Cleaning the air we breathe.

Air pollution control and measurement technologies for stationary sources
**ICAC’s Mission**

- Provide the air pollution control and monitoring industry a responsible and responsive presence in Washington, DC and throughout the country.
- Keep members informed of all important policy, regulatory, and technical developments that may affect the industry.
- Work constructively with government, business, public and private groups to ensure that our industry and its products are properly represented and understood.

**ICAC Product and Service Highlights**

- Weekly executive newsletter
- Annual meeting
- Annual air pollution control equipment market forecast
- Policy and technical briefings
- Government relations and advocacy
- Industry and media relations
- Online buyers guide for member services
- Pollutant specific technology divisions
- Semi-annual U.S. EPA regulatory agenda summary and analysis
- Technology roundtables with EPA and States

**ICAC** is the only industry association devoted to the stationary air pollution control and monitoring industry. In this capacity ICAC provides its members with regulatory, market and industry news and information in addition to serving as a conduit to promote the performance and capabilities of our members’ technologies.

**Cleaning the air we breathe with air pollution control and measurement technology for stationary sources**

**Benefits of ICAC Membership**

- A voice in the industry on relevant issues, strengthened with the collective concerns of ICAC members and supported by a professional staff
- Ongoing updates and education of key issues, regulatory matters, and market trends from experts in the pollution control field
- Media exposure for your products and services with ICAC’s online Buyers Guide, technology newsletters, conferences, and workshops
- Increased company credibility through involvement with technical divisions and associated publications
- Influence on development of industry technical standards
- Networking opportunities with fellow professionals

**Industries Served by ICAC**

- Emissions control technologies - VOC, SO2, NOx, PM, Hg, GHG, and air toxics
- Emissions measurement technologies - CEMS, Portables, DAHS, etc.
- Leading manufacturers of industry equipment
- Providers of related advisory and implementation services

For more information about membership, contact Betsy Natz, ICAC Executive Director, at 202-367-1114 or online at [www.icac.com](http://www.icac.com)
Who We Are

The Institute of Clean Air Companies, Inc. is the national, not-for-profit trade association of companies that supply air pollution monitoring and control systems, equipment and services for stationary sources in the U.S. and Canada. The Institute’s members include leading system and component suppliers of monitoring and control technology for air pollutants including, PM, NOx, SO2, Hg, VOCs, GHGs, and other hazardous air pollutants.

What We Do

ICAC gives the air pollution control and monitoring industry a responsible and responsive presence in Washington, DC, and throughout the country. ICAC works constructively with government, business, public and private groups to ensure that our industry and its products are properly represented and understood. In addition, ICAC keeps members informed on current policy issues and other developments that may affect the industry. In brief, we have several main functions including:

- Disseminating relevant information on the market, regulatory requirements and other industry information via our weekly Executive Update, Members-Only Website, Semi-Annual EPA Regulatory Agenda and Air Pollution Control Equipment Market Forecast.

- Offering networking opportunities with leading professionals in the stationary air pollution control and monitoring industry, through our Annual Meeting, various division and committee conference calls and meetings.

- Providing government and industry liaisons where members can leverage ICAC’s hard won national leadership position on clean air technologies to ensure government officials and other stakeholders understand the capabilities of our members’ technologies and services.

Cleaning the air we breathe

ICAC promotes solutions and technologies that ICAC’s member companies provide to clean the air that we breathe. In its capacity as a general information clearinghouse, ICAC receives numerous inquiries for information concerning member company products and services. These requests come from policy makers at the federal and state level, from potential customers inquiring about specific air pollution control and measurement products, and from other stakeholders. Depending on the nature of the request, ICAC staff will coordinate a response or in some cases solicit additional member input or interaction with the requesting party.
ICAC PRODUCTS AND SERVICES

**Information Services**

ICAC members receive a good picture of the market and its regulatory drivers that are not available elsewhere. Members receive an executive summary each week on market, regulatory and other key industry subjects. ICAC issues periodic in-depth reports available on a “members-only” intranet site, as well as hosts policy and technical briefings. An annual market survey forecasts markets and contains historical statistics, tables, graphs and commentary on developing markets.

**Government Relations and Advocacy**

ICAC has a long history of successfully advocating federal, regional, and state clean air policy. That success has been critical to the size and shape of the air pollution control and monitoring industry. ICAC’s government relations program is vigorous, and educates federal, regional, and state officials on the capabilities of members’ products and services, and the industry’s views on policy issues. ICAC testifies formally and informally on all major EPA clean air proposals. ICAC also holds technical roundtables for state regulators.

