

# 2017 KENTUCKY BAR ASSOCIATION / WEBCREDENZA, INC.

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# CATALOG OF TITLES

Select from the topics below. Please remember to include the date of each of your selections on the order form. NOTE: Every program in this catalog is entitled to one (1) CLE credit and every program with “Ethics” in the title is entitled to Ethics credit.

## **BUSINESS LAW**

(See also “Limited Liability Companies” and “Tax Planning & Controversy” below)

### **Asset Purchase:**

- Asset Purchase Deals, Part 1 (04.15.15)
- Asset Purchase Deals, Part 2 (04.16.15)

### **Business Divorce:**

- Business Divorce: When Business Partners Part Ways, Part 1 (8.18.15)
- Business Divorce: When Business Partners Part Ways, Part 2 (8.19.15)

### **Boards of Directors and Fiduciary Issues:**

- Successor Liability in Transactions (6.14.16)
- Modifying Fiduciary Duties in LLCs (3.22.16)
- Director and Officer Fiduciary Duties & Liability (4.19.16)
- Piercing the Entity Veil: Individual Liability for Business Acts (12.01.16)

### **Charging Orders:**

- Charging Orders in Business Transactions (8.9.16)

### **Choice of Entity:**

- Advanced Choice of Entity, Part 1 (10.13.15)
- Advanced Choice of Entity, Part 2 (10.14.15)
- Choice of Entity for Service Businesses (2.4.16)

### **Contracts:**

- Drafting Reps and Warranties in Business Transactions (04.07.15)
- Letters of Intent in Transactions - Framing a Deal & Avoiding Liability (05.12.15)
- Drafting Confidentiality & Nondisclosure Agreements (05.19.15)
- Drafting Services Agreements in Business (9.2.15)

- Choice of Law and Choice of Forum in Contracts (10.7.15)
- Preferred Returns, Preferences & Anti-Dilution Mechanisms in Business & Real Estate (11.19.15)
- Drafting Material Adverse Change (MAC) Clauses (1.28.16)
- Liquidated Damages in Contracts (9.15.16)
- Fiduciary Standards in Business Transactions: Good faith and Fair Dealing (10.25.16)
- "Saying Just Enough, But Not Too Much": Letters of Intent in Business Transactions (1.7.17)
- Just Between Us: Drafting Effective Confidentiality & Non-disclosure Agreements (1.31.17)
- Drafting Stockholders' Agreements, Part 1 (2.14.17)
- Drafting Stockholders' Agreements, Part 2 (2.15.17)
- Management & Information Control Issues in Closely Held Companies: Strategies, Conflicts and Drafting Consideration (3.2.17)
- Rescission in Business Transactions: How to Fix Something That's Gone Wrong (4.18.17)

### **Compensation:**

- Incentive Compensation in Business Entities, Part 1 (1.16.16)
- Incentive Compensation in Business Entities, Part 2 (1.17.16)

### **Distressed Businesses:**

- Buying and Selling Distressed Businesses, Part 1 (10.11.16)
- Buying and Selling Distressed Businesses, Part 2 (10.12.16)

### **Escrow:**

- Escrow Agreements in Business Transactions (4.12.16)

**Family Businesses:**

- Sales of Family Businesses: An Interdisciplinary Approach, Part 1 (8.24.16)
- Sales of Family Businesses: An Interdisciplinary Approach, Part 2 (8.25.16)

**Finance:**

- Warrants, Options & Other Incentives in Business Transactions (02.09.15)
- Tricks and Traps in the Assumption of Liabilities in Transactions (7.19.16)
- Indemnification Provisions in Contracts (10.4.16)
- Drafting Preferred Stock/Preferred Returns (12.21.16)
- Capital Contributions, Capital Calls & Finance Provisions in Companies (1.24.17)
- Negotiating & Drafting Real Estate Loan Documentation, Part 1 (3.7.17)
- Negotiating & Drafting Real Estate Loan Documentation, Part 1 (3.8.17)

