2016 Annual Report

We strengthen the collective voice, leadership, and capacity of nonprofit organizations to enrich the quality of community life throughout Nebraska and western Iowa.
A Letter from the Board President
Anne Meysenburg
Director of Community Investment
Omaha Community Foundation

I served on a panel discussion recently and one of the questions that came up was about how we, as a sector, combat the image that those working in nonprofits are just a bunch of do-gooders. You know the sentiment. You hear it, yourself. The question was referring to the false perception that many of us face every day; that those of us working in community benefit organizations aren’t highly skilled, professional individuals working in strategic, effective and thoughtful ways to make a better life for those we serve. And, as you know, we are. We are do-gooders, but that doesn’t mean we aren’t skilled, strategic and professional. And, on top of that, we carry the weight of the work we do on our shoulders. Because, without us, there may be no orchestra or accessible adoption services or assistance for those fleeing domestic violence or accessible home ownership or...any number of things we do to make the lives of the people we work with better.

The panel turned that question over to Anne Hindery, the CEO of the Nonprofit Association of the Midlands, in the audience. Because NAM is about our collective voice. For the past 6 years, I have been extremely proud and humbled to work in partnership with the talented Anne, the passionate NAM staff, and the many volunteers and engaged Board Members that help this organization succeed in its efforts to elevate the entire sector.

Through its various programs and services, its budding advocacy efforts, its communication and outreach efforts, and its research, NAM strives to make your work easier. After all the supporting you do for our various communities, isn’t it just as important for you to be supported, as well?

If you are reading this and you are not yet a member, join! If you are a member, participate more! That is, come to our many events and trainings, volunteer to participate in a Board committee, or help the NEI leadership team raise the level of excellence in our annual programs. Help NAM help you realize your many possibilities, and help us all move forward in strengthening the nonprofit sector.

A Letter from NAM's Chief Executive Officer
Anne Hindery

Nonprofit Association of the Midlands (NAM) is here to make your job easier. As the State Association that serves nonprofits of all sizes and missions, we’ve been hard at work for YOU this past year! In 2016, NAM kicked off a new Board Curriculum, expanded our Best Practice Partnership and graduated the 10th class of Nonprofit Executive Institute. The annual Nonprofit Summit of the Midlands, in partnership with D.A. Davidson, provided learning opportunities for nonprofits to better share their organizations stories.

NAM works to raise the profile of the nonprofit community. NAM represents for nonprofits of all sizes and missions. The work of the nonprofit sector provides an incredible value in our community. Not only does everyone use a nonprofit every day, one in eleven people in our area are employed by a 501(c) 3. The NAM team, Dan, Hannah, Kelly and Abby are here for you. Here’s how we’re working to make a difference for you:

NAM builds Professional Development by leveraging access to best practices and legal compliance. We support trend analysis in our sector. We have a multi-state presence.

NAM provides extensive Capacity Building Certification programs for up-and-coming leaders. We build strategic Philanthropic Alliances. We pursue policies to support a supportive environment.

We could not be successful without the support of our board. A strong Board is so important to ensure a strong nonprofit and this group has gone above and beyond in its support of NAM. And most importantly, thank you to our members. The work you do every day helps make our communities better places to live, work and raise our families.
NAM's Guidelines & Principles Program

The Guidelines & Principles for Nonprofit Excellence in Nebraska & Iowa are an educational resource for improving the efficiency, transparency, and accountability of charitable organizations. The three intended purposes of Guidelines & Principles are:

1) Provide individual charitable organizations striving for excellence with a state-specific tool for evaluating regulatory compliance, enhancing strategic planning, and refining operational evaluation

2) Support the growth and quality of the sector

3) Increase public understanding of the role and contributions of the charitable nonprofit sector in Nebraska & Iowa

NAM Trainings

46 different trainings offered in 2016!
749 attendees at trainings!

