The Illinois Association of Defense Counsel and the Illinois Insurance Association are proud to present the Annual Spring Symposium. This conference will present a lively and freewheeling debate between the giants in the Illinois legal and business communities on the issues of whether Cook County is truly a difficult venue, whether discovery is too long and expensive and whether there is really any rhyme or reason to picking a jury.

The Symposium will also offer nine different Roundtable topics, such as reducing litigation costs, dealing with difficult people and investigative techniques. These Roundtable discussions will offer an opportunity for participants to engage in smaller break-out sessions that will allow everyone to walk away with real-world, practical tips.

In addition to the dynamic debates and topical breakout sessions, the Symposium will also feature an exhibit hall and a valuable networking reception at the end of the day. We hope you can join us for what promises to be one of the year’s best conferences.

Symposium Leadership

Kenneth F. Werts — Craig & Craig
2010-2011 IDC President

Gordon Walker — Pekin Insurance
2011 IIA Chairman

Richard W. Lenkov — Bryce Downey & Lenkov LLC,
Symposium Chair

Scott D. Stephenson — Litchfield Cavo LLP
Symposium Co-Chair

Jeremy T. Burton — Williams, Montgomery & John, Ltd.
Maria S. Doughty — Allstate Insurance
R. Sean Hocking — Craig & Craig
Heather R. Watterson — Kopon Airdo, LLC

Sponsors
We would like to thank the following companies for their generous support of the 2011 Spring Symposium:
Schedule of Events

7:30 – 8:30 Registration

8:30 – 9:00 Welcome & Introductions

9:00 – 9:45 Debate: Is Cook County A Difficult Venue for Defendants?
Moderator: Scott Stephenson, Litchfield Cavo, LLP
Panelists: Glen Amundsen, SmithAmundsen, LLC; Thomas A. Demetrio, Corboy & Demetrio; Hon. Kathy Flanagan, Circuit Court of Cook County

Cook County is often seen as one of the more difficult venues in the country for defendants. However, is that perception true? Are defendants automatically in trouble because they are facing Cook County judges and juries? This debate will tackle the reality behind these presumptions head-on.

9:45 – 10:00 Refreshment Break

10:00 – 11:00 Debate: The Discovery Process is a Mess: Too Long, Too Expensive and Too Liberal?
Moderator: R. Sean Hocking, Craig & Craig
Panelists: David V. Dorris, Dorris Law Firm, P.C.; Hon. William Maddux, Circuit Court of Cook County; Matt Morrison, QBE; and, Larry E. Hepler, HeplerBroom LLC

Why does getting through discovery take so long? Why does it take so long to get to trial? Why aren’t judges tougher on litigants who fail to move the case forward? These and other questions will be debated by a veteran team of panelists.

11:00 – 11:45 Debate: Picking A Jury: Science or Just Pure Luck?
Moderator: Richard W. Lenkov, Bryce, Downey & Lenkov
Panelists: Louis C. Cairo, Goldberg Weisman & Cairo Ltd.; Hon. Jennifer Duncan-Brice, Circuit Court of Cook County; William V. Johnson, Johnson & Bell, Ltd.; Christine A. Sullivan, Allstate Insurance Company

No matter how much time one spends on preparing to select a jury, it often seems as though the process relies more on luck than science. Can litigants really help their cause by trying to pick jurists who best suit their preconceptions? Or is it best to simply get twelve people in the box and present the best possible case? You will hear opinions and answers to these and other questions in this engaging debate.

11:45 – 12:15 Keynote Address
Speaker: TBA

(Continued on next page)
12:15 – 12:45  Lunch  
Sponsored by Rimkus Consulting Group, Inc.

12:45 – 1:45  **BREAKOUT SESSIONS:**

**Bad Faith / Punitive Damages**
We will discuss the various types of bad faith claims, proving and defending against a bad faith claim and the available remedies/penalties involved in bad faith claims.

**Dealing with Difficult People**
This session will focus on the varying types of personalities that we may face in the legal profession, whether it be a client, co-worker, opposing counsel or judge. We will discuss the obstacles that a person dealing with an individual with a difficult personality may face and strategies for overcoming those obstacles.

**Retail Liability**
We will discuss all aspects of retail-liability, including limiting liability, defenses, accident reports, spoliation of evidence, tender, risk shifting opportunities and strategies for handling the more complex retail case.

1:45– 2:00  Refreshment Break

2:00 – 3:00  **BREAKOUT SESSIONS:**

**Workers’ Compensation**
This session will cover recent case law, trends and legislative changes to the workers’ compensation system.