**Joint Ventures:**

- Joint Ventures in Businesses, Part 1 (5.24.16)
- Joint Ventures in Businesses, Part 2 (5.25.16)

**Like-Kind Exchanges:**

- Like-Kind Exchanges of Business Interests (06.12.15)

**Limited Partnerships:**

- Drafting Limited Partnership Agreements, Part 1 (4.11.17)
- Drafting Limited Partnership Agreements, Part 2 (4.11.17)

**Mergers, Acquisitions, and Major Transactions:**

- Buy-Sell Agreements, Part 1 (06.17.16)
- Buy-Sell Agreements, Part 2 (06.17.16)
- Drafting Stock Purchase Agreements (12.21.15)
- Post-Closing Adjustments & Issues in Business Transactions (1.19.16)
- Planning Due Diligence in Business Transactions (4.5.16)

- Drafting Stock Purchase Agreements (11.01.16)
- Acquisitions of Subsidiaries and Divisions (11.10.16)
- LLC, Partners, LP & Pass-through Mergers, Part 1 (5.16.17)
- LLC, Partners, LP & Pass-through Mergers, Part 2 (5.17.17)
- From One Thing to Another: Business Entity Conversions & Domestication (6.27.17)

**Minority Ownership Stakes:**

- Structuring Minority-Stake & "Class B" Interests in Business Arrangements (01.13.15)
- Structuring Minority Interests in Businesses (12.08.16)

**Outsourcing:**

- Outsourcing Agreements (7.1.15)

**Sales to Employees:**

- Selling Closely-Held Companies to Employees, Part 1 (01.20.15)
- Selling Closely-Held Companies to Employees, Part 2 (01.21.15)

**Securities Law:**

- Fundamentals of Securities Law, Part 1 (03.17.15)
- Fundamentals of Securities Law, Part 2 (03.18.15)

**Single Member LLC:**

- Planning with Single Member LLCs, Part 1 (12.8.15)
- Planning with Single Member LLCs, Part 2 (12.9.15)

**S Corporations:**

- Drafting C and S Corp Stockholder Agreements, Part 1 (02.17.15)
- Drafting C and S Corp Stockholder Agreements, Part 2 (02.18.15)
- Business Planning with S Corps, Part 1 (7.21.15)
- Business Planning with S Corps, Part 2 (7.22.15)

**Tax:**

- Planning to Obtain Tax Free Treatment in Business Combinations (9.15.15)
- Tax Traps in Business Formations (12.3.15)
- SALT: How State & Local Tax Impacts Major Business Transactions (3.30.17)

**Valuation:**

- Business Valuation in Transactional Documents: Formulas, Comps & the Market (05.07.15)

**Voting:**

- Management and Voting Agreements in Businesses (2.11.16)

**CONSTRUCTION LAW**

- Construction Agreements, Part 1 (8.4.15)
- Construction Agreements, Part 2 (8.5.15)

**EMPLOYMENT LAW, LITIGATION, AND COUNSELING****ADA and Age Discrimination:**

- 2015 Americans With Disabilities Act Update (10.19.15)
- 2015 Age Discrimination Update (8.13.15)
- 2016 Americans With Disabilities Act Update (10.27.16)

**Contracts, Handbooks, Hiring & Downsizing:**

- Drafting Employment Agreements, Part 1 (9.22.15)
- Drafting Employment Agreements, Part 2 (9.23.15)
- Drafting Effective Employee Handbooks (05.05.15)
- Employees, Secrets and Competition: Non-Competes and More (4.26.16)
- Drafting Sales Agents' Agreements (7.21.16)
- Drafting Employment Separation Agreements (8.23.16)
- Managing Employee Leave (10.05.16)

- The Law of Background Checks - What Clients May/May "Check" (1.13.17)
- Drafting Employee Handbooks (6.2.17)

**Family & Medical Leave Act:**

- 2015 FMLA Update (05.13.15)

