Benefits of an Enterprise Project Model: Calling the Bluff

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Agenda

- Definition of an Enterprise Project Management Office (EPMO)
- Shuffling the Deck
- Dealer Doesn’t Take All
- The House Always Wins
- Know When to Fold ‘em
- Double Down
- Cashing in Your Chips
- All the Cards are on the Table
The Project Management Institute Program Management Office (PMO) Community of Practice describes the PMO as:

...a strategic driver for organizational excellence, which seeks to enhance the practices of execution management, organizational governance, and strategic change leadership.
Shuffling the Deck

- Constraints
  - Funding
  - Resources

- Needing to accomplish priorities
Dealer Doesn’t Take All

- Consistent project planning + delivery = more predictability
- Efficient utilization of resources
- Executive visibility
- Flexibility of Approach
- Accountability
The House Always Wins

- Organizational Structure
- Interacting with the IT Organization
- Practices and Methods
- Selection is Key
Know When to Fold ‘em
(Or Hit, Raise, Split, Stand)

- Cost / Funding
- Resources / Skill-sets / Other commitments
- Alignment to goals/objectives/strategy
- Legislative mandate
- Audit finding
- Deadlines
- Risk/Exposure
Double Down

- Visibility into the Pipe
- Roadmap
- Legislative Cycle
- Planning for items that “come in”
Cashing In Your Chips

- Strategic Enterprise Roadmap
- Complete the most important work
- Increase project success rate
- Decrease overruns, project abandonment
- Accountability
- Sponsorship
- Visibility into Performance
- Best Practice PM Tips

**Status: July 19 - August 2, 2013**

**Total Projects: 37**

**Project Status**
- Complete: 10.27%
- Active: 26.76%
- Deferred: 1.39%

**Project Sponsor**
- Enterprise: 3.31%
- Legal: 2.31%
- ISO: 12.32%
- PPMD: 7.19%
- CTS: 1.36%
- Other: 6.18%

**Project Phase**
- Close-Out or Complete: 7.19%
- Execution: 6.18%
- Planning & Design: 11.31%

**Other KPIs**

<table>
<thead>
<tr>
<th>KPI</th>
<th>Target</th>
<th>Actual</th>
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<tbody>
<tr>
<td>Average Milestone GTD</td>
<td>80%</td>
<td>100%</td>
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<tr>
<td>Average Deliverables GTD</td>
<td>75%</td>
<td>93%</td>
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<tr>
<td>Average Project Duration [Days]</td>
<td>N/A</td>
<td>104</td>
</tr>
<tr>
<td>Average Customer Sat Score Q1</td>
<td>&gt; 85%</td>
<td>95%</td>
</tr>
<tr>
<td>Average Customer Sat Score YTD</td>
<td>&gt; 85%</td>
<td>95%</td>
</tr>
</tbody>
</table>
All the Cards Are on the Table

- Lessons Learned
  - Culture
  - Business Process
  - Sponsorship
  - Executive Support
  - Stakeholder Management
  - Communications
  - Goals
QUESTIONS?
For More Information

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