**Industry and Customer Relations**

ICAC works collaboratively with all organizations involved with clean air issues and the air pollution control industry. It promotes solutions and technical advances which will clean the air we breathe and enable regulated industry to implement cost effective control technology. ICAC’s website makes member information available to industry customers and other interested parties.

For more information about membership, contact Betsy Natz, ICAC Executive Director, at 202-367-1114 or online at [www.icac.com](http://www.icac.com)
ICAC PRODUCTS AND SERVICES  
(Continued)

Technical Division Activities

All ICAC companies have the opportunity to attend ICAC’s Annual Meeting and work with their industry peers in one or more of ICAC’s Technical Divisions. Divisions meet periodically throughout the year to develop technical standards and brief government decision-makers and industry groups. Within divisions, member companies work on projects and publications that promote a greater understanding of our industry’s technologies and capabilities.

Media Relations/ Industry and Member Promotion

ICAC is a central source of information for the media on matters involving the industry. The Institute writes articles, issues press releases, and provides background, explanatory and corrective data for news stories and investigations. ICAC also promotes the industry and its members through its public website with the on-line buyers’ guide, members’ directory, and case studies.

Pollutant Specific Divisions Comprised of Member Companies

- Emissions Measuring
- Industrial Source Control (includes Air Toxics/VOC Control)
- Integrated Control (includes Particulate and SO2 Control)
- Mercury Control
- NOx Control
- Greenhouse Gas (GHG) Control

Industry and Member Promotion

- Media relations on all matters involving air pollution controls
- Promotion of air pollution control technology through trade journals
- White papers, buyers guides and other publications
- Member advertisement on ICAC’s public website including searchable buyer’s guide, member directory, and member case studies.
- Technical conferences and workshops

ICAC’s Annual Meeting

- Save the date: April 25-27, 2013
- Waldorf Astoria Naples, Naples, Florida
- Informative presentations with the latest industry updates and valuable industry networking opportunities

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TOP 10 REASONS TO JOIN ICAC

1. **Grow Your Voice.** If you are concerned about some issue facing the industry, join the collective voice of other members of the national air pollution control association. Together, we can make a difference.

2. **Stay On Top of the Issues.** Supported by a professional staff and our 100+ member companies, ICAC can help you stay on top of key developments affecting our industry and your company.

3. **Increase Company Credibility.** When you work on ICAC publications and literature with other companies, you send the message to your customers that you care about product performance, and professional business practices.

4. **Gain Strength in Numbers.** One company will have little influence on the development of standards and understanding of technology capabilities, but when dozens of companies speak with one voice, results happen.

5. **Network with Fellow Professionals.** At ICAC meetings, conferences, and workshops, you meet other professionals within the air pollution control industry and discuss key issues and business opportunities.

6. **Monitor Market Trends.** Receive ICAC’s annual market forecasts providing four year projections of major control and measurement categories.

7. **Receive Regulatory Updates.** Receive weekly updates on the latest federal and state actions that affect the air pollution control industry in order to obtain a forward thinking perspective on emerging markets and trends.

8. **Drive Revenue with Enhanced Company Profile.** Increase exposure and advertise your company’s products and services with ICAC’s online Buyers Guide, member directory, conferences and workshops.

9. **Put a Face to Your Competitors.** Competitors will always be competitors, but the industry advances when people get to know each other and work together in appropriate ways to improve technologies and educate end users.

10. **Develop Technology Standards.** ICAC member companies play a vital role with ICAC in developing APC standards, both informally in early discussions with the EPA and state agencies as regulations are being formulated and formally through comments to published rulings.

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**The Value of ICAC Membership**

“The Institute of Clean Air Companies is a vital component to our company’s marketing and sales strategies. Membership gives us insight into regulations and industries, foresight on the demand for our air pollution control technologies and resources for product development. In addition, the annual and regional meetings allow us the opportunity to network with regulators, end users and suppliers. “

Anguil Environmental Systems, Inc.
CURRENT ICAC MEMBERS

Regular Members

ADA Environmental Solutions
Alstom Power
Ametek Process Instruments
Anguil Environmental Systems
Babcock & Wilcox
Babcock Power Inc.
BASF
Belco Technologies Corporation
Black & Veatch
Burns & McDonnell
Cemtek Instruments, Inc.
Clyde Bergemann Power Group
Cormetech, Inc.
CRI Catalyst Company
DOOSAN Power Systems
Durr Systems, Inc., Environ. & Energy Systems
Epcon Industrial Systems, LP
FMC Corporation
Fuel Tech, Inc.
Haldor Topsoe, Inc.
Hitachi Power Systems America, Ltd.
Horiba Instruments, Inc.