**Independent Contractors:**

- Drafting Independent Contractor Agreements (02.24.15)
- Employees v. Independent Contractors: Employment & Tax Law Issues (1.13.16)

**Retaliation:**

- 2016 Retaliation Claims in Employment Law Update (5.19.16)

**Religion:**

- 2015 Religion in the Workplace: Discrimination & Accommodation Update (11.5.15)

**Technology in the Workplace:**

- Employees, Social Media, Smartphones, Tablets: Legal Issues for Employers (01.15.15)
- BYOD (Bring Your Own Device to Work) & Social Media – Employment Law Issues in the Workplace (2.10.16)

**Wage and Hour:**

- Exempt v. Non-Exempt: Overtime & Employer Liability in the Workplace (03.31.15)
- Overtime, Exempt and Non-Exempt: 2016 Wage and Hour Update, Part 1 (3.2.16)
- Overtime, Exempt and Non-Exempt: 2016 Wage and Hour Update, Part 2 (3.3.16)
- 2017 Wage & Hour Update: New Overtime Rules (1.5.17)

## **ESTATE, GIFT & TRUST PLANNING, ADMINISTRATION AND LITIGATION**

### **Asset Protection Planning:**

- Asset Protection Planning in Estate Planning (1.14.16)

### **Digital Assets:**

- Estate Planning for Digital Assets (2.10.17)

### **Divorce Issues:**

- Estate Planning for Pre- and Post-Nuptial Agreements (01.22.15)
- Treatment of Trusts in Divorce (4.7.16)
- Trust and Estate Planning Issues in Divorce (1.19.17)

### **Educational Expenses:**

- Estate & Trust Planning for Educational Expenses (02.12.15)

### **Elder Law, Family Law and Health Care:**

- Estate Planning for the Elderly, Part 1 (06.23.15)
- Estate Planning for the Elderly, Part 2 (06.24.15)
- Estate Planning for Guardianship and Conservatorships (8.28.15)
- Estate & Income Tax Planning Issues in Divorce (11.4.15)
- Estate and Trust Planning for Short Life Expectancies (3.15.16)
- Undue Influence & Duress in Estate Planning (5.9.17)

### **Estate Planning – generally:**

- Estate & Trust Planning With the New 3.8% on Income (9.1.15)
- Estate Planning in 2015: A Look Forward (01.06.15)
- 2015 Estate Planning Update (06.11.15)
- Estate Planning in 2016: A Look Forward to Issues in the New Year (1.26.16)
- 2016 Estate Planning Update (6.6.16)
- Estate Planning for Liquidity (9.29.16)
- Post-Mortem Estate Planning (11.08.16)
- Trust & Estate Planning in 2017: Planning in Uncertain Times (1.11.17)

### **Family Businesses:**

- Estate and Succession Planning with Family Business, Part 1 (12.16.15)
- Estate and Succession Planning with Family Business, Part 2 (12.17.15)
- Business Succession Planning for Estate Planners (10.26.16)

### **Firearms:**

- Estate Planning for Firearms (9.15.16)

### **Fiduciary Income Tax:**

- 2015 Fiduciary Litigation Update (05.04.15)

### **Fiduciary Litigation:**

- Will Contests: Common Grounds for Challenges & How to Defeat or Avoid Them (01.14.15)
- Duress & Undue Influence in Estate & Trust Planning (02.19.15)
- 2016 Fiduciary Litigation Update (9.9.16)

### **Health Care:**

- Health Care Issues in Estate Planning (10.8.15)

### **Income Tax:**

- Income Tax Issues for Estate Planners, Part 1 (7.12.16)
- Income Tax Issues for Estate Planners, Part 2 (7.13.16)
- All About Basis Planning for Trust and Estate Planners (4.5.17)

### **Life Insurance:**

- Planning with Life Insurance Trusts (7.2.15)

### **Non-Traditional Families:**

- Estate & Trust Planning for Non-traditional Families (10.1.15)

