BECOMING A TRUSTED PROCUREMENT ADVISOR – GOING BEYOND CUSTOMER SERVICE - ADDING VALUE THROUGH PROCUREMENT
MAY 23, 2017

About the Program:
This is a 60 minute web-based training (Webinar) to be held on Tuesday, May 23, 2017 from 9:00 a.m. to 10:00 a.m., with an up to thirty (30) minute Q & A session to follow. Please schedule a total of 1-1/2 hours for this webinar training.

Meet Your Instructor:

Jack Pellegrino, CPCM, NCMA Fellow: Jack is the Director of Purchasing and Contracting for the County of San Diego which has the second most populous County in the State of California and 5th in the Nation. The San Diego County Department of Purchasing and Contracting (DPC) supports over 40 county departments with an annual spend of over $1 Billion in the purchase of both goods and services.

Jack has over 35 years of Government contracting and procurement experience leading diverse teams of contracting, procurement, and pricing staff for large private and public organizations. He is a Certified Professional Contracts Manager (CPCM), a National Contract Management Association Fellow, an instructor at San Diego State University (SDSU) Extension Program, and the California State Association of Counties Institute for Excellence in County Government. He serves on the Board of Directors for the California Association of Public Procurement Officials (CAPPO) and the Board of Advisors for NCMA. Jack holds a Bachelor’s degree in Economics; Master of Science degree in Procurement & Acquisition Management, and an Advanced Specialization in Government Contract Management.

Course Highlights:
Procurement organizations operate in an influential position to greatly assist departments deliver high quality products and services; in a timely manner; and at fair and reasonable prices, as they spend tax resources wisely in supporting their residents. This presentation discusses the essential elements and best practices in order to establish your organization as “Trusted Procurement Advisors”, while delivering outstanding procurement support services. This session will provide examples of procurement team alignment, key economic principles effecting procurement, effective procurement planning and solicitation approaches, and best practices for contract monitoring after award.

Who should watch this webinar?
Those public procurement officials interested in improving customer service and value.

Continuing Education:

This webinar is eligible for 1.5 hours continuing education contact hours.
**Place:** Webinar - Via your computer

**Participation Requirements:**
High-speed internet access with a web browser (JavaScript and cookies enabled)
Computer sound card with speakers/headphones

*There will NOT be a phone number provided for call-in. Audio is all through VOIP.*

**Cost:**
A) $39 CAPPO Members  
B) $169/person Non-CAPPO Member ($130 of registration fee may be applied to membership. (if qualify).

Refunds will be granted only in the case of emergencies.

**Register in Four easy steps:**
Step 1: Register by going to: [http://cappo.webex.com](http://cappo.webex.com);  
Step 2: Click on the Upcoming Live Sessions; and  
Step 3: Select the register option.  
Step 4: Complete the Webinar Payment Form (Page 2) and send in with payment.

*Upon receipt of payment,* you will receive an e-mail with specific instructions, web link, and a unique enrollment ID and password that you will use to connect to the training session.

**Registration Deadline:** May 19, 2017

Questions please contact: Mary Horger at (707) 463-6233 or mhorgerr@cityofukiah.com
Live Webinar Payment Form

Register online (Step 1 on previous page)
THEN submit this form and payment as instructed below.

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Name: ________________________________ Title: ________________________________

Phone: _______________ Fax: _______________ Email: ________________________________

Agency: ________________________________

Address: ________________________________ City: __________ State: ______ Zip: __________

☐ $39 Member OR
☐ Non-Member ($169, I do NOT qualify for membership), OR
☐ Eligible Non-Member ($169, I qualify for membership so please apply $130 of the webinar fee to establish my CAPPO membership. I QUALIFY for the following type of membership:
☐ REGULAR or ☐ ASSOCIATE (see www.cappo.org for details)

Fax this page for each participant to the CAPPO office @ (800) 334-4831.
To pay by credit card, fill in information below.

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Exp. Date _________ VCC: ______ Name on Card: ________________________________

(Note: Refunds will be granted only in the case of emergencies and at CAPPO’s discretion)

CAPPO Reserves the right to cancel the Webinar due to low attendance.
In the case of such, CAPPO will provide a full refund.

Send Registration Form and make payment to: CAPPO Inc. P.O. BOX Y, Yuba City, CA 95992
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