INNOVATION in COMMUNITY Living

Saturday, March 18, 2017
Aqua Turf, Plantsville, CT

To Register Visit www.caict.org
### CONFERENCE EXHIBITORS AND MAP

#### CAI-CT 20TH ANNUAL CONFERENCE & EXPO

**MARCH 18, 2017**

**AQUA TURF, PLANTSVILLE, CT**

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Please note: Handouts for the sessions will be posted when available. Not all speakers provide handouts.

8:30 – 10:00am
MANAGERS’ BREAKFAST:
D&O Claim Avoidance & Risk Management (WAGON Room)

This event is exclusively for state registered Community Association Managers (CAMs). Pre-registration for this session is required.

Speakers: Joel Meskin, Esq., CIRMS, CCAL – McGowan Program Administrators
          Scott J. Sandler, Esq., CCAL – Sandler, Hansen & Alexander, LLC

Moderator: Greg Zajac - Building Renewal, LLC

The speakers will explore methods for helping your clients to avoid claims against their directors & officers liability insurance. We will also discuss topics such as ‘acting out of the scope of authority,’ and more!

Sponsored by: Building Renewal, LLC

8:30 – 9:30am
PRESIDENTS’ BREAKFAST:
The One Hour Board Meeting (GLASS Room)

This event is exclusively for presidents. Admission is limited to one attendee per association. Pre-registration for this session is required.

Speaker: Craig Huntington, President – Alliance Association Bank

Moderator: Pamela Bowman - Prime Touch Services

Do your board meetings ever drag on? Have you wondered why it seems so difficult to keep discussions on track? Back by popular demand, our speaker will offer great tips on how to get those meetings under control. You’ll leave smiling and ready to find other ways to use your newfound time.

Please note: Seating preference will be given to CAI-CT members. Only 25 seats are available for Non-members. Act fast and register today!

Sponsored by: Prime Touch Services

8:30 – 10:15am
EXHIBIT HALL OPENS • REGISTRATION AND CONTINENTAL BREAKFAST (COFFEE & DANISH)

10:15 - 11:00am: General Session I

A: Who Are the People in your Neighborhood? Balancing Multiple Issues in Community Living (WAGON Room)

Speakers: Christopher K. Leonard, Esq. – Collins Hannifin, P.C
          Suzanne Berry, CMCA – Imagineers, LLC

Moderator: Carrie Mott – Bouvier, Insurance

The owners in our community associations are becoming increasingly more diverse and, at times, more complicated in terms of their needs and issues. Does your community have concerns regarding hoarding, aging in place and general mental health that are impacting your association? Learn how you can effectively address these issues.

Sponsored by: Imagineers, LLC

B: Commission on Human Rights and Opportunities (CHRO):
How to Avoid Claims (GLASS Room)

Speakers: Chas Ryan, Esq. – Franklin G. Pilicy, P.C
          Michelle Dumas-Keuler, Esq. – CHRO
          Joel Meskin, Esq., CIRMS, CCAL – McGowan Program Administrators

Moderator: Karl Kuegler, Jr., CMCA, AMS – Imagineers, LLC

It is imperative that all boards understand how and why discrimination can occur. As in other aspects of association management, risk avoidance is the key. Being keenly aware of the types of situations that could trigger a CHRO complaint will lead to more harmonious community living.

Sponsored by: CertaPro Painters of Mystic-Glastonbury

11:00 – 11:30am – EXHIBIT HALL

11:30 - 12:15pm: General Session II

A: Resolutions & Rules in the Age of Innovation (WAGON Room)

Speakers: Lisa J. Anderson, Esq., CCAL – Bender, Anderson & Barba, P.C
          Deann Uberti, CMCA – Westford Real Estate Management, LLC

Moderator: Eric Koehler – Falcon Drone Services (A division of The Falcon Group)

Is your association ready to handle modern day issues such as: drones, security cameras, AirBnB and Pokemon Go? Do you have policies in place that guide the appropriateness of these things on your property? Our speakers will delve into how you can create boundaries for the various modern technology devices and services.