Training Topics Included
Squeaky Clean HR
Dirty, Sexy Money
Board Boot Camp
Grant Writing Palooza
Idealware - Nonprofit Tech
Many Business Partner Trainings

Attendance for in-person and online trainings mostly increased in 2016

72 organizations participated in the Infrastructure Checklist for the first time in 2016

<table>
<thead>
<tr>
<th>Assessment</th>
<th>Overall</th>
<th>New 2016</th>
<th>Updated 2016</th>
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<tr>
<td>Infrastructure Checklist</td>
<td>225</td>
<td>72</td>
<td>32</td>
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<tr>
<td>Practices Assessment</td>
<td>183</td>
<td>46</td>
<td>16</td>
</tr>
</tbody>
</table>

NAM’s 2016 Best Practice Partners

The Best Practices Partnership program is not a certification but recognizes commitment to legal compliance and best practices. Any NAM member that ensure their legal compliance are eligible for this program.
The Nonprofit Executive Institute (NEI) is a leadership program designed to afford nonprofit leaders skills and strategies to enhance their organization’s sustainability and transform the communities they serve. This program focuses on developing visionary, prosperous, strategic, innovative, and ethical leaders. Applications for Class 12 will be available July 2017.

Class 10 Graduates

Erin Amdor Cihal - Omaha Home for Boys
Emily Andres - Women’s Center for Advancement
Rite Crum - Goodwill Omaha
Sarena Dacus - FAMILY, Inc
Bryan Freeman - Radio Talking Book Service, Inc
Josh Gillman - Kids Can Community Center
Sarah Helvey - Nebraska Appleseed
Kristine Hull - Heartland Family Service
Heike Langdon - UNO Community Engagement Center
Emily Moody - Omaha Creative Institute
Ronda Newman - Project Everlast Omaha
Amy Recker - United Way of the Midlands
Chelsea Salifou - Heartland Hope Mission
Marilyn Sims - Urban League of Nebraska
Elise Turille - Autism Action Partnership
Maggie Wood - Inclusive Communities

*Organizations at time of acceptance

2016 Nonprofit Summit of the Midlands

The 10th Annual Nonprofit Summit of the Midlands was held November 3, 2016 in partnership with D.A. Davidson. With a theme of Who’s Tell Your Story, presentations focused on the missions and stories nonprofits have to share with their communities. Andy Goodman from The Goodman Center and Tim Delaney of the National Council of Nonprofits provided keynote presentations to inspire nonprofits to share their stories.

Congrats to our 2016 Catalyst Award Winners - Omaha Health Kids Alliance for their use of storytelling to keep youth in the Omaha community safe and healthy!

Save the Date!
2017 Summit will be November 1st with Vu Le
Membership

Membership in the Nonprofit Association of the Midlands (NAM) is open to nonprofits of all sizes and missions. In 2016, nonprofit organization membership increased by 12.7% for a total of 355 members. NAM’s job is to make our members’ job easier. We support our members and carry out our mission by promoting and protecting people, providing networks and shared resources, and by offering tools and training. See pages 8 & 9 for a list of all nonprofit members!

Community Compass

The Community Compass is a GIS map of every 501(c) 3 in NAM’s service area and comes with a variety of census and nonprofit specific information. This online resource is a great tool for nonprofit organizations, funders and policy makers.
NAM’s Salary & Benefit Survey provides information to help ensure nonprofits are attracting the best candidates with competitive salaries and benefits. The abbreviated 2016 report showed an overview of trends in benefits, hiring, and pay practices.

### Top positions added in 2016 included:

- Development
- Marketing
- Communications
- Education
- Programming / Administration

### Top changes to benefit plans included:

- Increased Professional Development Spending
- Changes in health insurance plans
- Changes to paid time off plans
- Friendlier work environments (infant, pets, flex time, etc)

### Median staff turnover rate among participants in 2015

12.9%

*2015 Data

### Purpose of Public Policy Committee:

Help educate policymakers and others about the work and impact of nonprofits; the agenda fits specific policy goals into a consistent broader context. This committee helps NAM be the collective voice for nonprofits of all sizes and missions.

### 2016 Policy Agenda

1. Continue to support the Charitable Giving Incentive.
2. We support the principles of Rebuild Nebraska, a coalition of statewide organizations dedicated to rebuilding Nebraska’s families, communities, businesses, schools, infrastructure, and workforce.
3. Reform the Partnership with Government.
4. Nonprofits are critical to Nebraska’s economy. We share the story of the economic contribution nonprofits make with policy makers.
NAM Finances 2016

Statement of Activities

Year Ended December 31, 2016
Pre-audit

Revenue and Support
Memberships 129,061
Grants and Contributions 442,432
Products and Services 49,916
Conferences 27,513
Interest and Other Income 2,673
Total 651,595