### **Privacy:**

- Trust and Estate Planning for Client Privacy in a Public World (4.19.17)

**Portability:**

- Estate planning for “Portability” (1.21.16)

**Public Benefits:**

- Role of Public Benefits in Estate Planning (8.10.16)

**Special Needs Trusts:**

- Drafting Special Needs Trusts (1.26.17)

**Real Estate:**

- Estate Planning for Real Estate, Part 1 (06.28.16)
- Estate Planning for Real Estate, Part 2 (06.29.16)

**Retirement Benefits:**

- Estate Planning with Annuities & Financial Products (8.11.15)
- Estate Planning for Retirement Assets (2.28.17)

**Trust Planning & Administration:**

- Trustees: Counseling Clients About Individual and Institutional Alternatives (06.29.15)
- Role of Trust Protectors & Trust Advisers in Estate Planning (11.17.15)
- Drafting Trust Distribution Clauses: Health, Education & Maintenance (12.2.15)
- Estate & Tax Planning for Estates under the \$10 Million Exemption Amount (12.10.15)
- Special Issues in Small Trusts (1.18.16)
- Decanting and Otherwise Fixing Broken Trusts (2.23.16)
- Trusts and Planning: Managing Family Conflicts (3.23.16)
- Drafting Trusts for the Long-Term (4.1.16)
- Understanding and Counseling Trustees About Their Duties, Part 1 (5.4.16)
- Understanding and Counseling Trustees About Their Duties, Part 2 (5.5.16)
- Choosing the Right Trust for Client Goals (11.22.16)
- Use of Trust Protectors in Trust and Estate Planning (2.16.17)

- Trusts & Distributions: All About Non-Pro-Rata Distributions (3.1.17)
- BDITs: Beneficiary Defective Inheritor's Trusts - Reducing Taxes, Retaining Control (3.29.17)
- Funding Trusts: Asset Planning & Financing Distributions (5.2.17)
- Drafting Gun Wills & Trusts - and Preventing Executor Liability (5.23.17)
- Decanting and Otherwise Fixing Broken Trusts (6.22.17)

**Wills:**

- “Ethical Wills:” Drafting Wills to Reflect Client Values (06.04.15) **(NOTE: not an ethics program)**
- Settlement Agreements in Estate & Probate Disputes (11.12.15)
- Estate Planning for Religious and Philosophical Beliefs of Clients (11.02.16)
- Planning to Prevent Trust, Estate and Will Contests (3.14.17)

**ETHICS AND PROFESSIONAL**

**RESPONSIBILITY** (All programs in this category are entitled to ethics credit.)

**General:**

- 2016 Ethics Update, Part 1 (2.2.16)
- 2016 Ethics Update, Part 2 (2.3.16)
- How Ethics Rules Still Apply When Lawyer’s Act as Non-Lawyers (3.4.16)
- Ethical Issues When Changing Law Firms (3.9.16)
- The Ethics of Creating Attorney-Client Relationships in the Electronic Age (7.15.16)
- Ethics and Identifying Your Client: It’s Not Always 20/20 (11.11.16)
- Ethics and Dishonest Clients (11.18.16)
- Ethics and Confidentiality: What You Can Disclose, What You Must Disclose (12.23.16)
- 2017 Ethics Update, Part 1 (2.7.17)
- 2017 Ethics Update, Part 2 (2.8.17)
- Ethics in Negotiations (2.23.17)

- Ethics of Co-Counsel & Referral Relationships (5.12.17)
- The Ethics of Supervising Other Lawyers (6.16.17)

**Business:**

- Ethics of Going Into Business With Clients (10.2.15)
- Attorney Ethics in Transactional & Litigation Negotiations (05.21.15)
- Legal Ethics in Contract Drafting (06.17.16)

**Civil Rights:**

- Civil Rights and Diversity: Ethics Issues (2.17.16)

