

NIPA is the Source for World-Class Continuing Professional Education for TPA Business Owners and Their Employees

CPE KEY: Use this helpful key to determine the CPEs you will earn from each NIPA educational program.

◆ NIPA ◆ ERPA ◆ JBEA ◆ NASBA

Maintaining your professional skills and knowledge in the dynamic business environment of retirement plan administration requires year-round continuing education. The National Institute of Pension Administrators (NIPA) is the most cost-effective resource for continuing education to keep TPA business owners and their staff ahead of the competition. As an approved ERPA education sponsor, NIPA delivers education that allows you to stay up-to-date on the latest information, legislation and trends in the retirement plan industry. In return, you are able to **grow revenue, streamline processes and increase productivity.**

ACCREDITED PENSION ADMINISTRATOR (APA) AND ACCREDITED PENSION REPRESENTATIVE (APR) DESIGNATION PROGRAMS ◆

NIPA provides practical information and effective, relevant designation programs that are necessary to achieve career advancement and improve day-to-day performance.

Visit www.nipa.org/DesignationPrograms to learn more about NIPA's APA and APR designation programs.

If you have your ERPA and/or QPA designation, you are eligible to automatically obtain your APA and/or APR designations upon joining NIPA as an Executive or Business Owner Member.

PENCHECKS NIPA APA DESIGNATION SCHOLARSHIP

NIPA and PenChecks will award \$9,000 in scholarships annually through the PenChecks NIPA APA Designation Scholarship. The scholarship will be provided to nine individuals who have successfully completed the application process and demonstrated how the APA designation will improve their career in the retirement industry. Additionally, once a scholarship recipient successfully completes all four (4) APA exams and earns their designation, PenChecks will cover the NIPA Business Owner or Executive Member fee for their first year of membership – a value of \$445 - \$595!

Visit www.nipa.org/APAScholarship to learn more about how you can earn \$1,000 towards your APA designation exam with the PenChecks NIPA APA Designation Scholarship.

Click below to learn more about >>



[Exam Equivalencies](#)



[Exam Windows and Deadlines](#)



[Curriculum](#)



[Frequently Asked Questions](#)

BUSINESS OWNER MEMBER EMPLOYEE DISCOUNTS FOR APA/APR

Non-member employees of NIPA Business Owner Members have the ability to register for the APA and/or APR exams at the member rate.

- Non-member Exam Registrations: \$375
- Member and Business Owner Member Employee Discounts on Study Materials – **up to \$25 in savings per study material**
- Member and Business Owner Member Employee Exam Registrations: \$250 – **a \$125 savings**

Visit www.nipa.org/DesignationPrograms to learn more about how you can access these member rates.

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ONLINE CERTIFICATE COURSES ◆◆

NIPA's online certificate courses allow you to earn CPE credits on your own schedule, letting you choose the best time to study and complete the exams. Each course is comprised of online content, a comprehensive exam and a certificate issued at the time of successful completion. NIPA's online certificate courses provide comprehensive, timely information on various aspects of plan administration and meet the needs of entry-level as well as experienced plan administrators. Courses include:

- [A Comprehensive Guide to 401\(k\) Plans](#)
- [Distribution Administrator](#)
- [Fundamentals of Qualified Plans](#)
- [Loan Administrator](#)

Visit www.nipa.org/Certificate to learn more.

LIVE AND RECORDED WEBCASTS ◆◆

NIPA offers both live and recorded webcasts, providing retirement plan professionals the opportunity to earn CPE credits with timely education from the comfort of their workstations. NIPA's webcasts serve both plan administrators and TPA business owners, and cover the latest industry news and how it may affect you and your business.

Visit www.nipa.org/Webcasts for the latest webcast schedule.

In just two NIPA events, I've learned techniques that put us on the path to millions of dollars of new revenue!

Mike Bourne, President, Atessa Benefits, Inc.

IN-PERSON CONFERENCES

NIPA's face-to-face education and networking events provide you with the opportunity to receive 20+ NIPA and ERPA CPE credits, as well as credits from JBEA and NASBA. NIPA hosts two conferences per year — the **Business Management Conference (BMC)** focused on the business aspects of running a TPA firm and the comprehensive **NIPA Annual Forum & Expo (NAFE)** appropriate for all levels of retirement plan administration.



Pave the Way to TPA Success

2018 Business Management Conference

January 13–15, 2018

The Sanctuary on Camelback Mountain
Scottsdale, Arizona

www.nipa.org/BMC

An annual event specifically for TPA business owners, this is a tremendous gathering of successful entrepreneurs in our industry. This event is consistently cited as one of the top benefits of NIPA membership. Tens of millions of dollars of revenue have been generated as a result of ideas shared by our world-class speakers and members.

This intimate event immerses you among your peers for incredibly valuable experience-sharing, ideas on how to grow your business and topics specific to TPA business owners. The 2018BMC will give you the tools to save time, increase productivity and make more money.



Learn. Discover. Grow.

2018 NIPA Annual Forum & Expo

May 20–23, 2018

The Cosmopolitan of Las Vegas
Las Vegas, Nevada

www.nipa.org/NAFE

2018NAFE
Virtual Conference
May 20–22, 2018

From industry trends to day-to-day tasks, from the impact of recent or forthcoming legislation, to practical tools for helping you advance your pension administration knowledge, the NAFE is a must-attend event for retirement plan industry professionals.