Expenses
Program Services 165,642
Membership Activities 192,745
Management and Administrative 119,554
Fundraising 64,655
Total 542,596

Balance Sheet

December 31, 2016
Pre-audit

Assets
Cash and Cash Equivalents 217,765
Accounts Receivable 15,335
Prepaid Expenses 6,996
Grants Receivable 330,050
Unconditional Promises to Give 20,000
Property and Equipment, Net 17,410
Total Assets 607,556

Liabilities and Net Assets
Accounts Payable 10,935
Payroll Liabilities 32,427
Deferred Revenue 86,046
Total Liabilities 129,408

Net Assets
Unrestricted Net Assets 20,798
Temporarily Restricted Net Assets 457,350
Total Net Assets 478,148

Total Liabilities and Net Assets 607,556

NAM Business Partners

Level 1

Bland & Associates, P.C.
Firespring
Frost Media Group
Hamilton Associates, P.C.
Harry A Koch Company
Hilton Omaha
InfiNet Solutions Inc
Lukas Partners
National Everything Wholesale
NELNET Transaction Services
PaymentSpring
PAYCOR
P&L Technology
Proseeds
State Farm - Grant Mussman Agency
TurnKey Solutions Corporation
Universal Group LTD

Level 2

ACCESS Bank
American National Bank
Barkdoll & Von Ahsen
Better Impact
Bob Wolfson Consulting
C41 Photography
Capital Consulting
CDMCPA Consultant
Clairrant Partners
Dave Pantos Esq., LLC
Development Resources, Inc.
Digital Moxie Studio
dotted I writing services, LLC
Duryea Strategic Marketing
EGIS Technologies
Expense Reduction Analysts
Feltz WealthPLAN
Frankel Zacharia
Hayes & Associates
Heartland Accountability
INSPRO Insurance
Integrated Fundraising and Advocacy Solutions
INTEGRITY Staffing & Solutions
James Cushing, Consultant
Johnson Macchietto Enterprises
Larsen & Larsen Auction Company
Lutz & Company, PC
Marcotte Insurance
Meeting Potential
Mission Matters
Monica Sempek Photography
NebraskaBehavioralHealthJobs.com
Negron Consulting LLC
No Stone Unturned
Nonprofit Advocates
Paul J Starwhecker, Inc
PAYCHEX
Payroll Maxx
Printco Graphics
Publication Printing of Nebraska, Inc.
Seim Johnson
Sharpe Accounting
Smith Hayes
the New BLK
ThriVinci Consulting Group
TLC Nonprofit Consulting
Vic Gutman & Associates, Inc
VK EVENTS | FLORAL | PLANNING
Westwood Holdings Group, Inc.
White Lotus Real Estate
Wild Willy’s Fireworks

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Thank You To Our Investors!

The Harry A Koch Co
The Lozier Foundation
Mutual of Omaha
Peter Kiewit Foundation
Sherwood Foundation
Weitz Family Foundation
William and Ruth Scott Family Foundation

A special thank you to The Harry A Koch Co for supporting NAM’s Annual Meeting

Save the Date for 2017!

DriveTime Nonprofit Networking @ 4:30 pm
May 18th - Grief’s Journey
June 15th - Victory Riding Academy
July 20th - No More Empty Pots
August 17th - Project Harmony Campus
September 21st - Big Muddy Urban Farms
October 19th - The Center

Nonprofit Summit of the Midlands
November 1st - La Vista - Vu Le - "Nonprofit With Balls"

