Selected Bibliography of Eliyahu M. Goldratt

by

James F. Cox III

and

John G. Schleier Jr.


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Entries are listed by type and year except where revision and newer editions are available. Several entries have been translated into a number of languages.

BOOKS/AUDIO BOOKS


The Goal was made into two movies (the book story and a how-to version for training). These are listed under video movie/presentations.


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**JOURNAL/MAGAZINE/ELECTRONIC JOURNAL ARTICLES**

**THEORY OF CONSTRAINTS JOURNAL**


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**INDUSTRY WEEK LATE NIGHT DISCUSSION SERIES**


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OTHER JOURNAL/MAGAZINE ARTICLES


And


And in


OTHER WORKS

PLAYS


COMMERCIAL SOFTWARE


CHAPTERS IN BOOKS

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**MANAGEMENT SKILLS WORKSHOP SERIES (workbooks)**

- Session 1 Resolving day-to-day conflicts.
- Session 2 Dealing with half-baked solutions.
- Session 3 Initiating skills: Addressing chronic conflicts.
- Session 4 Delegation skills: Aligning authority with responsibility; Giving clear instructions.
- Session 5 Team skills: Achieving ambitious targets.

**WHITE PAPERS AND OTHER UNPUBLISHED WORKS**


**POOGI FORUM LETTER SERIES**

- Letter 1: Moving the Organization – the TOC Way.
- Letter 2: Enabling TOC to spread much faster.
- Letter 3: The direction of the solution.
- Letter 4: The solution.
- Letter 5: The solution (continued).
- Letter 6: When logic and emotion clash, which one wins?
- Letter 7: Local implementation of a holistic approach is an oxymoron.
- Letter 8: Presentation to top managers – Deciding on a holistic approach.
- Letter 9: How to get results with TOC.
- Letter 10: Necessary but not sufficient – Chapter 12.
- Letter 11: The story line of necessary but not sufficient.
- Letter 14: What should be done to make TOC the main way for running organizations?
STRATEGY AND TACTIC TREES


All the latest Goldratt approved S&Ts can be downloaded from Goldratt Research Labs with the free HARMONY S&T viewer from:
http://www.goldrattresearchlabs.com

CONFERENCE/VIDEO PROCEEDINGS/ VIDEO PRESENTATIONS

CONFERENCE/KEYNOTE PRESENTATIONS


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KEYNOTE PRESENTATIONS/VIDEO CONFERENCE PRESENTATION


VIDEO MOVIE/PRESENTATIONS/WEBCASTS


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**GOLDRATT PROGRAM SERIES (video/DVD)**


1. **Learning Module 1. The OPT Way of Thinking**
   1. The Goal of a Manufacturing Organization
   2. The Unbalanced Plant
   3. Bottleneck and non-Bottleneck Resources
   4. Basic Rules of Batch Sizing

2. **Learning Module 2: The Just-In-Time System and the OPT Rules**
   5. Just-In-Time vs. Just-In-Case
   6. OPT Rules Applied in Just-In-Time
   7. The Path to Logical Ropes

3. **Learning Module 3: The Fallacy of Cost Accounting**
   8. Performance Measurement, Part 1
   10. Determining Product Cost
   11. Investment Justification

4. **Learning Module 4: The Logical Ropes of OPT**
   12. Rules of Winning the Game
   13. Identification of Bottlenecks
   14. Master Schedule and Derived Schedule
   15. Safeguarding the Schedule
   16. OPT as a Productivity Tool


1. Program Introduction.
2. Session 1: Operations.
5. Session 4: Distribution and Supply Chain.
8. Session 7: Managing People.

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Session 8: Strategy & Tactics.

THE GOLDRATT WEBCAST SERIES


SELF-LEARNING OR EDUCATION SOFTWARE PROGRAMS

TOC ENTERPRISE WIDE


Session 1: TOC on operations.
Session 2: TOC on finance and measurements.
Session 3: TOC on project management and engineering.
Session 4: TOC on distribution and supply chain.
Session 5: TOC on marketing.
Session 6: TOC on sales and buy-in.
Session 7: TOC on managing people.
Session 8: TOC on strategy and tactics.

NECESSARY AND SUFFICIENT SERIES


Session 1: The reasons for technology.
Session 2: The basic assumptions of TOC.
Session 3: A look into the rules of operations.
Session 4: A look into the rules of project management.
Session 5: A look into the rules of distribution.
Session 6: A look into measurements.
Session 7: The role of software.
Session 8: Implementing TOC as a holistic philosophy.
Session 9: Getting true consensus from top management.
Session 10: The offer: Clients, software providers and TOC.

TOC INSIGHTS SERIES


Insights into distribution and supply chain.
Insights into finance and measurements.
Insights into operations.
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Insights into project management and engineering.