**Reducing Litigation Costs**
Exchange methods for keeping costs low and satisfying clients. Learn how attorneys and industry representatives view litigation tasks with respect to the costs incurred from those tasks. Topics will include alternative billing methods, managing vendors and experts and getting results quickly and efficiently.

**Employment**
We will discuss how new laws, recent decisions, and ongoing economic changes have impacted state and federal employment claims. We will also learn about the effects of social media on employment claims and litigation and share the latest trends in employment claims filed with the Illinois Human Rights Commission and the EEOC.

3:00 – 3:15  Refreshment Break
3:15 – 4:15  **BREAKOUT SESSIONS:**

**Legislative Update**
This session will cover recent changes to both Illinois and Federal Rules affecting litigation for Illinois practitioners, including important changes to the Illinois Rules of Evidence and Federal Rules of Evidence as well as new bills and laws on a variety of other upcoming legal hot topics.

**Investigative Techniques**
This session will cover traditional methods of investigation such as hiring private investigators and other vendors. It will also cover more modern modes of electronic investigation and their limits including the pitfalls of using social networking sites as investigative tools.

**Issues Facing Young Professionals**
This session will be an interactive presentation and will offer young attorneys and other young professionals practical tips and advice on the issues of networking, professional image, and marketing.

4:30 – 6:00  Cocktail Reception
Sponsored by **ISBA Mutual Insurance Company**

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**Featured Speakers**

*Glen Amundsen*, Chairman and CEO of *SmithAmundsen* in Chicago, is an experienced trial lawyer having tried over 80 cases to verdict and frequently serves as lead trial counsel for the firm’s most complex and highest profile matters. Glen is regularly retained to represent the interests of business enterprises, governmental entities, and various professionals in federal and state courts and administrative forums and he also performs monitoring work and associates as coordinating counsel at the request of clients in complex litigation matters. In addition to his litigation work, Glen is frequently invited to teach other lawyers and speak on trial practice techniques and best practices in the courtroom. He has testified before the Illinois General Assembly regarding proposed amendments to the Code of Civil Procedure and on evidentiary issues relating to the admission of expert testimony in court. Glen was named to the Illinois Super Lawyers list for 2005 – 2010, is AV rated by Martindale-Hubbell for his legal ability and ethics, and was named a Leading Lawyer in various areas of litigation practice by the Law Bulletin Publishing Company.

*(Continued on next page)*
Louis Cairo is the managing partner of Goldberg, Weisman & Cairo in Chicago, Illinois’ largest personal injury and workers compensation law firm. Louis received his law degree at Loyola University School of Law in Chicago in 1983. He is a member of ITLA’s Board of Managers, and is a member of the Justinian Society of Italian Lawyers, the American Association for Justice, the Society of Trial Lawyers, Chicago Bar Association and Illinois State Bar Association. His practice concentrates on representing clients who have suffered all types of catastrophic injuries and death. He has successfully tried cases in multiple states involving construction negligence, product liability, trucking accidents, Federal Employer Liability Act cases and automobile accidents. Louis has established record settlements and verdicts in Lake, Kane, DeKalb, Sycamore and Jo Davies Counties. And in the last 2 years he has successfully resolved 2 construction wrongful death cases for $9M and $10M.

Thomas A. Demetrio of Corboy & Demetrio is a trial lawyer with an emphasis on medical negligence, airplane crash, product liability and commercial litigation on behalf of plaintiffs. He is Past President of the Chicago Bar Association and Illinois Trial Lawyers Association. He is a fellow of The American College of Trial Lawyers, The International Academy of Trial Lawyers and The Inner Circle of Advocates. Tom has been listed in Best Lawyers in America since its inception in 1987 and was named by Best Lawyers as the Chicago Medical Malpractice Lawyer of the Year for 2011. Since 2003, Tom has been voted by his peers in the top ten of all lawyers in Illinois by the “Leading Lawyers Network,” and since 2007, he has been named in the top five of the state’s 80,000-plus lawyers by “Leading Lawyers Network.” Tom has done extensive teaching and lecturing worldwide in the field of trial techniques and has authored numerous continuing legal education articles in the field of civil litigation. Tom has negotiated over $1 billion in settlements and has acquired over $130 million in jury verdicts which includes the largest personal injury verdict ever upheld by the Illinois Supreme Court. All of Tom’s verdicts have been paid. He has never lost an appeal.