NAM Holiday Party
December 7th - Hot Shops Art Center

RSVP at
http://www.nonprofitam.org/events/
NAM Members

100 Black Men of Omaha, Inc.
402 Arts Collective
Active Generations
ACLU of Nebraska
ADL-CRC
Affiliated Reproductive Health Clinics
AIM Institute
AllPlay Miracle Baseball League
ALS in the Heartland
Alzheimer's Association Midlands Chapter
American Muslim Institute
Apollon
Apple CORE
Arts For All
Arts in Motion
Asian Community & Cultural Center
Assistance League Omaha
A Time to Heal
Autism Action Partnership
Avenue Scholars Foundation
Ballet Nebraska
Bemis Center
Bennington Public Schools Foundation
Benson Area Refugee Task Force
Benson Theatre
Bethlehem House
Big Brothers Big Sisters of the Midlands
Big Muddy Urban Farm
The Bike Union Mentoring Project
Black Men United
Black Police Officers Association of Omaha
Blair Healing Rooms
Bluebird Cultural Initiative
Boys & Girls Clubs of the Midlands
Brain Injury Alliance of Nebraska
Bricklayer.org
Bridge of Hope Child Advocacy Center
Brush Up Nebraska Paint A Thon Inc.
Buford Foundation
Building Healthy Futures
Business Ethics Alliance
Camp Quality Heartland
Camp Summergold
Carole’s House of Hope
Catholic Charities of the Archdiocese of Omaha
CB Community Education Foundation
Center for Holistic Development
Center for Legal Immigration Assistance
Center for Rural Affairs
Central High School Foundation
Centris Federal Credit Union
Centro Hispano Comunitario de Nebraska
Centro Latino de Iowa
Chariots4Hope
Charles Drew Health Center
Children’s Respite Care Center
Child Saving Institute
Christian Home Association-Children’s Square
U.S.A
Christian Outreach of Elkhorn (COPE)
City of Omaha Police Foundation, Inc.
City Sprouts
Coalition for a Stronger Nebraska
Coalition on Human Trafficking
Collective for Youth
College Possible
Common Fund of the Heartland
Communities In Schools of Mid-America at Omaha
Community 360*
Community Action of Nebraska
Community Action Partnership of Western Nebraska
Community Alliance Inc
Community Bicycle Shop of Omaha
Community Crops
Community Justice Center
Community Services Fund of Nebraska
Completely KIDS
Comunidad Maya Pizan Ixm
Conceive Nebraska
Concord Mediation Center
Consortium for Dementia Alternatives
Cooper Foundation
Cornhusker United Way
Council Bluffs Senior Center, Inc.
Countryside Community Church
Courteous Kids
Credit Advisors Foundation
Cuming County Economic Development
CW Youth Resource Center
D2 Center
Darger HQ
Diig Site Productions
Domestic Violence Council
Domesti-PUPS
Down Syndrome Alliance of the Midlands
Downtown Omaha Inc. Foundation
Dreamweaver Foundation
Durham Museum
Eastern Nebraska Community Action Partnership
Educare of Omaha
EducationQuest Foundation
Edward & Willa Kelly Community Collaborative
El Centro las Americas
Elkhorn Public Schools Foundation
Elkhorn Soccer Club
El Museo Latino
Empowerment Network (African American Empowerment Network)
Endless Journey Hospice Care
Family Advocacy Network
Family Housing Advisory Services
FAMILY, Inc.
Father Flanagan’s Boys’ Home
Filipino Students First Foundation
Film Streams
Financial Hope Collaborative
First Tee Omaha (The)
Fontenelle Nature
Food Bank of the Heartland
Foreman Foundation
Foundation for Educational Services (FES)
Fremont Area Community Foundation
Friends of Extension and 4-H in Douglas/Sarpy Co.
Friendship Home of Lincoln
Friendship Program
Friends of Heron Haven
Gallery 1516
GESU Housing
Girls Inc of Omaha
Girls On The Run of Nebraska
GLSEN Omaha
GOALS Center
Goodwill Industries (Omaha)
Goodwill Industries of Greater Nebraska (GI)
Goodwill of the Great Plains (Sioux City)
GPA Nebraska Chapter
Grand Island Citizen Advocacy Inc
Grand Island Community Foundation
Grand Island Public Schools Foundation
Great Plains Colon Cancer Task Force
Greater Omaha Chamber
Gretchen Swanson Center for Nutrition
Gretchen Swanson Center for Nutrition
The Groundwater Foundation
Habitat for Humanity of Omaha
HALO Sports Initiative
HEALing Embrace
Health Center Association of Nebraska
Heart Heroes Inc.
Heartland Center for Leadership Development
Heartland Family Service
Heartland Hope Mission
Heartland Workforce Solutions, Inc.
Heartland Workers Center
Heart Ministry Center Inc
HELP Adult Services
HETRA
Historic General Dodge House
Holy Name Housing Corporation
Hope Center for Kids, Inc.
Hope of Glory Ministries, Inc.
Human Resource Assoc of the Midlands (HRAM)
Humanities Nebraska
ICARE Youth Services Inc
Impact One Community Connection
Inclusive Communities
inCOMMON Community Development
Institute for Career Advancement Needs, Inc (ICAN)
Intercultural Senior Center
Interfaith Health Service
International American Relief Society
Iowa West Foundation
Jean Aime S Miyba Bondo
Jennie Edmundson Hospital Foundation
Jewish Federation of Omaha/Anti-Defamation League/Rose Blumkin Home
Joseph’s Coat/Washington County Food Pantry
Joslyn Castle Trust
Justice For Our Neighbors-Nebraska
Kamie K Preston Hereditary Cancer Foundation
Keep Omaha Beautiful
Kids Can Community Center
Launch Leadership
Language and Culture School of Omaha
Latino Betterment Development Corporation
Latino Center of the Midlands
Leadership Omaha
League of Women Voters
Learning Community of Douglas & Sarpy County
Legal Aid of Nebraska
Leukemia & Lymphoma Society - NE
Lexington Community Foundation
LIFEhouse Partnership
Lift Up Sarpy County
Lincoln Community Foundation
Lincoln Literacy
Literacy Center
Live Well Omaha
Love’s Jazz and Arts Center
Lutheran Family Service of Nebraska Inc.
Lutheran Volunteer Corps
Magdalene of Omaha
Maha Music Festival
Make-A-Wish Foundation Nebraska
March of Dimes, Nebraska Chapter
Mental Health & Substance Abuse Network
Merrymakers Association
Metro Area Continuum of Care for the Homeless
Metro Area Planning Agency
MICAH House (The)
Midlands Community Foundation
Midlands Latino Community Development Corp
Midlands Mentoring Partnership
As of April 7, 2017
Mid-Nebraska Community Foundation