**Conflicts:**

- Ethics & Conflicts with Clients, Part 1 (12.17.15)
- Ethics & Conflicts with Clients, Part 1 (12.18.15)
- Ethics and Drafting Effective Conflict of Interest Waivers (5.4.16)

**Elderly Clients:**

- Ethical Issues When Representing the Elderly (03.12.15)
- Ethics of Representing the Elderly (4.21.17)

**Litigation and ADR:**

- 2016 Ethics in Litigation Update, Part 1 (6.7.16)
- 2016 Ethics in Litigation Update, Part 1 (6.7.16)
- Ethics, Disqualifications & Sanctions (01.30.15)
- Ethics and Joint Representations (06.19.15)
- Ethics and Pre-Trial Investigations (9.8.15)
- Ethics & Tribunals: Communicating With the Courts & Government Agencies (11.6.15)
- Ethics in Claims and Settlements (12.1.15)
- Ethics of Preparing Witnesses (1.15.16)
- The Ethics of Bad Facts: The Duty to Disclose to the Tribunal (12.09.16)

- Lawyer Ethics and Investigations for and of Clients (3.15.17)
- Ethics in Discovery Practice (5.19.17)
- 2017 Ethics in Civil Litigation Update, Part 1 (6.6.17)
- 2017 Ethics in Civil Litigation Update, Part 2 (6.6.17)

**Money:**

- Attorney Ethics & the Use of Credit Cards in Law Firms (01.16.15)
- The Ethics of Billing & Collecting Attorneys' Fees (02.20.15)
- Ethics and Client Money: Trust Funds, Expenses, Setoffs & More (05.26.15)
- Lawyer Ethics When a Client Won't Pay Your Fees (1.22.16)
- Ethics and Keeping Secrets or Telling Tales in Joint Representations (9.23.16)
- Lawyer Ethics & Credit Cards (6.22.17)

**Paralegals:**

- Ethics and Keeping Your Paralegal and Yourself Out of Trouble (3.18.16)

**Practice Specific Areas:**

- Ethics for Transactional Lawyers (03.23.15)
- Ethics for Estate Planners (4.22.16)
- Ethics for Real Estate Lawyers (10.28.16)

**Practice Management:**

- Ethics and Lateral Transfers of Lawyers Among Law Firms (07.25.15)
- Ethics and the Attorney Client Privilege (10.23.15)
- Ethics and Establishing and Ending an Attorney-Client Relationship (5.10.16)
- Lawyer Ethics and Disputes with Clients (8.31.16)
- Ethics in Billing & Collecting Fees (2.17.17)
- Lawyer Ethics and Client Development (5.2.17)

**Professionalism**

- Professionalism for the Ethical Lawyer (1.29.16)



### **Solo and Small Firms:**

- Ethical Issues in Buying, Selling or Transferring a Law Practice (8.14.15)

### **Technology:**

- Ethics of Maintaining Client Confidences in a Digital World (01.23.15)
- Ethics, Email and Law Practice (02.05.15)
- Ethics & Digital Communications (04.17.15)
- Ethics, Remote Networks, the Cloud, Smartphones & Working from Anywhere (11.20.15)
- Ethics and Virtual Law Practices (5.20.16)
- Ethics and Social Media: Current Developments (6.17.16)
- Ethics and Cloud Computing (10.21.16)
- Lawyers and Email: Ethical Issues in Practice (12.16.16)
- Ethics and Artificial Intelligence in Law Practice Software & Tools (5.31.17)

### **FRANCHISE LAW**

- Understanding and Reviewing Franchise Agreements, Part 1 (10.18.16)
- Understanding and Reviewing Franchise Agreements, Part 1 (10.19.16)

### **HEALTH CARE LAW**

- What Business Law Practitioners Need to Know About ACA (1.5.16)

### **INTELLECTUAL PROPERTY & INFORMATION TECHNOLOGY:**

- Reviewing and Drafting IT Agreements (03.10.15)
- What Business Lawyers Need to Know About Licenses, Part 1 (7.7.16)
- What Business Lawyers Need to Know About Licenses, Part 2 (7.8.16)
- DTSA: Protecting Employer Secrets After the New Defend Trade Secrets Act (6.28.17)