Johnson Matthey Stationary Source Emissions Control
Lhoist North America
Marsuex Environmental Technologies
Met-Pro Corporation
Mitsubishi Power Systems Americas, Inc.
Nalco Mobotec USA Inc.
Neumann Systems Group, Inc.
NORIT Americas, Inc.
Praxair, Inc.
Rockwell Automation, Inc.
Sargent & Lundy LLC
SICK MAIHAK, Inc.
Siemens Environmental Systems & Services
Spectrum Systems, Inc.
STI CEMS
Tekran Instruments Corporation
Teledyne Monitor Labs, Inc.
Thermo Fisher Scientific Corporation
Uhde Corporation
Washington Group – URS
WorleyParsons Group, Inc.

Associate Members

ADA Carbon Solutions
Airgas, Inc.
Albemarle Performance Chemicals
Andover Technology Partners
Avogardo Environmental Corporation
Calgon Carbon Corporation
California Analytical Instruments, Inc.
Carmeuse North America
Casey Industrial, Inc.
CHEMCO SYSTEMS, LP
Corning Incorporated
Dekoron/Unitherm Cable USA
ECOM America Ltd.
Enerfab, Inc.
Environmental Systems Corporation
Graymont Ltd.
Hug Consulting LLC
ICL-Industrial Products
Koch Knight LLC
Linde Electronics and Specialty Gases
M & C Products Analysis Technology, Inc.
Matheson
MC Industrial
Mcllvaine Company
Metaltek International
Midwesvain Filter Resources, Inc.
Millennium Inorganic Chemicals, A Cristal Company
Mississippi Lime Company
MKS Instruments, Inc.
Novinda
Parker Hannifin Parflex Division
Perma Pure
Potash Corporation of Saskatchewan Inc.
PSP
SCR-Tech LLC
Solvay Chemicals, Inc.
Structural Steel Services, Inc
VIM Technologies, Inc.

Members as of September 1, 2012.

For more information about membership, contact Betsy Natz, Executive Director, at 202-367-1114 or online at www.icac.com
MEMBERSHIP INFORMATION

ICAC has two types of membership.

**Regular Members** are those companies that design and supply air pollution control or monitoring systems or processes, equipment and/or repair services. Architectural & Engineering companies are considered regular members.

**Associate Members** are contractors, vendors, and consultants to the air pollution control or monitoring industry. They supply components, services or reagents to full systems. Academics qualify for associate membership.

Regular Members and Associate Members enjoy the same services, except associate members receive the summary version of the annual market forecast.

**Membership Dues**

Membership dues are tiered based on the member companies’ projected annual air pollution control sales revenue as follows:

**Membership Dues for Regular Members**

<table>
<thead>
<tr>
<th>Dues Category by Member’s Sales Revenue</th>
<th>Total ICAC Annual Dues</th>
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<tbody>
<tr>
<td>Less than $5 Million</td>
<td>$5,000</td>
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<tr>
<td>$5-10 Million</td>
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**Membership Dues for Associate Members**

<table>
<thead>
<tr>
<th>Dues Category by Member’s Sales Revenue</th>
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</thead>
<tbody>
<tr>
<td>Academics and Consulting Firms with 3 or Less Employees</td>
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<td>Less than $500,000</td>
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<tr>
<td>$2-10 Million</td>
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<tr>
<td>Greater than $10 Million</td>
<td>$5,000</td>
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</table>

**Membership Dues and Payment Detail**

Each ICAC member company is requested to self-categorize their membership dues level at the end of the prior calendar year. The dues categorizations are considered commitments that are then used in the aggregate to support the ICAC budget in its following fiscal year. The ICAC fiscal year runs from July through June of each year. Because self-categorization becomes a commitment, the attached Membership Dues Form needs to be completed by the company’s corporate or alternate ICAC representative, or an authorized person in the company. The category each member selects is confidential, with invoicing handled exclusively by ICAC headquarters staff.

**Air Pollution Control Sales Revenue** is defined as: “Gross receipts, less returns and allowances, from a member’s air pollution control and monitoring business as would be reported on federal income tax returns (or percentage completion amount as appropriate).” Please note that “air pollution control sales revenue” as defined above includes proceeds to a U.S. or Canadian office from offshore projects booked through the U.S. or Canadian office, and business volume from all sources in air pollution control, regardless of whether these are reported as bookings. Examples of items included in “air pollution control sales revenue” in addition to air pollution control system sales are license fees, spare parts, service, and monitoring equipment revenues. **Annual Projected Sales Revenue** is for the 12-month period typically from January 1 through December 31 of a calendar year.