Sponsored by: Falcon Drone Services (A division of The Falcon Group)

B: Cost Savings through Technology (GLASS Room)

Speakers: Ashish Patel – Pilera Property Management Software
          Michael Alexander, Esq. – Sandler, Hansen & Alexander, LLC

Moderator: Bob Gourley – Captain’s Walk

Do you use robocalls to notify owners about snow plowing, board meetings, etc.? Do you have a robust website that keeps owners up-to-date about current policies and introduces new members? Does your association management software do all that it can to make your job easier? Learn how your association can save time and money by taking advantage of technology.

Sponsored by: CM Property Management

12:15 – 12:45PM – EXHIBIT HALL
A: Ask the Experts  (GLASS Room)

Speakers:  Gregory W. McCracken, Esq. – Perlstein & McCracken, LLC  
Kristie Leff, Esq. – Bender, Anderson & Barba, P.C.  
Frank Pingelski – Tocher-Ferraris Insurance Group  

Moderator:  Rich Wechter, CMCA – Westford Real Estate Management, LLC  

Our panel of experts will answer your questions. Please try to make certain that your questions are general in nature so that the majority of the attendees may benefit from the responses.

B:  Lunch with an Expert of your Choice  (WAGON Room)

Pre-registration is required. Additional $29 fee required. Seating limited to 8 per expert.

Enjoy lunch with ONE expert of your choice from a list of the best and brightest in our industry. This is a great opportunity to explore your concerns on a particular topic with a small group of your peers in a more comfortable setting. Your Choice includes:

Exclusively for Board Members
  •  Insurance - Carrie Mott - Bouvier Insurance

Exclusively for Community Association Managers (CAMs)
  •  Insurance - Dave Pilon - Bouvier Insurance  
  •  Legal - Chas A. Ryan, Esq. - Franklin G. Pilicy, P.C.

Open to All – Best Practices
  •  Borrowing - Dan Rys - Windsor Federal Savings  
  •  Building Exteriors - Dan Curtiss - PrimeTouch  
  •  Landscape - Drought Stress - Vicky McCarthy - SAVATREE  
  •  Legal - Collections - Ronald J. Barba, Esq. - Bender, Anderson & Barba, P.C.  
  •  Legal - General - Robert A. Pacelli, Jr., Esq. – Zeldes, Needle & Cooper, P.C.  
  •  Legal - Maintenance Standards - Christopher K. Leonard, Esq. – Collins Hannafin, P.C.  
  •  Major Construction Projects - Dave Chesky - Falcon Engineering, Architecture & Energy Consulting  
  •  Property Assessment for Reserve Projects and Aging Buildings – Richard Filloramo, National Consulting Group, Inc.  
  •  Pools - Keith Anderson – Savol Pools  
  •  Reserve Studies - Russ Fernandes - Becht Engineering BT, Inc.

1:45 Raffle  (Wagon Room)

BE SURE TO COMPLETE YOUR RAFFLE CARD AND DROP IT OFF AT THE CAI-CT MEMBER BOOTH!

Exhibitor Ice Breaker Questions

ACCOUNTING:
  •  Why is it important to have an annual audit performed and what other services can my accountant provide?

ATTORNEYS:
  •  What sets your law firm apart from all the others that also practice community association law?

BANKING:
  •  Can you explain how a loan to associations works and provide me with a better understanding of the types of financing that might be available through your bank?

CONSTRUCTION/RESTORATION:
  •  What are the basic components of an emergency plan?

ENGINEERING/ARCHITECTURE:
  •  How can an engineer help me save money on my upcoming project?

INSURANCE:
  •  How can you determine whether the unit owner or the association is responsible for damages caused by a covered peril?

PAVEMENT MAINTENANCE:
  •  What are the signs that I should invest in paving services before it’s too late?

PROPERTY MANAGEMENT:
  •  What is it that makes your management company a good fit for our association?

LANDSCAPING/PAINTING/ROOFING/SNOW REMOVAL:
  •  What are the most common details that are left out of a bid specification package that are crucial to preparing a proposal?

TREE CARE SERVICE:
  •  Why do trees require maintenance?

GENERAL QUESTIONS:
  •  What services do you provide that would be most beneficial to CAI members and their communities.