### **LIMITED LIABILITY COMPANIES**

#### **Mergers, Conversions and Sales:**

- Buying & Selling Partnership/LLC Interests - Economic, Management & Tax Issues (02.03.15)
- Selling an LLC Interest – Including Unexpected Tax Consequences (9.7.16)

#### **Operating Agreements:**

- Drafting LLC/Partnership Operating Agreements, Part 1 (06.16.15)
- Drafting LLC/Partnership Operating Agreements, Part 2 (06.17.15)
- Drafting in LLCs - the Promise & Perils of "Units" (2.1.17)
- LLC Operating Agreements: Drafting Management, Distribution & Tax Provisions, Part 1 (6.13.17)
- LLC Operating Agreements: Drafting Management, Distribution & Tax Provisions, Part 1 (6.13.17)
- LLC Operating Agreements: Drafting Management, Distribution & Tax Provisions, Part 2 (6.14.17)

#### **Single Member LLCs:**

- Planning with Single Member LLCs, Part 1 (12.14.16)
- Planning with Single Member LLCs, Part 2 (12.15.16)

#### **Series LLCs:**

- Business Planning with Series LLCs (7.7.15)

### **LITIGATION:**

- Drafting Settlement Agreements in Litigation (04.17.15)
- Drafting Demand Letters (3.29.16)
- 2016 Attorney-Client Privilege Update (11.17.16)
- Drafting Demand Letters (3.23.17)
- Settlement Agreements in Employment Disputes & Litigation (4.21.17)

## **NON-PROFIT LAW**

- Governance for Nonprofits (4.14.16)
- Structuring For-Profit/Non-Profit Joint Ventures (07.29.15)
- 2015 Nonprofit/Exempt Organization Update (02.16.15)
- 2016 Nonprofit Law/Exempt Organizations Update (1.20.16)
- Fiduciary Duties and Liability of Nonprofit/Exempt Organization Directors (09.19.15)
- Choice of Entity for Nonprofits & Obtaining Tax Exempt Status (11.18.15)

## **REAL ESTATE**

### **Buy/Sell:**

- Due Diligence in Real Estate Acquisitions (8-2-16)
- Buying/Selling Commercial Real Estate, Part 1 (12.06.16)
- Buying/Selling Commercial Real Estate, Part 2 (12.07.16)

### **Condos:**

- Condominium Agreements, Part 1 (9.29.15)
- Condominium Agreements, Part 2 (9.30.15)

### **Deal Documentation:**

- Options in Real Estate Transactions - Buying Time to Decide & Wait and See (06.02.15)
- Restrictive & Protective Covenants in Real Estate (7.21.15)
- Easements in Real Estate (8.20.15)
- Rights of First Refusal/Rights of First Offer in Transactions (9.4.15)
- Drafting Reps and Warranties in Real Estate Acquisitions & Projects (10.20.15)
- Indemnification & Hold Harmless Agreements in Business & Real Estate (11.3.15)
- Guarantees in Real Estate Transactions (2.9.16)
- Opinion Letters in Real Estate (9.13.16)
- Letters of Intent in Real Estate Transactions (5.10.17)

- Options in Real Estate: Scope, Modifications, Purchase, Rights of First Refusal, and First Offer (6.8.17)

### **Development:**

- Choice of Entity in Real Estate (6.2.16)
- Homeowner Agreements for Developers & Project Owners (04.14.15)
- Real Estate Development Agreements, Part 1 (2.21.17)
- Real Estate Development Agreements, Part 2 (2.22.17)

### **Eminent Domain:**

- Eminent Domain, Part 1 (04.28.15)
- Eminent Domain, Part 1 (04.29.15)

