Do you want to connect with more buyers and sellers to create more business?

Today, more than one-third of all Americans are minorities and by 2050 minorities will be the majority. The At Home With Diversity® course will prepare you to work with today’s diverse pool of homebuyers. Real estate professionals who adapt to increasing cultural diversity in the market gain a competitive edge and are able to expand opportunities.

The AHWD course offers more than ever!

- Updated statistics, demographics, exercises, and resources
- Improved focus on the subtleties of fair housing
- Greater emphasis on developing a business plan
- Details on business etiquette for specific cultures
- Additional attention to international clientele and real estate practice

The At Home with Diversity® course is the core course in order to obtain the At Home With Diversity® Certification.

May 26, 2016
8:30 a.m. - 4:30 p.m.
Check-in begins at 8:00 a.m.
Orlando Regional REALTOR® Association
1330 Lee Road, Orlando, FL 32810

ORRA Members: $39; Non-ORRA Members: $54; On-site Registration: add $15

Business casual attire requested for education programs. Registration options and policies on reverse.

Course provided by Florida REALTORS®
The AHWD course counts for elective credit toward the ABR®, CIPS, CRS, RSPS, and PMN designations.

Instructor:

Charles S. Bonamer, CRB, ITI, GRI, is the president of Trans-Equity, Inc., and has been a managing broker for more than 30 years. His brokerage firm renders litigation support and lecture services to the brokerage and law industries. He was awarded the Top Instructor Award for At Home With Diversity® by NAR and REALTOR® of the Year by the Venice Board. He has authored many GRI courses for several states and his real estate brokerage management policy manual is used by many brokerages in Florida.

Register at www.orlandorealtors.org
407.513.7268  Fax: 407.513.9120  education@orlandorealtors.org
At Home With Diversity®

Connect with homebuyers and sellers to earn more for your business.

In today’s housing market, where client profiles are changing rapidly, earning the confidence of a potential homebuyer is more complex than it used to be. Knowing how to transact business in culturally competent ways can make the difference.

Learn about do’s and don’ts, fair housing, and other topics that will help you maximize your earning potential.

AHWD® Requirements:
- Applicants must be members in good standing of the National Association of REALTORS®.
- Applicants must successfully complete the At Home With Diversity® course.
- Applicants must agree to the At Home With Diversity® affidavit and License agreement.
- Complete the application form.
- Pay a one-time application fee of $49 to become AHWD® certified. No annual dues required.

For more information on this course please visit:
http://www.realtor.org/designations-and-certifications/ahwd

Register me for the At Home With Diversity® - a NAR Official Certification course on Thursday, May 26, 2016.

☐ ORRA member – $39
☐ Non-ORRA member – $54
(ORRA REALTOR® and Affiliate members only)
(member of other REALTOR® association or licensed salesperson of ORRA Broker member)

☐ ORRA member on-site – $54
☐ Non-ORRA member on-site – $69

Attendee Name ____________________________________________________________
Member Number __________________________________________________________
Phone ( ) ____________________________
E-mail _________________________________________________________________

Payment Method:
☐ Check # _____________________ (Payable to ORRA)
☐ Broker Account (ORRA members only. Broker approval required.)
☐ VISA ☐ MasterCard ☐ American Express ☐ Discover
Credit card # ____________________________ Expiration /
CVV (Security Code): ______________________
Credit card charge signature OR broker signature for broker approved account charge _______________________

Initial ________ ☐ I agree to the terms of the cancellation and attendance policy referenced below.

Special disabilities accommodated with advance notice. Courses not open to the general public unless otherwise noted.

Policies

CANCELLATIONS/NO-SHOWS
$25 fee for free classes or forfeiture of registration fee for cancellations within 3 days of course date or for no shows.

ATTENDANCE
To receive CE credits for any Continuing Education course, participants must:
1. Be physically present for the entire program from beginning to end;
2. Sign any/all morning or afternoon attendance sheets; and
3. Refrain from using cell phone and e-devices except during designated break times.

LOCATION
Orlando Regional REALTOR® Association, 1330 Lee Road, Orlando, FL 32810
(unless otherwise noted on the front of this form)

CONTACT US
Phone: 407.513.7268 Fax: 407.513.9120 E-mail: education@orlandorealtors.org