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NAM Members

Omaha Children's Choir
Omaha Children's Museum
Omaha Community Foundation
Omaha Community Playhouse
Omaha Conservatory of Music
Omaha Creative Institute
Omaha Economic Development Corporation
Omaha Farmers Market
Omaha Fencing Club Inc
Omaha Girls Rock
Omaha Healthy Kids Alliance
Omaha Home for Boys
Omaha Jitterbugs
Omaha Municipal Land Bank
Omaha Metro Area Humanist Association
Omaha Performing Arts Society
Omaha Permaculture
Omaha Public Library Foundation
Omaha Schools Foundation
Omaha Sister Cities Association
Omaha Small Business Network
Omaha Street School
Omaha Summer Arts Festival, Inc.
Omaha Symphony Association
OneWorld Community Health Centers, Inc.
Open Door Mission
OpenShy Policy Institute
Opera Omaha
Orchestra Omaha
Outlook-Nebraska, Inc.
Panhandle Equality
Papillion-La Vista Schools Foundation
Parkinson's Nebraska Partnership 4 Kids
Partnerships in Caregiving, Inc
Pear Tree Performing Arts
Perkins County Health Services Foundation
Peter Kiewit Foundation
Phoenix Academy
Pillar Seminary
Platte River Whooping Crane/Grassland Trust
Police Athletics for Community Engagement
Policy Research & Innovation
Pottawattamie County Development Corp
Project Extra Mile
Project Harmony
Project Hope
Project Pink'd Inc
Promise Partners
Provider Network, Inc.
PTI Nebraska
Radio Talking Book Services
Rebuilding Together-Omaha/Brush Up Nebraska Paint-
ReConnect, Inc.
Red Basket, Inc.
Refugee Empowerment Network/Southern Sudan Community Association
Rejuvenating Women
Released & Restored
Release Ministries Inc
Resonance, Inc.
RESPECT 2
Restoration Exchange Omaha
Robinsons Family Center
Ronald McDonald House Charities in Omaha
Rose Theatre (The)/Omaha Theatre Co

