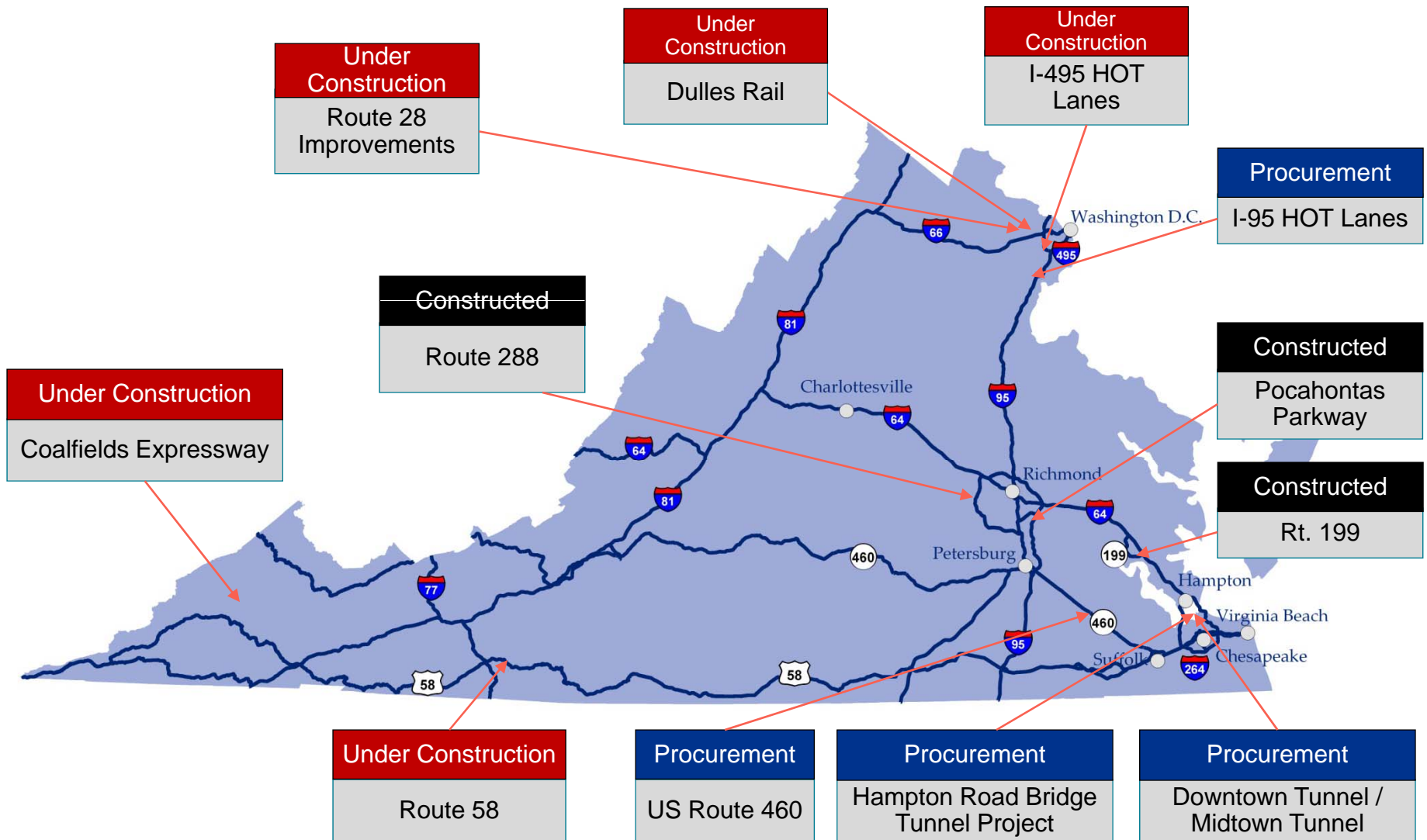
P3 Project Prioritization

- OTP3 will group candidate P3 projects into short-term, medium-term and long-term priorities:



Project Prioritization Criteria	
<ul style="list-style-type: none">Commonwealth policy priorities and objectives	<ul style="list-style-type: none">OTP3 recommendations
<ul style="list-style-type: none">Public funding requirement	<ul style="list-style-type: none">Availability of human resources
<ul style="list-style-type: none">Market timing	<ul style="list-style-type: none">Level of project development that has already occurred

Virginia's P3 Portfolio



P3 Candidate Projects

- **Identification of Potential Candidate PPTA projects:**
 - MPO / PDC review existing plans
 - Consider potential candidate PPTA projects
 - OTP3 will work closely with VDOT Planning to obtain MPO / PDC input for candidate PPTA projects
 - Statewide candidate PPTA project list evaluated late 2011
 - Candidate PPTA projects advance through high-level screening
 - Goal to create a pipeline of PPTA projects

Hallmarks of good P3 projects

- Ability to raise capital / generate revenue
 - Tolling
 - Taxing district (Rt. 28)
 - Mutual benefit synergy (Coalfields Expressway)

- Potential Funding Sources
 - Private Activity Bonds (PABs)
 - Transportation Infrastructure Finance and Innovation Act (TIFIA)
 - Virginia Transportation Infrastructure Bank (VTIB)
 - Equity
 - Bank debt
 - Public subsidy

Hallmarks of good P3 projects

- Offer efficiencies
 - Bundling discrete smaller projects into one of regional benefit
 - Bundling design / construction / operations / maintenance

- Appropriate transfer of Risk
 - Opportunity for private sector expertise
 - Party best able to manage risk

- Accelerated project delivery
 - Construction expedited

P3 Candidate Projects

- **Candidate Project form:**
 - Description
 - Purpose / Need
 - Supporting studies
 - Estimated project cost
 - Impacted jurisdictions
 - Contact information

Office of Transportation Public-Private Partnerships

(July 11, 2011)

PROJECT DETAILS

Project Description:

Purpose & Need
Statement:

Hyperlinks to
Supporting Studies:

Total Estimated
Project Cost:

Impacted
Jurisdictions:

SPONSORING AGENCY CONTACT INFORMATION

Agency:

Agency Point of
Contact:

Mailing Address:

Telephone:

Email Address:

Virginia's P3 Program

- Website:

www.vappta.org

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Innovation in Virginia Transportation

The Office of Transportation Public-Private Partnerships for the Commonwealth of Virginia is responsible for developing and implementing a statewide program for project delivery via the Virginia [Public-Private Transportation Act \(PPTA\) of 1995](#).

The PPTA Office works in coordination with the Secretary of Transportation, all five Virginia transportation agencies, and focuses on the development of public-private projects across all modes of transportation.

The Secretary of Transportation has established the following objectives for the PPTA Program:

- Facilitate timely delivery of PPTA projects, within established laws and regulations
- Develop multimodal and intermodal solutions consistent with state, regional and local transportation policies, plans and programs
- Encourage competition for innovation and private sector investment creating value-for-money for the commonwealth
- Promote transparency, accountability, informed and timely decision making
- Establish reliable and uniform processes and procedures to encourage private sector investment

Commonwealth of Virginia

VIRGINIA'S P3 PROGRAM

Tony.Kinn@vdot.virginia.gov (804) 786-0456

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(804) 786-7209**

www.vappta.org



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