### **Finance:**

- Structuring an Equity Investment in Real Estate (1.12.16)
- Real Estate Finance, Part 1 (8.16.16)
- Real Estate Finance, Part 2 (8.17.16)
- Joint Ventures Between For-Profits and Non-Profits (10.13.16)
- Escrow Agreements in Real Estate (12.20.16)

### **Fraud:**

- Spotting & Preventing Fraud in Real Estate Transactions (03.05.15)

### **Insurance & Title Insurance:**

- Essential Title Examination in Real Estate & Curing Defects (05.14.15)
- Insurance and Indemnity in Real Estate (10.6.15)

### **Joint Ventures:**

- Joint Ventures in Real Estate, Part 1 (11.29.16)
- Joint Ventures in Real Estate, Part 2 (11.30.16)

### **Leases:**

- Negotiating and Drafting Issues with Small Commercial Leases (6.16.16)
- Sub-leasing & Assignments, Part 1 (03.24.15)
- Sub-leasing & Assignments, Part 2 (03.25.15)

- Drafting and Reviewing Commercial Leases, Part 1 (12.15.15)
- Drafting and Reviewing Commercial Leases, Part 2 (12.16.15)
- Understanding and Drafting Ground Leases, Part 1 (9.27.16)
- Understanding and Drafting Ground Leases, Part 2 (9.28.16)
- Retail Leases: Drafting Tips & Negotiating Traps (4.4.17)
- Drafting Subleases & Assignments in Commercial Real Estate, Part 1 (6.20.17)
- Drafting Subleases & Assignments in Commercial Real Estate, Part 2 (6.21.17)

#### **Like-Kind Exchanges:**

- Advanced Planning for Like-Kind Exchanges of Real Estate, Part 1 (11.10.15)
- Advanced Planning for Like-Kind Exchanges of Real Estate, Part 2 (11.11.15)
- Like Kind-Exchange of Business Interests - It's Not Just About Real Estate (5.29.17)

#### **Management:**

- Management Agreements in Real Estate (02.13.15)
- Property Management Agreements in Commercial Real Estate (1.17.17)

#### **Restructuring:**

- Workout of Defaulted Real Estate Project (5.17.16)
- Buying and Selling Distressed Real Estate, Part 1 (7.21.16)
- Buying and Selling Distressed Real Estate, Part 2 (7.22.16)

#### **Tax:**

- Tax Planning for Real Estate, Part 1 (7.14.15)
- Tax Planning for Real Estate, Part 2 (7.15.15)

## **TAX PLANNING AND CONTROVERSY**

- Innocent & Injured Spouse Defenses to Joint Tax Liability (04.01.15)
- Offers-in-Compromise: Settling Tax Liability for Individuals and Business Owners (10.27.15)

## **UNIFORM COMMERCIAL CODE**

#### **Generally:**

- 2015 UCC Update: Secured Transactions, Notes, Sales, and More (01.08.15)
- 2016 UCC Update – Secured Transactions, Notes, Leases, Sales & More (1.8.16)
- 2017 Uniform Commercial Code Update - Everything You Need to Know About the Past Year (1.12.17)
- UCC Issues in Real Estate (1.25.17)

#### **Asset-based Finance:**

- Asset Based Finance, Part 1 (07.08.15)
- Asset Based Finance, Part 2 (07.09.15)
- Taking a Credit Interest in Stock or Membership Interest (5.2.16)

#### **Consumer Finance:**

- Selling to Consumers: Sales, Finance, Warranty & Collection Law, Part 1 (08.05.15)
- Selling to Consumers: Sales, Finance, Warranty & Collection Law, Part 2 (08.06.15)

#### **Promissory Notes:**

- Drafting Promissory Notes to Enhance Enforceability (2.22.16)

#### **Sales:**

- UCC 2A: Drafting Sales of Goods Contracts (4.8.16)

#### **Secured Transactions:**

- Secured Transactions Practice: Security Agreements to Foreclosures, Part 1 (11.15.16)
- Secured Transactions Practice: Security Agreements to Foreclosures, Part 2 (11.16.16)