Mid-Nebraska Community Foundation
Midwest Child Care Association/Midwest Women & Children's Services
Midwest Geriatrics
Mildred D Brown Memorial Study Center
Millard Montessori Parent Education Association
Millard Public Schools Foundation
Mindfulness Outreach Initiative
Missouri Valley Cancer Consortium
Mothers Against Drunk Driving My Team Triumph
National Collegiate Honors Council
National Safety Council, Greater Omaha Chapter
NE Appleseed Center for Law in the Public Interest
Nebraska AIDS Project
Nebraska Alliance of Child Advocacy
Nebraska Association for the Education of Young Children
Nebraska Association for the Gifted
Nebraska Association of Local Health Directors
Nebraska Association of Service Providers
Nebraska Bicycling Alliance
Nebraska Cancer Coalition
Nebraska CASA Association
Nebraska Children & Families Foundation
Nebraska Children's Home Society
Nebraska Civic Engagement Table
Nebraska Coalition for Lifesaving Cures
Nebraska Council of School Administrators
Nebraska Cultural Development Endowment
Nebraska Domestic Violence Sexual Assault Coalition
Nebraska Early Childhood Collaborative
Nebraska Energy Assistance Network
Nebraska Families Collaborative
Nebraska Family Support Network
Nebraska FolkLife Network
Nebraska Humane Society
Nebraska Homeschool-The Home Educators Network
Nebraska Juvenile Justice Association
Nebraska Kidney Association
Nebraska Mediation Association
Nebraska Mediation Center
Nebraska Minority Resource Center
Nebraska Shakespeare
Nebraska Trucking Association
Nebraska Wildlife Rehab Inc
Nebraska Wind Symphony
Nebraska Writers Collective
Nebraska Zen Center
Nebraskans for Alternatives to the Death Penalty
Nebraskans for Civic Reform
Nebraskans for Solar, Inc.
Nebraskans for the Arts
NeighborWorks Home Solutions
Nelson Mandela Elementary
New Hope 4 Lungs
New Visions Homeless Services
Nishna Productions Inc
No More Empty Pots
Norfolk Family YMCA
Northeastern Community Action Partnership
Nothing But Net Foundation
Notre Dame Housing
NOVA Treatment Community
Ollie Web Center, Inc
Omaha Academy of Ballet
Omaha Area Health Education Center
Omaha Area Youth Orchestra
Omaha Assoc of Black Professional Firefighters
Omaha Bikes
Omaha Chamber Music Society

SAC Foundation
Salvation Army
Sammy's Superheroes
Santa Monica, Inc.
Saving Grace Perishable Food Rescue, Inc.
Senior Dreams Foundation
Servants of Mary
Set Me Free Project
Seventy-Five North Revitalization
Share My Smile
Siena/Francis House
Simple Foundation (The)
Sleepy Lion Foundation
Smart Girl Society
SNAPI Productions
South Central Economic Development District
South Omaha Community Care Council (SOCCC) (renewal via OCF)
Sozo Family Services
Spark
Special Olympics NE
STAR Project
The Start Center for Entrepreneurship
Stephen Center
Strategic Air & Space Museum
Students, Athletes, Values, Education Inc.
St Vincent De Paul Society
Survivors Rising
Susan G. Komen for the Cure Nebraska Affiliate
Table Grace Ministries
Take Flight Farms
Tayasia Blue Husky & Malamute Rescue
TeamMates Mentoring Program
Ted E. Bear Hollow
Tenth Street Market
Theatre West Summer Repertory
TLR Coaching, Inc.
Together, Inc
Treadstone Activity and Learning Center
Tri-Faith Initiative
Union for Contemporary Art
United Cerebral Palsy of Nebraska
United Cerebral Palsy of Northwest Missouri
United Methodist Ministries
United Way of the Midlands
UNL Douglas/Sarpy Cooperative Extension
UNO OASA & Service Learning Academy
Urban League of Nebraska
Valleymad Children Development Center
Veridian Credit Union
Victory Boxing Club
Victory Riding Academy
Visiting Nurse Association
Vocational Development Center VODEC
Voice Advocacy Center
Voices for Children in Nebraska
WasteCap Nebraska
We Can Make A Difference (Mick Manley)
Wellbeing Initiative
Wellness Council of the Midlands (WELLCOM)
Werner Institute
Whispering Roots Inc
Why Arts Inc
Wings of Hope Cancer Support Center
Women on a Mission for Change
Women's Center for Advancement
Women's Fund of Greater Omaha
Woods Charitable Fund, Inc.
YMCA of Greater Omaha
Young Nonprofit Professionals Network Greater Omaha
Youth Care & Beyond, Inc.
Youth Emergency Services, Inc.
Youth Frontiers
Youth Futures
YouTurn

*as of April 7, 2017
Zebrafish Rock

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