David V. Dorris has practiced law in Illinois since 1973. After a short stint as an assistant state’s attorney in McLean County, Illinois he has devoted his practice exclusively to representing plaintiffs in personal injuries throughout the state of Illinois and even on occasion in nearby states. It is estimated that he has tried to verdict between 125 and 150 cases in over 25 Illinois counties, federal courts and venues in other states. He also has experience at the appellate level in the third fourth and fifth districts, the Illinois Supreme Court,
the Indiana Court of Appeals and the Indiana Supreme Court. He is licensed in the United States Supreme Court. David practiced with noted trial attorney Jerome Mirza for almost 30 years before establishing his own law firm, Dorris Law P.C. 10 years ago. Dorris Law Firm, P.C. handles individual tort cases with heavy concentration on heavy truck litigation, medical malpractice and significant automobile cases. The firm also does a more limited amount of products liability cases.

**Hon. Jennifer Duncan-Brice** graduated from John Marshall Law School in 1976. She started working at the Corporation Counsel’s Office for the City of Chicago as law clerk in 1975 and held various positions ultimately becoming Deputy Corporation Counsel of the Torts Division. In 1992, she was elected as a Judge of the Circuit Court of Cook County and was assigned to the Law Division. For the last 15 years, Judge Duncan-Brice has been assigned to a General Calendar Call where she hears cases from the beginning to the end, i.e. case manage the lawsuit, rule on motions, mediate the pre-trials, and conduct the trials. Judge Duncan-Brice is co-author of *Illinois Pretrial Practice*, an approximately 1,200 page book offering nuts and bolts information on how to prepare a civil case for trial. From 1988 to 1989, she served as president of the Chicago Chapter of the Federal Bar Association.

**Hon. Kathy Flanagan** was elected as a Circuit Court judge in December, 1998. Prior to being elected, she was an attorney in private practice for ten years. She received a B.A. from St. Xavier College, Chicago, Illinois in 1974 and a J.D. from John Marshall Law School in 1979. Judge Flanagan served for four years in the Domestic Relations Division of the Circuit Court of Cook County as a trial judge and a motion judge, and has been in her current assignment as a motion judge in the Law Division since December, 1992. In August, 2010, she was appointed as supervising judge of the Motion Section of the Law Division. She has been a lecturer for the Illinois Judicial Conference, the Chicago Bar Association, the Illinois State Bar Association, the Illinois Trial Lawyers Association, the Illinois Institute for Continuing Legal Education, the National Business Institute, and the National Association of CPAs.

**Larry E. Hepler** is a managing partner of *HeplerBroom LLC*. Mr. Hepler focuses his practice on the defense of complex, multiparty civil cases and class actions involving a wide range of subjects, including all aspects of consumer fraud, personal injury, products liability, pharmaceutical, commercial, toxic torts, construction and insurance litigation. Mr. Hepler has represented clients in numerous jurisdictions throughout the United States, with primary emphasis in Illinois and Missouri. He is a Fellow of the American College

(Continued on next page)
Featured Speakers — continued

of Trial Lawyers and a member of ABOTA. He has been selected repeatedly over the years as an Illinois Super Lawyer, Leading Lawyer in Illinois and Missouri, one of the Best Lawyers in St. Louis and America, and is an Advisory Board Member of the Leading Lawyers Network. He is also a member of The Federation of Defense & Corporate Counsel, Illinois Defense Counsel, and The American Bar Association. He has been a frequent lecturer for numerous national and international legal organizations. He was featured in an article in the January 2009 issue of Leading Lawyer Magazine. He is licensed to practice in the Courts of Illinois, Missouri, Federal Courts of Missouri and Illinois, 7th Circuit Court of Appeals, and the United States Supreme Court.

William V. Johnson, co-founder and president of Johnson & Bell, Ltd., is an acclaimed litigator who has tried many high-profile catastrophic injury and mass tort cases in Chicago and across the United States. During his tenure as president since 1979, the highly-regarded firm has grown to 120 attorneys. Over the years, Mr. Johnson has tried virtually every type of civil injury case. He has also defended many commercial liability, professional liability and trade secrets cases during his career. Mr. Johnson has been listed in The Best Lawyers in America since 1989, Who’s Who in American Law since 1987 and The International Who’s Who of Product Liability Defense Lawyers. He is a fellow of the International Academy of Trial Lawyers, the International Society of Barristers and the American College of Trial Lawyers, among other groups and is a past president of the Chicago Society of Trial Lawyers.