**Invoice and Payment Methods.** Invoices are sent out in June for the upcoming ICAC fiscal year. Regular members with total payments of $14,000 and greater can be invoiced for either the full dues amount or elect to be have the assessment portion of their payment invoiced quarterly. For example, in first quarter the member would be invoiced for the $5,000 dues plus one-quarter of the sales assessment; with the remaining sales assessment invoiced in subsequent quarters. Payment by check is preferred with checks made payable to the Institute of Clean Air Companies. Payment may also be made using American Express, Visa, or MasterCard; however, an additional 3% should be added to the total payment for credit card processing.
ICAC Membership Application

**General Information**

<table>
<thead>
<tr>
<th>First Name:</th>
<th>Last Name:</th>
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<tbody>
<tr>
<td>Title:</td>
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</tr>
<tr>
<td>Address:</td>
<td>Address 2:</td>
</tr>
<tr>
<td>City:</td>
<td>State:</td>
</tr>
<tr>
<td>Website:</td>
<td>Phone:</td>
</tr>
</tbody>
</table>

**ICAC MEMBERSHIP Categories (Check one; See ICAC Dues Schedule For More Details)**

- Regular Member: (design and supply air pollution control or monitoring systems or processes, equipment and/or repair services). Dues are based on the regular members’ projection of their air pollution control sales revenue.
- Associate Member: (contractors, supplies, and consultants to the air pollution control industry). Dues are based on the associate member’s projection of their air pollution control sales revenue.

**ICAC Membership Profile**

<table>
<thead>
<tr>
<th>Corporate Representative:</th>
<th>Title</th>
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<tbody>
<tr>
<td>Phone:</td>
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<tr>
<td>Alternate Representative:</td>
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<td>Phone:</td>
<td>E-mail:</td>
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<tr>
<td>Dues Contact:</td>
<td>Title</td>
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<tr>
<td>Phone:</td>
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</table>

**ICAC Division Representatives**

<table>
<thead>
<tr>
<th>ICAC Technical Divisions (check a division to participate in)</th>
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<tbody>
<tr>
<td>Emissions</td>
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<td>Name:</td>
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For more information about membership, contact Betsy Natz, Executive Director, at 202-367-1114 or online at [www.icac.com](http://www.icac.com)
**ICAC Membership Application**

_**ICAC Member Dues Form**_

This form should be completed by all ICAC members (current and prospective). The dues category that includes a sales assessment is self-determined by each member company based upon their "Projected Air Pollution Control Sales Revenue for the next 12 Months". Members that are classified as associates should select the dues appropriate for associate members only. See the accompanying document or our website at [www.ICAC.com](http://www.ICAC.com) for more information.

<table>
<thead>
<tr>
<th>Associate Members Only</th>
<th>Total ICAC Annual Dues</th>
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</thead>
<tbody>
<tr>
<td>Consultants (3 employee or less) &amp; academics</td>
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<tr>
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<table>
<thead>
<tr>
<th>Regular Members Only</th>
<th>Total ICAC Annual</th>
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</tbody>
</table>

**Method of Payment**

Please make checks payable to the Institute of Clean Air Companies. Payment may be mailed to: Institute of Clean Air Companies 2025 M Street NW, Suite 800 Washington, DC 20036 Phone: (202) 367-1114 Facsimile: (202) 367-2114 Email: icacinfo@icac.com

<table>
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<th>VISA: ☐</th>
<th>MC: ☐</th>
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</tbody>
</table>

Signature of Corporate Representative: Date:
Our sincere thanks go to Anguil Environmental Systems, Inc., The Babcock & Wilcox Company, Belco Technologies Corporation, and Dürr Environmental & Energy Systems for providing photos of their clean air solutions for this brochure.
Cleaning the air we breathe.

ICAC serves the air pollution control industry as a responsible and responsive presence in Washington, D.C. and throughout the country, with a demonstrated success in working with governmental, business, public and private groups to ensure that our industry and its products are properly represented and understood. ICAC keeps members informed of all important policies and other developments that may affect the industry, and seeks partners and projects that complement ICAC's mission and purpose. The Institute’s mission is to advance the common business interests of its members by working for strong, flexible, technically feasible clean air policies that promote public health, environmental quality and industrial progress.

Institute of Clean Air Companies
2025 M Street NW, Suite 800
Washington, DC 20036
Phone: 202-367-1114; Fax 202-367-2114
www.icac.com