Hon. William D. Maddux graduated from the University of Notre Dame, Notre Dame, Indiana where he received his Bachelor of Arts degree in 1957. He continued his education at the Georgetown Law Center, Washington D.C. He graduated from Georgetown Law in 1959 with a Juris Doctor degree. He then began his legal career in 1960 as a partner with the firm of Kirkland & Ellis. In 1975 he started his own firm, William D. Maddux Ltd. (now Johnson & Bell). In 1979 he practiced as William D. Maddux & Associates (now Kralovec, Jambois & Schwartz) on the side of plaintiffs. In 1991, he was appointed to the Circuit Court of Cook County, and elected to a six year term, November, 1992. He served as Supervising Judge, Abuse and Neglect, Juvenile Division of Circuit Court from February 1994, to February 1995. From February 1995 to October
2001 he served in the Circuit Court with an individual calendar in the Law Division. From October 2001 to the present he serves as the Presiding Judge of the Law Division in the Circuit Court of Cook County. He is a member of the American College of Trial Lawyers, Society of Trial Lawyers, American Bar Association, Illinois State Bar Association and the Chicago Bar Association.

Matthew S. Morrison, Vice President Claims Legal QBE the Americas, has years of experience focusing on complex litigation and insurance coverage from both the perspective of an insurer as well an attorney in private practice. In his current position with QBE the Americas he is responsible for providing legal counsel on complex insurance coverage issues, management of extra contractual litigation and litigation management programs. He is also responsible for management of Environmental/Mass Tort claims as well Staff Counsel operations. He is admitted to practice before the state courts of Illinois and Wisconsin and the United States District Court for the Northern District of Illinois. He is a member of the Illinois State Bar Association, the Wisconsin State Bar Association and The Council on Litigation Management.

Christine A. Sullivan, CPCU, AIM, began her career with Allstate Insurance Company in 1973 and was promoted to Assistant Vice President in Claims in 2000. She has responsibility for first and third party casualty claim-handling processes, practices, and procedures on a countrywide basis. She is currently responsible for Compliance for the Claim Department. Chris earned her bachelor’s degree in economics and political science from the University of New Hampshire in 1974. She earned her MBA degree in finance and marketing from the University of Illinois at Chicago in 1998. Chris holds the AIM designation and earned a Distinguished Graduate Award from the Insurance Institute in 1982. She earned her CPCU designation in 1989. In September 2004, Chris was named Claims Professional of the Year by the Editorial Advisory Board of Claims Magazine. Chris is currently a member of the Insurance Research Council Advisory Board, serving as Chairperson. She is also serving on the advisory committees for the INS, AIC, and CPCU programs for the Insurance Institute of America/the American Institute for CPCU. She was also on the Board of Directors for the Insurance School of Chicago (1995 – 1998) and the Executive Advisory Committee, Katie School of Insurance, Illinois State University (1995 – 1998).
Continuing Education Credit

Continuing Legal Education Credit – LIVE ATTENDANCE
For those registrants attending the Symposium in person, the program has been approved by the Illinois MCLE Board for 6.0 hours of continuing legal education (CLE) credit. We will apply for the following “live” CLE Credit in other states:

Indiana: 6.0
Missouri: 7.2
Wisconsin: 7.2

Continuing Legal Education Credit – WEBCAST ATTENDANCE
The Symposium will be webcast from 8:30 a.m. – 12:15 p.m. For those registrants attending via webcast, the program has been approved by the Illinois MCLE Board for 3.0 hours of continuing legal education (CLE) credit. We will apply for the following webcast CLE Credit in other states:

Indiana: 3.0
Missouri: 3.6
Wisconsin: 3.6

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Substitutions for your registration may be made. However, only one copy of seminar materials will be offered per registration. Please submit substitution information in advance of the event.

Register Online
Visit www.iadtc.org and look under the Education tab to register for the Spring Symposium.

Can’t Attend in Person?
This program will also be offered as a live webcast from 8:30 a.m. – 12:15 p.m. We will also offer the seminar for purchase as video CD-ROMs, audio CDs, MP3-CDs, and DVDs. Contact the IDC office at 800-232-0169 or idc@iadtc.org for more information.

Questions?
Phone: 800-232-0169  Fax: 217-585-0886  Email: idc@iadtc.org
I will attend the: ☐ Live Presentation ☐ Webcast

I plan to attend the following breakout session(s):

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All Private Practice Attorneys may bring a client for a reduced registration fee of $50. Please list your client’s name and contact information below. Indicate here if you will NOT have a guest in attendance ☐.

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